ZURICH, TUESDAY, NOVEMBER 20, 1984



Prime Minister Rajiv Gandhi addresses a crowd of 200,000 in New Delhi at a memorial rally for his mother, Indira.

Gandhi Sees Conspiracy In Death of His Mother

seeing that India is independent

work of Jawaharlal Nehru and In-

and India's first prime minister.

(Continued on Page 2, Col. 7)

UN Diplomat

From Turkey

In Vienna

shots into his car.

the Armenian group was responsi-He said: "The Armenian Revo-

lutionary Army is responsible for the attack against Turkish diplomat Evner Ergun in Vienna this

day and was waiting for him."

lived in Vienna since 1979.

killed Mr. Ergun.

not a relation.

By William Claiborne

Washington Post Service NEW DELHI - Prime Minister Rajiv Gandhi, charging that his mother was the victim of a foreignlinked conspiracy, said Monday that Indira Gandhi's assassination should be avenged, not in anger but through efforts to unify a strong and modern India.

In his first appearance at a public rally since being sworn in as prime minister Oct. 31, Mr. Gandhi said the assassination was "not to remove just one person, but to shatter the stability of the country."

Returning to the same theme twice again in a brief speech at an outdoor rally here to commemorate. Mrs. Gandhi's 67th birthday, the prime minister said, "We are seeing that there was a conspiracy behind Mrs. Gandhi's assassination and there were certain elements active in foreign countries."

And he added, "We have to find the origins of this conspiracy, We'll have to see from where they're getting their support."

(現在記入2年) 大河(河南)

Mr. Gandhi offered no specifics Is Murdered about the source of a conspiracy, but he said that the expectations of to unravel in the aftermath of the assassination had been denied their

While the Indian press has presented a flurry of mostly speculative and unattributed or undocumented conspiracy stories since the into the victim's car. The killer assassination, some of which have threw a cloth over the body bearing been denied by the government, no official has publicly offered anything beyond general insinuations that Sikh separatists living abroad were involved. Mrs. Gandhi was shot to death in the garden of her home by two Sikh security guards

"We must avenge her death,"
Mr. Gandhi said. Before he could continue, a ripple of applause quickly grew into a vociferous ex-pression of approval by the crowd of approximately 200,000. Mr. gunmen leaned through the shat-Gandhi hastened to add, "Not in anger, but hy working hard to keep the country together." white cloth over the body with the words "Armenian Revolutionary

Alluding to the anti-Sikh riots following the assassination, which left at least 1.500 people dead, Mr. bility for a car bomb blast in Vien-gandhi said. "When a large tree falls, the earth shakes." But, he



George D. Aiken, the former senator from Vermont, died at 92. Page 5.

Fidel Castro acts impulsively and often mistakenly in managing Cuba's domestic affairs, a defector says.

BUSINESS/FINANCE

Personal income in the United States rose 0.6 percent last month while consumer spending fell 0.1 percent. Page 13.

SPECIAL REPORT

The debt crisis has brought hard times and tough decisions on economic structure in Latin America. Latin American

Return of **Miners** Continues

2,200 Reported Back in U.K.; Violence Erupts

The Associated Press
LONDON — More than 2,200 miners deserted the British coal strike Monday, the biggest number to return to work in a single day in the eight months of the walkout,

management reported.
Officials of the state-owned National Coal Board hailed the figures as showing a gradual return to san-ity in the coal fields. The reported return to work was

accompanied by new violence at the mine gates as pickets set fire to barricades, poured oil over roads and demolished £100,000 (\$125,000) in computer equipment at an industry research center.

Michael Eaton, chief spokesman for the coal board, said the rate at which miners were returning was accelerating and was bearing out his prediction that the majority of Britain's 190,000 mine workers would be back on the job by Christand strong. We must see that the

Asked in a radio interview dira Gandhi is completed." Mr. whether the strike against planned Nehru was Mrs. Gandhi's father mine closures bad been broken, Mr. Eaton said: "I do not like to Repeatedly during the memorial, which was, in effect, his first camuse the word broken. This is not the intention. The men are returning to paign rally, Mr. Gandhi also inwork through despair."

He said nearly 63,000 miners were now defying the strike. The voked the memory of Mohandas K. Gandhi, the leader of the Indian independence movement, who was dependence movement, who was board is predicting that about a relation.

7,000 will have abandoned the strike by the end of this week, the ure," Mr. Gandhi said of his mothlargest number since the walkout er, "she doesn't leave us. Like Mabegan March 12.

Arthur Scargill, president of the National Union of Mineworkers, accused the coal board of lying: hauma Gandhi, who was shot 36 years ago and whose ideals are still alive and he is still alive. Similarly. The board has been predicting a surge in the return to work figures since March, Of course it has not happened." He said just 50,000 miners were working.

As the strike entered its 37th week, police reported that pickets had invaded the coal board's Nafional Exploration Unit at Doncas-ter in northern England and uled for Dublin, was switched io smashed computer screens, thrown Britain after the Oct. 12 bombing turned on a fire hose.
In South Yorkshire.

threw rocks at police and build barricades to deter strikehreakers outside coal board workshops at Elsecar near Barnsley.
South Yorkshire police said that

VIENNA — A Turkish diplomat was killed Monday in central Vienelsewhere in their area, oil was poured on a road, a dump truck set on fire and a railroad crossing at Dodsworth barred when its gates were lowered by someone who broke into a signal box.

Police said Evner Ergun, 52, an employee of the United Nations here since 1979, was killed instantly At Ellington Collicry in Northumberland, northeast England, John Cunningham, 59, union secrewhen the hooded gunman fired the tary at the mine, was among those returning to work.

He and about 200 other men Mr. Ergun, who was married

were bused into the pit in five with one son, was waiting at a red light at a busy street that crosses coaches. Outside, pickets, including his son, Joho Jr., shouted Vienna's elegant Ringstrasse, the

"It's a very sad day," said the younger Mr. Cunningham, 29. "I won't be speaking to him again." tered car window and draped a Earlier, the elder Mr. Cunning-ham, his home under police guard, Army -ARA" printed in blue ink. said, "I felt it was in the best interests of the union and of the future The group also claimed responsibility for a car bomb blast in Vienof the pit if we go back now."

Ou Sunday, strike leaders ac-knowledged receiving more than \$1 million in aid from the Soviet Austrian policeman.

Armenian extremists, who ac-The Conservative government cuse Turkey of massacring hunaccused the miners' union of doing Moscow's bidding by keeping up the strike and disrupting Britain's dreds of thousands of their people in 1915, have claimed responsibility in the last decade for killing more than 30 Turks around the

The Sunday Times of London world, mainly diplomats and their said Mr. Scargill went to the Soviet Embassy in London on Thursday Turkey denies the massacre for an bour-long meeting, that he charge. In Rome, an anonymous caller held talks at the embassy Oct. 12 and that his aides went to the misto a foreign news agency, speaking in heavily accented English, said sion on Oct. 16, 26 and 29.



Garret FitzGerald and Margaret Thatcher at the start of their summit meeting Monday.

Thatcher Reports 'Fullest' Irish Talks But Says No Problems Were Resolved

LONDON — Prime Minister proved."

Margaret Thatcher said Monday

she had the "fullest, frankest and much ela

most realistic" meeting ever with Prime Minister Garret FitzGerald of Ireland. But she said no decisions had been made on resolving the problems in Northern Ireland. The two leaders decided to meet again early next year, Mrs. Thatcher said at a news conference,

"We have completed, I think, the fullest, frankest and most realistic bilateral meeting I've ever had" with Mr. FitzGerald, she said after talks at her residence west of Lon-

But Mrs. Thatcher said that, af-ter two days of talks, "We have not in fact come to decisions.

"We had a very full and constructive discussion and we've agreed to meet again in the early months of next year to take stock of progress and to pursue our shared aim of lasting peace and stability in Northern Ireland."

typewriters through windows and of a botel in Brighton by the Irish Republican Army. Five people were killed and 31

injured in an attempt to wipe out the British cabinet during the annual convention of the governing Conservative Party. Mrs. Thatcher escaped unburt. A communiqué issued after the meeting Monday said "any attempt

means of violence or the threat of violence must be rejected, as must those who adopt or support such The statement also said coopera-

to promote political objectives by

tion between the two governments in matters of security should be maintained and where possible im-

Mrs. Thatcher declined to give much elaboration on the communi-

on Sunday and was driven in a stood. convoy of cars and motorcycles to working dinner. Formal talks began Monday, a spokeswoman for abandon the republic of Ireland's Mrs. Thatcher's office said. historical claim to the north

meeting's location was "just one small effect" of the Brighton bombing. It threatened new attacks tense criticism of his policies in the Mr. FitzGerald flew to London was the only one the British under-

In a statement sent to news orga-Chequers, west of London, for a nizations in Belfast, it also accused Mr. FitzGerald of preparing to historical claim to the north

Arms-Sale Talks **Are Called Link** In Chad Pullout

By John Vinocur Yew York Times Service

Reuters reported from Ndjamena. [Mr. Hernu, who flew to Chad on PARIS — Western diplomats said Monday that Libya and France discussed an arms sale as part of the now-collapsed arrange-ments that were to have led to a withdrawal of Libyan troops from

The diplomats, representing different countries, said that the possible sale of French arms to Libya was believed to have been raised as part of a package that France had worked out to secure Libya's departure from the former French Af-

rican colony. The arrangements, they said, in-cluded acceptance by France of a meeting between President Francois Mitterrand and Colonel Moamer Qadhafi, who regarded such an encounter as helpful in

gaining international prestige.
This meeting and the French withdrawal took place on schedule. but Libyan troops have remained in Chad, causing embarrassment to Mr. Mitterrand and unusually in-

French press. [In the Chad capital of Ndja-mena, France's defense minister, Charles Hernu, had a two-hour meeting with Chad's president, Hissène Habré, on Monday. Chad sources said the talks focused on possible French military action if

Sunday with the French Army chief of staff, General Jeanmou Lacaze, refused to say what was dis-cussed as he left the meeting. He said be hoped to meet Mr. Habre again before leaving but gave no date for his departure.] One of the diplomats in Paris

Libya failed to withdraw its re-maining troops from the country,

said the Libyans had given the French a list containing "lots of sophisticated" weapons that they were interested in buying. The discussions, he said, were "in the early talk and haiting-the-hook" stage. A second diplomat said the Libyans expressed interest in French aircraft. There was no clear indication, however, if the French promised anything more than to listen to

the Libyan requests.

The talk of an arms sale, according to the diplomats, could serve as a partial explanation of why France suppressed information received from its own military intelli-gence service about the continuing Lihyan presence in Chad while France was completing the with-

drawal of its own forces. France has said there are two to three Libyan battalions, or as many as 1,200 men, still in the country. But on Monday, Chad's foreign minister, Gouara Lassou, asserted that 4,000 to 5,000 Libyan troops remained in Chad.

Talking on a radio program in Paris, Mr. Lassou said, "Qadhafi hasn't taken any soldiers out of Chad, but instead has reinforced his units. We think that he will attack our positions in the coming days." He added: "It's necessary to fight, and it's necessary to get Libya out of Chad.

"We've always told our friends that Colonel Qadhafi understands only one language, that of force, We've always said that just because someone draws a line and tells Qadhafi 'don't you cross it,' that doesn't mean that be's going to be

The French news agency, Agence France-Presse, reported that 250 French troops stationed in the Central African Republic were on alert to return to Chad, but French officials discounted reports saying that Libya had been given a specific three- to four-day deadline for removing its forces.

The diplomats said that the 3,200 French troops deployed in Chad for more than a year had left large quantities of materiel in Ndjamena to facilitate a possible return. The force entered Chad at the request of Chad's government in August 1983, when Libyan troops took positions in the north of the country in support of anti-government in-

surgents.
The French went to Chad's assistance largely at the urging of the leaders of French-speaking West African countries who considered Libya's domination of Chad or continuing presence there as a threat to their countries' stability.

■ Oadhafi 'Committed' to Pact Colonel Oadhafi said Monday that he was committed to his agreement with France to withdraw his troops from Chad, Reuters report-

"I am totally committed to the agreement on Chad," Colonel Qa-dhafi said. The Libyan leader arrived in Malta during the weekend on an unannounced visit. "Libya will not in the future fight in Chad with tanks and aircraft. Libya would only go in if another country

Central African Republic were ready to intervene in Chad if the remaining Libyan forces in the north of the country did not leave.

Discovery May Give Computers Vast New Abilities

By James Gleick New York Times Service

NEW YORK --- A 28-year-old Indian mathematician at AT&T Bell Laboratories has made a startling theoretical breakthrough in the solving of systems of equations that often grow too vast and complex for the most powerful comput-

The discovery, which is to be formally published next month, is already circulating rapidly through the mathematical world. It has set off a deluge of inquiries from brokerage houses, oil companies and airlines, industries with millions of dollars at stake in problems known

as linear programming. These problems are fiendishly complicated systems, often with thousands of variables. They arise

telephone calls over long distances, Hill, New Jersey. or whenever time must be allocated users. Investment companies use them to devise portfolios with the

best mix of stocks and bonds. The Bell Labs mathematician. Dr. Narendra Karmarkar, has devised a radically new procedure that may speed the routine han-dling of such problems by businesses and government agencies and also make it possible to tackle problems that are now far out of reach. It also has potential as a tool for war games and other military problems.

m a variety of commercial and government applications ranging from one of them," said Dr. Ronald L. puter code. But those who have allocating time on a communica-tions satellite to routing millions of sciences for Bell Labs in Murray

Lebanon, Israel Report Progress in Talks
Brigadier General Mohammed Al Hajj of Lebanon was surrounded by reporters Monday at

the third round of negotiations between Israeli and Lebanese officers in southern Lebanon. A

spokesman for the Israelis said "an understanding is being established" and a spokesman for

Lebanon said, "The Israelis are talking about real progress and practical issues."

Because problems in linear promost efficiently among competing gramming can have billions or more possible answers, even highspeed computers cannot check every one. So computers must use a special procedure, an algorithm, to examine as few answers as possible before finding the best one — typi-cally the one that minimizes cost or maximizes efficiency.

A procedure devised in 1947, the simplex method, is now used for such problems, usually in the form of highly refined computer codes sold by the International Business Machines Corp., among others. "Science has its moments of The new Karmarkar approach

tested the early versions at Bell Labs say that it already appears many times faster than the simplex method, and the advantage grows rapidly with more complicated

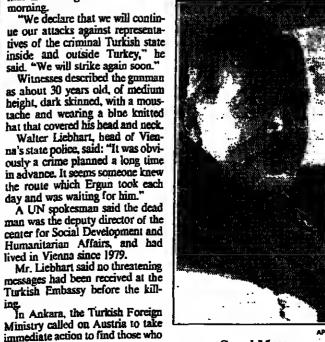
Mathematicians visualize such problems as complex geometrie so-lids with millions or billions of facets. Each corner of each facet represents a possible solution. The task of the algorithm is to fmd the best solution without having to calculate the location of every one.

The simplex method, devised by George B. Dantzig, a mathematician, in 1947, in effect runs along the edges of the solid, checking one corner after another but always (Continued on Page 2, Col. 5)

ed from Valletta, Malta.

went in.'
In Paris, a military source said 1,100 French troops based in the

PLO May Be Heading for Formal Split; Some See Improved Peace Prospects



Sayed Musa

CAIRO - The Palestine Liberation Organization, the unruly coalition of Palestinian groups that has weathered 20 years of internal strife and military setbacks, may be headed for the first formal split in its ranks.

Palestinians say this could bring the division into two or possibly more factions of the single umbrella group that has claimed to represent the aspirations of Palestinians in Israeli-occupied territory and elsewhere since its creation in 1964.

Such a split would dramatically after the organization. But some people have argued that a formal division might enhance prospects for Middle East peace talks. "We faced countless crises before, but this is a

real turning point in the movement's history," said a senior PLO leader. Like most of a dozen Palestinians and Middle East experts interviewed, he requested anonymity. Immediately at issue is whether Yasser Ara-

fat, chairman of the PLO, will convene the long-delayed 17th session of the Palestine National Council, the PLO's unofficial parliament in exile, on Nov. 22.

Whose code-name is Abu Musa, which broke
The PLO has been deeply but informally split
since a group of Palestinian guerrillas broke
whose code-name is Abu Musa, which broke
away from Fatah in May 1983; Saiga, the Palestinian branch of the Baath Party in Syria; the

The PLO has basically divided into groups The PLO

From Crisis to Crisis First of three articles

holding two positions. One favors Mr. Arafat as leader and his recent strategy of battling Israel through diplomatic channels. The other, com-

posed of groups largely backed by Syria, op-poses his leadership, compromise peace plans and all paths other than armed struggle with Israel to win Palestinian rights. The National Alliance of guerrillas backed by Syria and Libya is based in Damascus. It includes the rebel faction led by Sayed Musa,

away 18 months ago from el-Fatah, Mr. Arafat's Popular Front for the Liberation of Palestineown group and the largest one in the PLO. The General Command, which is headed by a forrebel faction drove Mr. Arafat from Tripoli, his mer Syrian Army captain, Ahmed Jebril; and last stronghold in Lebanon, in December. It the Popular Struggle Front. accused him and other PLO leaders of high In recent months, a third faction, the Demoliving, toying with compromise peace plans and

cratic Alliance, has emerged. It is based in Damaseus, hut its main support comes from South Yemen and Algeria. Its key members are the Popular Front for the Liberation of Palestine, led by George Habash, and the Democratic Front for the Liberation of

Palestine, the pro-Soviet group led by Nayel Hawatmeh. Both have previously ruled out peace talks and compromise with Israel. They are also harsh critics of Mr. Arafat. But in the current struggle they have tried to take a middle ground to heal the rift between the rebels

and Mr. Arafat and prevent a formal split in the In July the Democratic Alliance and Mr. Arafat's forces reached n compromise agreement at a meeting in Aden, South Yemen, to

clear the way for convening the Palestine National Council. The Aden agreement provided that Mr. Ara-fat would remain as leader of the PLO until the council met and reaffirmed his status or selected

a new leader. In exchange, Mr. Arafat agreed to (Confinned on Page 4, Col. 3)



Defector to U.S. Says Castro **Often Acts Without Reflecting**

By Leslie Maitland-Werner Mr. Llovio, who is 48 years old. Llovio said, did not dare contradict declined to say exactly where he him.

style of leadership in domestic affairs is personal, impulsive and at New York, Mr. Llovio said be was times intrusive.

ban leader came from José Luis ed States and that there is little 110 million, only 15 million sur-Llovio Menendez, who before his defection served as chief adviser to as he is in power. of culture from 1980 to 1982.

He was described by officials in Washington knowledgeable about his case as one of the highest-ranking members of Mr. Castro's government to defect. Mr. Llovio said he was mainly involved in domestic matters and attended many meet-

ings with Mr. Castro. Mr. Llovio said that he first moved to defect in Montreal in late 1981, and succeeded in obtaining a U.S. visa in 1982. On Friday, he revealed his presence publicly in the United States, explaining to a group of reporters that be and his wife had been granted asylum last

U.S. authorities said they were not involved with Mr. Llovio's decision to seek publicity.

Copenhagen Mermaid Harpooned in Protest

COPENHAGEN - Copenhagen's bronze harbor mermaid was harpooned in the chest Monday, and Greenpeace environmentalists protesting a recent U.S.-Japanese pact on whale hunting briefly occu-

pied the Japanese Embassy. There was no immediate estimate of damage to the statue.

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New York Times Service declined to say exactly where he NEW YORK — A Cuban defectives was living in the United States. He tor whose position, according to said he was writing his memoirs, U.S. authorities, gave him entree to which be hoped to publish. This high-level government meetings in Havana, says that Fidel Castro's his interest now in publicity.

convinced that Mr. Castro has al-The characterization of the Cu-most obsessive hatred of the Unithope for improved relations as long

the head of Cuba's State Commit-tee for Finance from 1977 to 1980 and as chief adviser to the minister of America." Mr. Llovio said. "He hates its institutions. He hates its policies. He hates everybody bere. He speaks of the United

terms you can imagine."

He said that the U.S. economic embargo of Cuba "has no weight" because Cuba can buy U.S. tecbnology from other countries such as Japan, France and Spain.

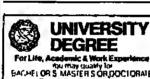
In addition to positions in the finance and culture ministries, be said he was also entrusted by state security with covertly investigating official corruption. But when unearthed, be said, official wrongdo-ing was rarely, if ever, punished.

In February 1977, be was named chief adviser to the bead of the State Committee for Finance, and given 12 Soviet advisers who spoke no Spanish. "They handle all the budget, all the mooey." be said.

Life for Cuban government officials, and the "revolutionary bourgeoisie," he said, was comfortable. He said that while be was to the government be was provided with a two-bedroom, two-bathroom apartment with a terrace, a car and chauffeur and ample spending

He asserted that the general population in Cuba has grown lazy. A study by the Agriculture Ministry in the 1970s, he said, found that farm workers worked less than four hoors a day, which he said was typical of workers to other areas as

Mr. Castro, he said, routinely became involved in the most de-tailed decisions. Mr. Llovio gave numerous examples of situations in which having seized upon an idea, Mr. Castro failed to consider practical realities that made his plans unworkable, And his advisers, Mr.



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He said that when Mr. Castro decided to plant 110 million coffee trees like "a green belt" around Havana, the Cuban leader failed to

consider what growing conditions the plants would require.

"The whole of Havana went to plant trees," Mr. Llovio said. "But around Havana is rock, not soil. Of

In 1974, Mr. Llovio asserted, Mr. Castro decided to invest money from a booming Cuban sugar marthe cost of English spare parts for the machines made the whole project economically impossible, be said, and the factories had to be

United States on Jan. 23, 1983, but said that he insisted on secrecy until now and resisted providing information to U.S. intelligence authorities because "I wanted political asylum before speaking

Mr. Llovio said that he made his way out of Cuba in December 1981
when, returning to Cuba with his
wife from a trip to Czechoslovakia,
his plane stopped to refuel in Montreal and he asked for protection.
Mr. Llovio detailed how, beginning from his days as a student ning from his days as a student revolutionary seeking the violent overthrow of the Batista govern-

by Mr. Castro's failure to bring democracy to Cuba after be seized control in 1959. The goal of Cuban foreign policy, Mr. Llovio maintained, is "to make a lot of Cubas everywhere." "They want Nicaragua and El Salvador," he said. "After that,

Honduras and Guatemala, you can

ment, he had become disappointed

Arms for Rebels

Mr. Castro bas been financing arms purchases by El Salvador's guerrillas on the black market in the United States and elsewbere, The Washington Post quoted Mr.

States.

Mr. Llovio said be was sure that three-year truce. been supplying Salvadoran gueril- Libyan leader who was branded las with money to buy U.S. and "an international terrorist" Sunday

A taste of Paradise to Tokyo.



Rescuers carrying the wounded from the area of gas explosions in Mexico City.

80 Killed in Mexico City Gas Blasts

MEXICO CITY — More than 80 persons were killed and more than 550 seriously injured Monday after a series of explosions at a natural gas processing complex set off a fire in a suburb of the Mexican capital, the authorities said

Governor Alfredo del Mazo of Mexico state said on television that "a little more than 80 people bave perisbed and more than 300 were injured."

Red Cross and police rescue workers, setting up first aid facilities in a subway station and a church in the poor, crowded city of Tlalnepantla on the northeast outskirts of the capital, said at least 550 people bad been treated for serious injuries.

At midmorning, rescue officials were evacuating thousands of residents, some in city buses and some in school buses, because they feared flames could ignite a central storage tank containing mil-tions of galtons of liquefied gas belonging to the state petroleum monopoly, PEMEX.

Witnesses reported the fires broke out immediately after one explosion was followed by perhaps a dozen others. The fires, which sent plumes of smoke rising a mile into the air, were still burning

four bours after the first explosions.

The explosions began at 5:42 A.M. "It felt as if there was an earthquake; it shook the earth and then a buge flame shot up," n resident told the television network.

Llovio as saying. Mr. Llovio said Mr. Castro was too sbrewd to risk direct shipments of the send advisers into El

He has other ways to fight the CAIRO - A weekend intelli- ram called in an editorial for joint Americans. When be had to have gence coup by Egypt against Libya Arab action to check what it called gun machines for El Salvador, he was quickly followed Monday by Golonel Qadhafi's wildness and gave money and they buy it on the the resumption of a war of words said Egypt had long warned that be black market here in the United between the two countries. The change signified the end of a tacit

when be left in 1981, Cuba had Colonel Moamer Qadhafi, the other Western arms, using the Inte-rior Ministry's "exterior expenses" budget. by President Hosni Mubarak of Egypt, was denounced Monday in the Egyptian press.

wbo behaves like a criminal." Egypt said Saturday that it had caught two Britons and two Maltese who had been paid by Libya to kill Abdel Hamid Bakoush, a former Libyan prime minister.

Cairo said it tricked Tripoli into believing the mission had succeeded. Libya, in its first direct reply to the Egyptian report, said Monday that President Mubarak was io-

JANA, the official Libyan press agency, said in a broadcast monitored in Beirut that Mr. Mubarak had "affirmed his involvement in an American terrorist plot by pro-tecting stray dogs which the Libyan people bave decided to pursue and liquidate."

JANA said Mr. Mubarak had

"bragged about his role, not as a self-respecting bead of state, but as

a cunning intelligence officer."

Ahmed Rushdi, the Egyptian interior minister, said Sunday that security forces had been ordered on alert for any possible Libyan repri-sals after Saturday's announcement that Egypt had foiled a plot to kill Mr. Bakoush.

Mr. Mubarak, after taking office in 1981 after the assassination of President Anwar Sadat by Moslem extremists, ordered a halt to all attacks by the press and govern-

But terms such as "Itmatic,"
"hypocrite" and "political dwarf,"
used previously to describe Colonel Qadhafi, were again being used Monday by Egyptian news organi-

Discovery May Let Computers Solve More Complex Problems

(Continued from Page 1) beading in the direction of the best solution. In practice it usually man-ages to get there efficiently enough for most problems, as long as the number of variables is no more than 15,000 or 20,000.

The Karmarkar algorithm, by contrast, takes a giant short cut, plunging through the middle of the solid. After selecting an arbitrary interior point, the algorithm warps the entire structure in a way designed to bring the chosen point exactly into the center. The next step is to find a new point in the direction of the best solution and to warp the structure again, bringing the new point into the center.

The repeated transformations, based on a technique known as projective geometry, lead rapidly to the best answer. Computer scien-tists who bave examined the method describe it as ingenious.

American Airlines, among others, has begun working with Mr. Karmarkar to see whether his technique will speed their handling of linear programming problems, from the scheduling of flight crews to the planning of fuel loads. The Exxon Corp. uses linear pro-

gramming for a variety of applica-tions, such as deciding how to

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Special arrangements for SKIING, BRIDGE (January)

& BACKGAMMON (March)

spread its crude oil among refiner-ies. It is one of several oil compa-nies studying the Karmarkar algo-

If Mr. Karmarkar's procedure performs as well as expected, it may be applied to problems that are left unsolved now because they are too big and too complex to tackle with the simplex method.

For example, American Telephone & Telegraph Co. believes the discovery may provide a new ap-proach to the problem of ronting long-distance telephone calls through bundreds or thousands of cities with maximum efficiency.

Valuable though it may be the Karmarkar algorithm may not be salable in itself. An algorithm cannot be patented or copyrighted, although specific computer code can be. Bell Labs is one of several companies that are working on putting it into code.

Mr. Karmarkar was born in Gwalior, India, and grew up in Poona, near Bombay. He joined Bell Labs last year after attending the California Institute of Technology at Pasadena and getting his doctorate from the University of California at Berkeley. Many mathematicians interested

in the theory of computer science have long been dissatisfied with the simplex method, despite its enormous practical success. This is because the program performs poorly on problems designed specifically to test its weaknesses, so-called worst possible case problems. Five years ago, a group of Soviet mathematicians devised a new al-

gorithm, the ellipsoid method, that handled those worst-case problems far better than the simplex method. It was a theoretical advance, but the ellipsoid had little practical significance because its average performance was not much better than its worst-case performance.

The Soviet discovery, however, stimulated a burst of activity on the problem and led to Mr. Karmarkar's breakthrough.

U.S. Abortion Clinics Bombed

WORLD BRIEFS

Flights Over Honduras Baffle Aides
TEGUCIGALPA. Honduras (NYT) — U.S. and Honduran military
officials after target to explain what appears to be a series of incursions by
unidentified aircraft into Honduran airspace from the direction of the Nicaraguan border.

The flights have been detected by the U.S. radar station at Cerro la Mole near Tegucigalpa at least three times since Nov. 3. But search teams sent to investigate the incidents and question rural residents have found no sign of flights.

Some officials speculated that someone had smuggled equipment into Honduras capable of creating false radar signals, perhaps in an effort to diminish confidence in the U.S. station. Another possibility discussed was that Nicaraguan forces were entering Honduran airspace, either to test the radar capacity or to drop supplies in preparation for an assault from the rear on anti-Sandinist guerrillas.

UN Agency Confirms Polish Pullout

GENEVA (AP) — Poland has given formal notice of its withdrawal from the International Labor Organization to protest what it called "the escalation of anti-Polish actions" in the United Nations agency, the ILO

confirmed Monday.

Francis Blanchard, the ILO director-general, released the text of the Polish notice and expressed regret at the decision, which was triggered by the ILO governing body's vote Friday to accept a critical report urging

the Warsaw government to restore trade unioo freedoms. Under the ILO constitution, withdrawal becomes effective only after two years, so Poland will formally remain a member. It ceased paying dues to 1980, which made it lose its voting right two years ago.

Poland Issues Warning to Reporters

WARSAW (UPI) — Poland warned Western correspondents Monday that they risked prosecution or suspension of their reporting rights if they attended press conferences given by recently banned human rights groups set up to monitor police violence.

Foreign Ministry officials said journalists could face the same charges as the organizers of gatherings or have their accreditation suspended. Correspondents for United Press International, The Associated Press, Reuters and a U.S. television network were personally warned by ministry officials.

N. Korea, Russia End Border Dispute

TOKYO (UPI) - North Korea said Monday it had reached " complete consensus" with the Soviet Union on a previously unreported border dispute between the two countries.

The nature of the dispute was not immediately clear. But the North Korean Central News Agency said talks ended Monday "with success." The agency reported on Nov. 13 from Pyongvang that a Soviet delegation led by the deputy foreign minister, Mikhail S. Kapitsa, had arrived for

In a terse broadcast monitored in Tokyo Monday, the agency said, "Both sides expressed satisfaction over the successful conclusion of the talks in a friendly atmosphere." North Korea and the Soviet Union share a 20-mile (32-kilometer) border along the Turnan River on the coast of

KAL Wins Apology for Story on Crash LONDON (UPI) — Korean Air Lines accepted a public apology and

Be B

what its lawyers said was a substantial sum of money Monday from a magazine that had suggested that the airline's jumbo jet was on a spy mission when shot down by a Soviet warplane in September 1983.

Lawyers for the airline said the article last year in Defence Attache, a

British bimonthly, was false. They said its effect was that the flight "was on a spy mission carefully and deliberately coordinated with United States intelligence authorities. It is hardly possible to imagine a more

damaging libel upon any civil airline."

Lawyers for the magazine told the High Court that there was no foundation for any suggestion of a spy mission.

Bolivian Leader Agrees to Step Down

LA PAZ (Reuters) — President Hernán Siles Zuazo agreed Monday to step down in August 1985 and an election will be held that year, Interior Minister Federico Alvarez Plata said.

Mr. Alvarez said the agreement on the resignation of Mr. Silas Zuaze and his government, which was elected in 1980 but did not take office until 1982 because of a military coup, was reached in talks with opposi-tion parties. The talks were arranged by the Roman Catholic Church after opposition demands for Mr. Siles Zuazo's resignation.

Bolivia, which faces economic problems that include an annual inflation rate of more than 1,000 percent, is in the midst of its sixth general strike this year. A general strike called by the Bolivian Workers' Confederation entered its sixth day Monday with the transport and mining industries paralyzed, most shops in the center of the capital closed and

Papandreou Sees Good Ties With U.S.

ATHENS (AP) — Prime Minister Andreas Papandreou said in an interview published here Monday that relations with the United States are "basically good" but that Greece is no longer "an American satellite."

The Socialist leader said his government was still determined to shut down the four U.S. military bases to Greece when a five-year agreement

In his interview with the newspaper Ta Nea, Mr. Papandreou said, "We maintain basically good relations with the United States, if you look at the facts, despite American support for Turkey." which he called "the enemy." He said Greece's relations with its Communist neighbors "couldn't be better."

For the Record

The world chess champion, Anatoly Karpov, and the challenger, Gary Kasparov, played to their 16th consecutive draw Monday, ending the 25th game of their world fitle contest after the 21st move. Mr. Karpov leads 4-0 in the match, which will end when one player wins six games. Competition is scheduled to resume Wednesday.

Competition is scheduled to resume Wednesday.

Two South African passenger trains collided near a suburban station outside Cape Town Monday and at least 130 people were injured, the police said. There were no deaths.

(AP)

Gandhi Charges Conspiracy In Mother's Assassination

(Continued from Page 1) she hasn't died in the hail of bul-

Speaking from a podium atop a platform on the broad mall that runs alongside New Delhi's impos-ing Raj Path, Mr. Gandhi was flanked by two large, flower-gar-landed portraits of his mother and banners quoting from speeches by the slain prime minister. One banner bore the quotation: "Whatever religion we are, wherever we come from, we are alt Indians."

Another banner declared, in Hindi, "The nation's mother, In-dira Gandhi, lives forever." Although the rally was ostensibly a "public meeting" to commemorate Mrs. Gandhi's birthday, its organization and tenor had the undertones of an election campaign rally of supporters of Mr. Gandhi's ruling Congress (1) Party.

More than 600 buses and trucks were requisitioned by the city administration to transport party supporters from outlying areas, and Congress (I) flags and banners were carried by the crowd, which stretched from the parliament building almost to the pink-sandstone Gate of India arch, half a

U.S. Aborton Clinics Bombed

United Press International

WHEATON, Maryland —
Bombs extensively damaged two abortion clinics, one the scene of a weekend anti-abortion protest, in the suburbs of Washington, D.C., early Monday.

The crowd waited for more than two hours to hear Mr. Gandhi subsidiary of the U.S.-based Mars Lid. Subsi The crowd waited for more than

hope of Gandhiji and the daughter of Jawaharlal Nehru. You are the epitomy of Durga, the goddess of victory." Gandhiji was a term of affection and respect used in reference to Mahaima Gandhi.

Security was tight for Mr. Gandhi's first appearance before a large crowd since his mother's assassination. Hundreds of paramilitary police and border security forces ringed the podium, and sharpshooters were positioned atop huildings and hidden amid the fotiage of a large tree in front of the

Animal Lovers Pull Hoax in U.K.

United Press International LONDON — Militant animal rights activists, who had claimed they injected rat poison into some of Britain's best-selling candy bars, said Monday it was a hoax to but

the candy company's business.
"None of the Mars bars were ever injected with poison, said Ronnie Lee, a spokesman for the Animal Liberation Front. In a television interview, be said the hoar

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BRIEFS
U.S. Cabinet Considering Plan

Affecting Some Taxes, Benefits

Ru Spencer Rich

amount of the Medicaid vouchers

ax credits and sharp limits on bustax WASHINGTON - A report by a conservative research group, dis-The second of the second of th tributed at a Reagan administration cabinet meeting last week, proposes to exempt interest income cial Security and Medicare systems ms Polish Pulla

And the first of the second se The report by the Heritage Foundation, which has a strong following among administration of licials, also recommends charging patients more for Medicare hospital stays, cutting by 3 percent pro-jected Medicaid grants to states with "excessive" health-care costs, substantially shrinking the func-tions of the Department of Educa-tion, and linking student aid to academic prowess.

The report, called "Mandate for Leadership II," is to be published Dec. 7 by the foundation, which is headed by Edwin J. Feulner Jr.

rning to Reporte Portions of the report were leaked during the weekend. The New York Times on Sunday reported the Medicaid proposals, and quoted a source as saying the documents were "favorably re-

The new report contains more than 1,300 foreign and domestic recommendations, including the

 Consolidating most education aid programs into block grants to the states and eliminating the De-partment of Education's civil rights enforcement responsibilities.

 Giving government vouchers to the recipients of Medicaid, Medicare, education and housing aid, allowing them to buy their own private services or benefits. The room schoolhouse."

come of the recipient.

 Increasing highway and water-way tolls, imposing heavy fees on corporate jets that land at busy poses to exempt interest income airports during rush hours, ending from taxes and to allow workers further federal work on the interand finance their own benefits to pay for highway construction. through Individual Retirement Ac-

offshore oil areas to private development. Including in all Medicare cov-

uals must pay for catastrophic illnesses. Eventually, as more people choose to put their money into catastrophic protection might re-main as the only Medicare option.

 Providing a block grant to home care and home health care, now separately financed through Medicare, Medicaid and other pro-

 Further "deregulating financial institutions to speed the flow of capital into business," and excluding savings interest from income tax to "encourage capital forma-Making more use of private

companies to provide commercial services to the government, redesigning programs to foster private-sector transportation and municipal services."

 Allowing regular increases for the National Institutes of Health. but somewhat below the inflation Calling the creation of the De-

partment of Education "a historic blunder," the report said the de-partment now should be shriveled taxable income would be abolished into the equivalent of "a three- and tax rates would be markedly

ing to achieve racial integration.

■ Treasury Proposal

The Treasury is writing a proposal to raise the taxes of some businesses by modifying depreciation gradually to withdraw from the So-state highway system, and allowing rules and reduce the taxes many the states to impose a gasoline tax other companies owe by lowering o pay for highway construction.

Opening more government administration officials, The New York Times reported Monday from Washington.

The depreciation proposal is one erage a limit on how much individ- of many that the Treasury plans to recommend to the White House by Dec. 1. But leading tax specialists in Congress from both parties say medical IRAs to cover retirement there is little appetite for dealing medical needs, the report said, the with the kind of tax bill the administration seems to be preparing.

The administration plans under discussion would reduce tax rates states to cover outlays for nursing and simplify the tax code by limiting special write-offs for individ-uals and corporations but would not contribute to a reduction in the federal deficit.

According to Treasury officials, Secretary Donald T. Regan told his staff Friday that he wanted to modify but not abolish that feature, which is called the accelerated cost recovery system.

The system allows large writeoffs for companies that invest heavily in real estate, plants, and machinery but is of little use to many other companies, such as those in the electronics industry

and other high-technology fields. Treasury officials said they would also recommend what is known as a modified flat tax for individuals. Under such a plan, some deductions and other devices



Reagan Is Counted On For Peace, Prosperity

By Adam Clymer New York Times Service

NEW YORK - With more Americans expressing confidence about government than in a decade, the public expects President Ronald Reagan to avoid an economic recession in his second term and to make a real effort to negotiate arms control treaties, a New York Times-CBS News Poll indicates.

But the poll indicates that the public expects Mr. Reagan to break his most insistent campaign promise and ask Congress to vote an increase in taxes. In the poll, 57 percent of the public and 40 percent of his own voters expect him to ask for higher taxes.

The poll reflected the depth and solidity of the national swing toward the Republican Party, indicating that Americans are now about equally divided between those who identify with them or with the Democrats.

This development prompted a leading Republican poll taker, Robert M. Teeter, to say, "We are realignment in this country."

after Mr. Reagan left the White said they expected him to House, especially bow they handle gress for a tax increase.

that does not have the interests of

center, the economie center," Mr. Dixon said "We have to become

the party of growth. The New Deal

economie welfare. People came to

Democrats bere agreed they have

no overall theme for reaching unaf-

filiated voters because of the frag-

mentation of the party as it sought

to appeal to blacks or women or

union workers or bomosexuels.

There was such a consensus on this

point that official minority caucus-

es within the Democratic National

the Democrats has been, "Got a

Mr. Kirk said the approach of

Committee were eliminated.

"We must move our party to the

middle America at hearL"

prosperity."

in the midst of a major political But how that shift played out, he said, would depend on how well

their own potential cleavages over social issues.

Mr. Reagan appears to be both stimulating and profiting from enhanced trust in the government he bas often seemed to run against.

Forty percent of the those polled said they thought government was run for the benefit of all the people. Although more, 49 percent, said they thought it was run "by a lew big interests looking out for themselves," the 40 percent figure was the highest measured since 1972.

Two-thirds of those polled and nine-tenths of his own voters said "yes" when asked, "Do you think Ronald Reagan will make a real effort to negotiate a good arms con-trol agreement with the Soviet

Even supporters of Walter F. Mondale, the defeated Democratie candidate, were evenly divided on that question, with 40 percent saying he would and 42 percent saying he would not.

Fifty-eight percent of those polled said they thought he would make a real effort to cut the federal budget deficit in half in the next four years. The deficit reached \$175.4 billion in the year that ended Sept. 30. But the route they expected him to take contradicted Republicans handled themselves his campaign theme: 57 percent said they expected him to ask Con-

> The greatest political encouragement in the poll appeared reserved for Mr. Reagan's party.

Thirty-two percent said they were Republicans and 32 percent said they were Democrats. But a total of 47 percent of the respon-dents called themselves Republicans or said they were indepen-dents who leaned toward the Republicans. Forty-four percent said they were Democrats or leaned that way.

While that Republican lead is within the margin of sampling error in the poll, never before since The Times and CBS News began pollwasn't about social welfare. It was ing in 1975 bave more respondents identified with the Republicans our party because of economie than with the Democrats.

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Issue of Nation's Constitution Likely To Be Big Obstacle in Salvador Talks

By James LeMoyne

New York Times Service LOS ANGELES - Salvadoran government and rebel officials who met here for a televised debate last week offered insights into their respective strategies as they prepare for a second round of peace talks.

Expressing considerable caution about the prospects for a general accord, representatives of both sides also spoke with unusual candor of the political and personal differences that divide them and that have fueled their country's five-year civil war.

Their accounts detailed the fracturing of the small, politically ac-tive Salvadoran middle class into opposing factions, some of which chose guerrilla war, others alliance with the United States and the Salvadoran Army in a bitter struggle for political and social change.

Rebel leaders said in interviews that the issue of the Salvadoran constitution was a major obstacle to achieving a political agreement acceptable to them. The Salvadoran president, José Napoleon Duarte, as well as the Salvadoran Army high command and U.S. diplomats, have described the consti-

Salvador Samayoa, a leading rebel official. He added that the rebels

LIMA — Gunmen killed 19 Pe-

ruvians during the weekend who had been working on a U.S.-spon-sored coca-eradication project, and a U.S. spokesman said here Mon-

day that Washington had suspend-

ed the program.

First police reports identified the attackers as "narcotics terrorists."

but later accounts suggested the gunmen were members of the Shin-

ing Path leftist guerrilla movement. Government officials have said

the guerrillas, active in the area since midsummer, have been linked

A spokesman for the U.S. State

Department's Narcotics Assistance

Unit, speaking on coodition of an-

onymity, said the program was halted temporarily, "unul we get a clearer picture" of what was behind

He said the United States is spending \$4.2 million this year to hire Peruvian workers to desuroy coca plants. The paste of coca leaves is used in making cocaine.

The project also attempts to replace the coca crops with legal but less lucrative crops such as corn.

The police in Tingo Maria, the

center of Peru's "cocaine cradle"

340 miles (about 547 kilometers)

northeast of Lima, reported that

100 Peruvian marines were hunting

the 50 to 100 gunmen who burst

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to narcotics traffickers.

pected to be bound by it. Government officials said they the terms for future talks, naming the place, time and security condiwould occur.

Such details appear to be a poto meet again at the end of this month in El Salvador. Rebel representatives said they have formally proposed that the next session take place Nov. 27 in San Salvador in the office of Archbishop Arturo Rivera y Damas.

A senior government official, however, said the proposal had not been received and that the government would offer a different site, outside of San Salvador.

He said it would be much more difficult to guarantee the security of rebel leaders in San Salvador and that the government did not want to give the guerrillas an opportunity to organize demonstra-tions among their supporters in trade unions and the poor neigh-

"We haven't mentioned the constitution yet, but at some point we intend to discuss changes," said Salvador Samayoa a leading and supposted the capital.

Each side gave new details of their last meeting in the northern Salvadoran town of La Palma a month ago and supposted the capital. seeming tranquility of the reunion could easily have ended in violence.

19 Killed in Raid in Peru

On U.S. Anti-Drug Camp

would argue that since they did not Both government and rebels had have a say in the creation of the pledged to keep all armed troops at constitution, they should not be exleast six miles (10 kilometers) from

the town.
"It was a powder keg," Mr. Sawould insist not only on the consti-tution but also oo their right to set rebels and the government had armed men among the thousands of spectators in the town square. tions under which the meetings. He added that the rebels also had combat units stationed around the town in case the government at-

tential source of disagreement as the government and rebels prepare

tacked rebel leaders at the talks,
The Salvadoran minister of the The Salvadoran minister of the presidency, Julio Adolfo Rey Prendes, did not deny Mr. Samayoa's account. He added that Salvadoran Army troops were deployed around the town as well and that President Duarte had ordered army commanders to attack immediately if he was assassinated.

> There were reportedly more buman touches in La Palma as well. A senior government representative said a rebel military commander, Ferman Cienfuegos, had asked the defense minister, General Carlos Eugenio Vides Casanova, who was part of the government delegation, to say bello to bis parents and to tell them that he was well. Mr. Casanova was a friend of Mr. Cienfuegos's family.

The government official discussed how he had known many leading rebel representatives as young men before they joined the armed guerrilla opposition.

Another official told how his

daughter had dated a senior guerrilla military commander on the eve of the civil war. In unexpected encounters, representatives of each side embraced, recounted childhood memories and traded family gossip stockpiled in four years of political exile for rebel leaders.

uncertainty about the prospects for

a second round of peace talks be-

tween Mr. Duarte and rebel lead-

■ Uncertainty on Talks An intermediary between Presi-

into a jungle camp early Saturday and began firing at sleeping workdent Duarte and the guerrilla lead-ers that oppose him warned Sun-The police said all 19 victims were Ministry of Agriculture employees working for the Upper Huallaga Valley Coca Reduction and Control Organization. The project has been under way since 1978, U.S. officials said. day that the elimate for peace talks bad "deteriorated considerably" because of an outburst of violence in recent weeks, The Washington Post reported from San Salvador. In a homily delivered at San Sal-vador's cathedral, Bishop Gregorio Rosa Chavez confirmed growing

Peru's coca-growing region has been under military control since July, when President Fernando Belaunde Terry expanded Peru's guerrilla emergency zone to include the upper Huallaga River Valley. The move came in response to a wave of armed attacks on towns attributed to the Shining Path guer-

The U.S. Embassy in Lima said in a statement, "We lament the tragic loss of life caused by the brutal murders . . . and extend our



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town, Guyana, spoke at an anniversary service in Washington. Her father was killed the same day 913 people died in a murder-suicide of the Peoples Temple cult.

Democratic Party's Leaders Conclude They Must Recapture Middle America

There was a notable lack of criti-

cism of Mr. Mondale at the meet-

ing, a sign of his nes to party regu-

lars and of the concerted effort by

some Democratic National Com-

meeting into a gripe session.

mittee officials not to turn the

But they agreed that the public

has not been buying what Demo-

crats have been selling, at least at the presidential level. They agreed

that refashioning the party's image must begin with a program that

emphasizes economic growth and opportunity and that the decade-

long attention to internal party

problems must give way to winning

back the support of the middle

"Technically and organizational-

middle America.

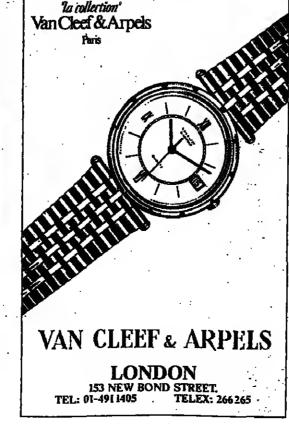
49-state victory over Walter F. Mondale, agreed Sunday that the peal among middle Americans.

eroded and its geographical base is shrinking, that it has ignored for too long the growing sections of the country and that, while 1986 may look like a good year for the party, it cannot afford to be complacent.

"If we pretend that all is well and go about our business as usual, we may well consign ourselves to mi-nority status for the rest of this

Chinese Leader Ends Official Visit to Lisbon The Associated Press

LISBON — President Li Xian-nian of China left Lisbon on Monday after a four-day state visit, the first by a Chinese head of state to Portugal, Mr. Li was headed for the Mediterranean island of Malta, his third stop on a European tour.



By Dan Balz ert J. Keefe; Nancy Pelosi; and we are the party that can't say no, former Representative John Cav- that caters to special interests and

Washington Post Service | former Representative | CHARLOTTE AMALIE, Vir- | anaugh of Nebraska. gin Islands — Democratie Party leaders have concluded their first post-election meeting with a short answer to the question of the party's future direction - back to

The state party chairmen, who gathered at this resort during the weekend to begin rebuilding in the wake of President Ronald Reagan's Democratic Party had lost its ap-

They made clear that they think the party's traditional coalition has

"These are no ordinary times for our party," said Duane B. Garrett, Mr. Mondale's national co-chair.

"We face fundamental choices about our future," Mr. Garrett said. "Some seem to believe there's nothing wrong with the Democrat-ie Party that a renewed recession won't cure. I disagree. Our prob-lems go far deeper than Ronald Reagan's grin. We are being out-organized, out-spent and out-flanked. We are losing our identity as the party of progress.

If there was a lack of consensus, it was over who should succeed Charles T. Manatt as party chairman when his term expires in January. Announced candidates for the post include Mr. Garrett; Sharon Pratt Dixon from the District of Columbia; Paul G. Kirk Jr.; Rob-

Officials said talks focused on diplomatic, trade and cultural ties. Foreign Minister Wn Xueqian said earlier that the two delegations had not officially discussed the future of Macao, a tiny enclave west of Hong Kong that both governments recognize as Chinese territory un-der Portuguese administration.

ly, the party's in good shape," said Dick Lodge, the Democratic chair-man from Tennessee. "The probcause, get a caucus." **Beverly Rodeo** "As a result, white male Americans say, 'Do we have to have a caucus to have a vote in the party? lem is the public's perception of the 360 N. Rodeo Dr., Beverly Hills, CA 90210. Telex No. 691 366 Democrats. The perception is that Enough is enough," he said.

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Mozambique Priests Preach Production

By Henry Kamm New York Times Service

MAPUTO, Mozamhique -"I'm a materialist," said the Rever-end Giuseppe Brunelli, walking his motorcycle along a bone-dry dirt path in the northern Mozamhique village of Boroma, where 50 people died of starvation earlier this year and food is again running out.

"The pope would excommuni-cate me as a liberation priest," he said "but I think the soul is very much attached to the body. Matter is sacred.

Now that the Marxist-Leninist

laxed its pressure on the Roman Catholic Church, which was severe in the earlier years of independence, Father Brunelli is building a chapel, in addition to his main work of helping improve agricultural productivity.

call it the chapel of hunger." the Italian missionary said. "About 100 people come for Mass, mainly young. They come because we speak about very practical things in the chapel. We speak about pro-

Father Brunelli, who came to

semble the Latin American advo- ry out public priestly functions. cates of the teachings known as liberation theology.

Other missionaries continue to mainly in cities and towns.

Father Brunelli still celebrates Mass when the occasion presents itself. Another Italian, the Rever-

Romania to Extend Warsaw Pact Tie

BUCHAREST — President Ni-colae Ceausescu of Romania made clear Monday that his country. which has restricted military coop-eration with its Soviet bloc allies, would extend its Warsaw Pact membership when it comes up for enewal next year.

Speaking to the 13th Romanian would have to consider accepting an extension of the term of the treaty because the Warsaw Pact nations and NATO had not been able to reach an agreement to dishand

steered his country along a path of relative independence, suggested in lowed no Warsaw Pact military his address opening the congress that the party should approve the extension during its five-day meetings. But he said that even after the nia would "support all initiatives to

Western diplomats said they bepressing for a longer term. Since treaty."

Mr. Ceausescu, 66, who has the Soviet-led invasion of Czechomaneuvers on its territory and sends only observers to exercises

In his speech to the 3,100 deletreaty had been extended, Roma-creaty had been extended, Roma-Ceausescu said: "As is known, the validity of the Warsaw Pact expires Speaking to the 13th Romanian Communist Party Congress, Mr. Ceausescu said that Romania mantling of the Iwo military. cord has been reached for the sibles. multaneous abolition of the two military blocs - the NATO and lieved Romania might wish for an the Warsaw Treaty - we deem that extension of four or five years. we will have to consider accepting while they said Moscow might be the extension of the term of the

PLO May Be Heading for First Formal Split

(Continued from Page 1)

sweeping changes in the PLO that would curb his freedom of action, The agreement barred further PLO contacts with Egypl and criti-cized King Hussein of Jordan for reconvening his parliament and for flirting with the U.S. peace plan

put forth in September 1982. Mr. Hawatmeh and Mr. Habasb had hoped that the Syrian-hacked National Alliance would accept the compromise and avert a division. But the rebels refused and insisted instead on Mr. Arafat's removal as condition for a council session. On Nov. 10, Mr. Arafat's allies in

funis announced that the meeting would be held by the end of the month in Amman, Jordan, with or without the rebels. Later, Mr. Habash announced in

Damascus that his group would not attend the meeting in Amman he-cause of fears that it would fragment the PLO. Mr. Arafat also concluded that

ligning the PLO with Jordan, Egypt and the more moderate Arab orces was the only way to keep his job and to advance the Palestinian

cause, a key aide asserted. He said Mr. Arafat had reached

efforts to end his feud with Presi- attend a council meeting that dent Hasez al-Assad of Syria.

Egypt's separate peace with Israel in 1979. Syria has been determined ians said be would first try to win a to prevent Jordan and the PLO vote of confidence from the counfrom starting negotiations with Is-rael that would exclude Syria and ment of the formation of a Pales-Consequently, many people expected Mr. Assad to patch up his

differences with Mr. Arafat. Instead. Palestinians said, Mr. Assad rejected months of appeals from Mr. Arafat's envoys.

"Assad simply cannot bear Arafat," said a prominent Palestinian who knows both men well, "It's almost a physical revulsion. They

hate each other." Several Palestinians said it was crucial to continue trying to pre-

vent a formal split in the PLO. "Arafat may secure more freedom of movement," an influential and the movement will emerge from such a split far weaker."

It is still not clear that the meeting will take place. Khaled Fahoum, the speaker of the council who is based in Damascus, said

lacked a genuine consensus.

Syria is adamantly opposed to But Mr. Arafat appears to be prepared to press ahead. Palestinleave it isolated, Arah officials said, time government-in-exile that would offer to form a confederation with Jordan, the sources said,

The approval of two-thirds of the approximately 380 members of the council are required to convene a meeting, and Ahmed Abdel Rah-man, Mr. Aralat's spokesman in Tunis, said that Mr. Aralat would easily win that approval.

But critics disagreed. "He would would be a half-baked leader."

Almost every Palestinian intertion with Mr. Arafat. A former sup-Palestinian maintained. "But he porter characterized him as "just talize a stagnant economy. another Arab leader who refuses to relinquish power.

out the PNC meeting," another of the year, produce that has been said.

TOMORROW: The meaning of this decision only after extensive that he would not preside over nor the PLO's military power.

government of President Samora Mozambique before it shed Portu-M. Machel has considerably reguese colonial rule in 1975, is one barrassed at the question while guese colonial rule in 1975, is one barrassed at the question while of about 20 missionaries remaining showing a visitor through a cooperin the country who bave chosen ative pig-breeding station at the unconventional roles because the edge of Maputo, replied that he poverty of the people has made attended Mass, remained fully a them dissatisfied with purely sacra- priest on reasonable terms with mental functions. In this they re- church authorities, but did not car-

> "The church makes an error when in an underdeveloped country like this it concentrates on ceredo conventional parish work, montal functions," he said. "Perhaps I am in error in concentrating on what I do, but in what I do I feel like a real missionary.

> > What he does instead of serving in a parish is to act as head of the development department of the Union of Cooperatives of Maputo. That is the official title held by Father Gallipoli, a Capuchin father from Bari who has been in Mozambique since 1958. He is regarded as the heart and soul of the cooperative movement and enjoys the favor of some high members of the government, who are hoping to guide Mozamhique from doctrinaire Marxism to a more open form of

> > "The church has never thought a priest should do this," said the 52year-old missionary, who like Father Brunelli wears no outward marks of his calling. "But we must do it. The real underdevelopment here is not material; it is inside the African.

> > "The black has been an object: he must be hrought to recognize that he is the subject," Father Gallipoli added. "To make him succeed in agriculture is a means of achieving that, to make his consciousness rise. This is not materialism, it is an authentic mission."

Asked about the stern warnings by Pope John Paul II to priests about political activities, particu-larly to the Nicaraguans who bold ministerial posts, Father Gallipoli

"But the church has always been in politics. Only, the Nicaraguan priests are in politics that the church does not agree with, so it opposes them, If I were in the traditional conservative line, there tion leaders and much of the

would be no problem."
Father Gallipoli is not an uncritical supporter of Mozambique's ous, converged in buses from Marxist policies. He became active around the country. in the cooperative movement because he considered it preferable to have to doctor a quorum," a Pales- the unproductive state-farm system court appeal over its constitutiontinian said. "The Amman meeting that had been introduced to take ality. It would regulate admissions would be a half-baked PNC, and he over the farms and plantations that and administration and han manthe Portuguese settlers left behind. Almost every Palestinian inter-viewed expressed some dissatisfac-viewed expressed some dissatisfac-offered more freedom for private subsidies. Most private schools are and cooperative initiatives to revi-

Father Gallipoli is proud of the 1,200 tons of vegetables that his "He is a lame duck with or with- units will have produced by the end important in supplementing the grossly inadequate food supplies of Maputo.



At least 500,000 people jam Paseo de La Castellana in Madrid to protest state controls on church-run schools

Madrid March Protests Curb on Church Schools

By Edward Schumacher

New York Times Service MADRID — Hundreds of thousands of Spaniards, joining in a growing battle between the Roman Catholic Church and the Socialist government of Prime Minister Felipe González, marched here Sunday to protest a new law imposing state controls on most church-run schools.

The police put the number of marchers at half a million; organizers said it was twice that. The marchers, ignoring intermittent showers, formed a peaceful, twomile (3.6-kilometer) column on a

central boulevard. Encouraged by rightist opposichurch hierarchy, the marchers, mostly middle class and prosper-

The eight-month-old law has vet to be put into effect because of a datory religion classes and services Catholic and almost all of them run on the subsidies.

Although the parent and school organizations who organized the march ostensibly sought to keep it nonpolitical, the rightist leaders, among them Manuel Fraga, head of the Popular Alliance, the main opposition group, had been part of

the planning and marched just be-

hind the organizers.

The Spanish right has long tied itself closely to a conservative Catholicism. This complicates what is much more than just an education imbroglio in this mostly Catholic country as it seeks to define the line between church and state.

"If democracy is participation, we are tired of repeating that the parents of students have a right to participate," the march's chief organizer, Carmen de Alvear, 42, a former reporter and mother of eight, said in a letter to Mr. Gonzá-

lez she read to the marchers. "As the parents of students, we refuse to be the mere passive subjects of the administration's decisions." she said.

She and other speakers demanded that the government scrap the law and negotiate with them to devise a new one with fewer government intrusions in church schools. Nearly 40 percent of the nation's

students attend state-subsidized schools, which do not charge tuition in return for the aid. The subsidies were established in 1970 in recognition that the public school system was very inadequate.

Opposition leaders said they hoped to repeat the example set in June in Paris. There was a huge march protesting a proposal by the Socialist government of François Mitterrand to give the government greater control of private schools. The proposal was dropped.



Leonard Rose, Cellist, Teacher in U.S., Dies

NEW YORK - Leonard Rose, 66, an American cellist known for his solo performances and his muisis as Isaac Stern and Eugene Istomin, died Friday after a long

Mr. Rose was best known for his fresh interpretations of the standard cello repertory, particularly music of the Romantic era. However, be did not limit himself to 19thcentury works. Mr. Rose also excelled in contemporary material. Bloch's "Schelomo" was one of his specialties.

In addition to his performing career. Mr. Rose was one of the most important American cello teachers of his time. He taught at the Juilliard School of Music from 1947 until his death, and at the Curtis Institute from 1952 unol 1962.

Mr. Rose was born in Washington, the son of Harry and Jenny Rose. He began lessons at the age of 10 with Walter Grossman at the Miami Conservatory, and later studied in New York with his conserved in 1972. in Frank Miller. He woo a full scholarship to the Curtis Institute, where he studied with Felix Salmond. He then assumed the posi-tion of assistant principal cellist in the NBC Symphony Orchestra un-

h Protests

After one season, he left New York to become the principal cel-

whose political career spanned five

led colleagues to describe him as "a

Mr. Aiken, with a sharp wit and

homesoun style, parlayed his horti-

cultural expertise into a political

base used to topple the Republican

He was well known for his pre-

scription for ending the Vietnam

War — "The U.S. should declare victory and get out." His 1966

peace plan prompted a congressio-nal colleague to describe him as

"neither a hawk nor a dove, but a

He always listed his occupation

as a farmer and plant grower, and

his Yankee roots never weakened

turing on the subject and ties with

farmers, enabled him-to build enough support to win a seat in the

state House in 1931, and establish

ent two years as speaker of

himself in Vermont politics.

during his stay in Washington. He was considered an expert on wildflowers, and his extensive lec-

wise old owl," died Monday.

Party's old guard.

wise old owl."

list in the Cleveland Orchestra from 1939 to 1943. He then joined the New York Philharmonic Orchestra, where he served as princisical collaborations with such ari- pal cellist from 1943 until 1951. making his concerto debut at Car-negie Hall in 1944. By 1949, Mr. Rose had been the soloist with the Philharmonic 18 times, playing works by Schumann, Dvorak and Lalo, among others. He made his last appearance with the Philhar-monic at the 1951 Edinburgh festival, and then left to pursue a successful solo career.
During the 1950s, Mr. Rose be-

gan to play regularly with Mr. Stern and Mr. Istomin, initially only for personal enjoyment. In 1961, they decided to form a professional chamber-music trio. lo the succeeding decade, the Rose-Stern-Istomin trio made many recordings and gave concerts throughout the world, touring to-gether for a part of every year. "We are three major personalities, three prima donnas, yet we have to blend

Duke of Somerset, 74, Officer and Jazz Fan

LONDON (AP) - The Duke of Somerset, a retired army officer, lifelong jazz fan and bolder of one of the oldest ducal Utles, died last

Vermont Ex-Sen. George Aiken Dies

Throughout his years in the Sen-

brought him closer to the state be

Mr. Aiken was a Vermont insti-

tution. In his last re-election bid, in 1968, he reported spending \$17.09,

mostly for postage to thank people

for circulating his nominating peti-tions, "which I didn't ask them to

Mr. Aiken sent Republican regu-

lars sputtering in 1938, when he told the party's Lincoln Day dinner in New York: "The greatest praise

I can give Lincoln today is to say that he would be ashamed of his

That nationally broadcast ad-

He abandoned the presidential

forts to bring electricity to remote

party's leadership today."

MONTPELIER, Vermoni — ernor and 34 years as a U.S. sena-Gearge D. Aiken, 92, a former Re-publican Senator from Vermont, gardens on a Putney hillside,

decades and whose half-serious ate, Mr. Aiken preferred to be

plan for ending the Vietnam War called governor, a title be felt

mself in Vermont polities. effort but never stopped fighting A progressive Republican, Mr. for rural America, spearheading ef-

the state House, two years as lieu- areas, build the Saint Lawrence

do." be said.



Leonard Rose

ilton Seymour, was the 18th of his line. The title was created in 1547. The first duke was beheaded oo Tower Hill. The heir is the elder of the duke's two sons, John, 31.

The duke died at his family seat at Maiden Bradley near Warmin-ster, 100 miles (160 kilometers) west of London. He served as a major in the Will-

shire Regiment in Iodia, Persia (now Iran) and Burma. He collect-ed jazz records from his school days and was a good shot, cricket follower and spectator at car races.

Other Deaths:

Matthias Walden, 57, chief com-mentator and co-publisher of Die Welt oewspaper, in West Berlin Saurday following a long illness. James Fields, 36, a piano prodigy wbo made his debut with the Los Vednesday. Angeles Philharmonic when he was The duke, who born Percy Ham-10, Thursday in Los Angeles.

Relations committees.

and iodependence.

bled moments.

dress was part of a concerted cam-

He was best known for the sim-

ple virtues that epitomized the Ver-

mont Yankee - honesty, decency

During his years in Washington

Mr. Aiken could be found in the

early mornings feeding peanuts to the pigeons on Capitol Hill.

He was often described as a man

with little power but immense in-

fluence. Presidents from Franklin

D. Rooseveli to Gerald R. Ford called on him for advice and many

turned to him in their most trou-

In a recent interview, Mr. Aiken

Finally, he said: "Talking with

at first balked when asked what he

Philippines Declares Marcos Is Well Amid Reports of His Hospitalization

By Abby Tan
Washington Post Service
MANILA — The presidential palace issued a statement Monday night saying that President Ferdinand E. Marcos was well and performing his usual duties. The statement came amid reports that the president was ill or had undergone

The statement issued by the assistant information secretary, Amante Bigornia, said Mr. Marcos, 67, was in touch Sunday night on the telephone with the defense minister, Juan Ponce Enrile, the information minister, Gregorio Cendana, and the acting armed forces chief of staff, Lieutenant General Fidel V. Ramos.

an operation.

But Mr. Marcos failed to appear on the nightly television news for six days in a row; this is unusual for a leader who dominates news

ents in the Philippines. Mr. Marcos has been in power

for 18 years but has not named a successor, he has, however, put in they said they doubted he had had place a succession plan to elect a a kidney transplant. Mr. Marcos replacement within 60 days after dropped out of public view after the president's death. meeting Nov. 13 with a U.S. sena-

tor, Christopher J. Dodd.

Mr. Tatad claimed that only Mr.

Marcos's immediate family has ac-

cess to him and that his eldest

daughter, Imee, was managing the

press releases to prevent bungling. Mr. Tatad also claimed that

most of the bospital's staff were

told to go on leave from Oct. 29 to Nov. 11, and many patients were

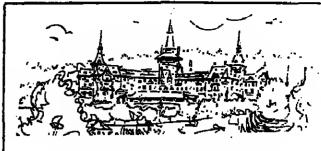
transferred to another wing of the

The rumors about Mr. Marcos's bealth began circulating two weeks ago. A former information minister, Francisco Tatad, wrote Monday in his column in the newspaper Business Day that he had been told by palace sources that Mr. Marcos had undergone a successful operation Nov 14. The nature of the

operation was not disclosed. Mr. Marcos is said to be suffering from a kidney ailment. It has been government policy not to con-cede that the president is ill.

Another withdrawal from public view occurred in August 1983 just before a key political opponent, Begnino S. Aquino Jr., returned home from self-exile and was killed at Manila's airport.

Western diplomats said they be-



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OAS Agrees on Attempt To 'Revitalize' the Group

By Alan Riding

New York Times Service BRASILIA — After a week of have agreed to make a new attempt. the great majority of its members. at strengthening the regional body. The unacceptable concept of During its annual general assembly last week, a succession of prevailed." speakers called for the OAS's "revi-

wide food stamp program.
When he retired in 1975, he was how this could be done.

Many delegations remained dean of the Senate, the oldest sena-tor and the ranking Republican on both the Agriculture and Foreign skeptical that the OAS could play a too alone provides 62 percent of more active role in regional affairs. In private, some even questioned whether this was politically desir-

can diplomat said.

ca's two most pressing problems are being discussed outside its chambers - the Central American crisis by four nations known as the la's party-going way of life in Contadora group, and foreign debt Washington, the sober approach of by 11 debtor nations known as the his successor, João Baena Soares,

impact on several territorial dis- tion can return to a more serious dress was part of a concerted campaign to promote Mr. Aiken as a "5-foot-8 Lincoln" whose presidential candidacy would breathe ministrative assistant in Washington, told him sternly to answer the putes involving member states, tone Diplomatic efforts to settle Argentina's conflict with Britain over the the secretary-general should play a Falkland Islands have focused on more active political role as part of

the United Nations. Argentina's dispute with Chile . The foreign minister of Colomover the Beagle Channel was medi- bia has proposed a stronger role for ated by the Vatican, while Colom- the secretary-general, although

The interdependence of states the United States.

is deeply asymmetrical in the cont-nent." Mexico's foreign minister. Bernardo Sepúlveda Amor, said. discussions, the 31 members of the "The inter-American system has Organization of American States not always reflected the interests of

The asymmetry also exists in fitalization." A special assembly was nancial terms, with the United scheduled for next year to discuss States, Brazil, Argentina, Mexico and Venezuela financing 90 per-cent of the OAS budget, Washingtotal resources.

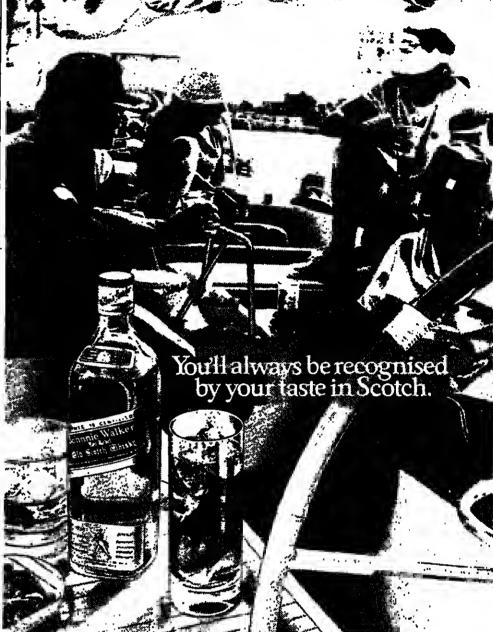
Using their numerical strength last week. Caribbean members blocked passage of a resolution "If the OAS is always going to be backed by most Latin nations can-dominated by the United States, celing the pension of the former it's probably safer for us if it is a OAS secretary-general, Alejandro weak organization," a Latin Ameri- Orfila of Argentina. Instead, Mr. Orfila was simply "censured" for Evidence of the OAS's present receiving a salary from a Washing-ineffectiveness is that Latin Ameritoo public relations firm during his final three months in office.

Since the bruised image of the OAS is partly blamed on Mr. Orfiartagena group.

an experienced Brazilian diplomat, has raised hopes that the organiza-

the organization's revitalization.

some of the high officials when bia is to host talks between Bolivia some governments fear that an of-they were weeping and needed and Chile over landlocked Bolivia's fice-holder from a weaker country

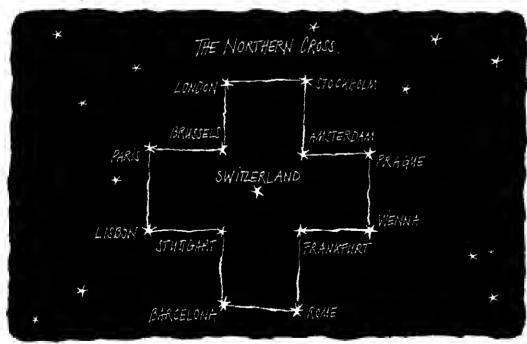


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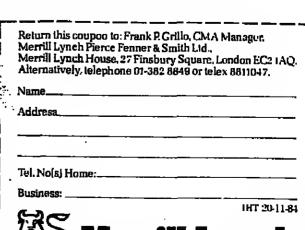
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No Influencing Pretoria?

Those were warm, welcome words from President Reagan to South Africa's new Nobel laureate a few weeks ago: "All Americans join me," Mr. Reagan wrote to Bishop Desmond Tutu, "in recognizing your labors in seeking to promnte nonviolent change away from apart-heid, toward a form of government based on the consent of the governed and toward a society that offers equal rights and opportuni-ties to all its citizens, without regard to race."

In South Africa, simply uttering those ideas can be a criminal act. And that is the disturbing reality that the Reagan administration ignores in its passive response to the white regime's police-state crackdown on dissenters of all races, the worst in years. Those being arrested are not violent revolutionary conspirators but advocates of nonviolent change, the disciples of Gandhi and Martin Luther King.

A raid on black townships near Johanneshurg was assisted by 7,000 troops, the first use of the army against home-front dissenters. The police are invading the homes and offices of hlacks suspected of organizing protest strikes. Scores have been taken for having urged a boycott of August's elections of two powerless legislatures "representing" 600,000 Indians and 2.8 million persons of mixed blood.

Six leaders of that boycott sought safety in the British consulate in Durban in September. Their larger purpose had been to prevent destruction of their United Democratic Front, a multiracial coalition urging nonviolent

change. When their lawyers appealed for American asylum, Pretoria warned against harboring "criminals," and Washington timidly looked away. Three of the leaders were arrested as soon as they left the consulate.

Here is the dilemma of all Americans. We profess a special abhorrence for South Africa's racism but want to avoid stirring civil strife. The administration goes a step further: It thinks warm ties to Pretoria — "constructive engagement" - will achieve more good in the end. But it has nothing to show inside South

Africa for four years of such engagement.

Nor has it anything to show diplomatically.

One early fruit of engagement was to have been the end of South Africa's illegal occupation of Namihia. The great prize of a regional bargain — independence for Namibia and the departure of Cuban troops from Angola ntinues to elude Washington's grasp.

South Africa's rulers are consummate realists bent on preserving a system that gives one white tribe —2.4 million Afrikaners — permanent dominion over other minorities and 22 million blacks. The Afrikaners' power is enshrined in a constitution that divides blacks into "citizens" of impoverished tribal "homelands," comprising 13 percent of South Africa's territory. One can acknowledge the dilemmas of trying to alter that system hy outside pressure, hut "constructive engagement" seems only to be reinforcing it.

- THE NEW YORK TIMES.

Let Soviet Citizens Travel

In calling last June for greater contacts between Soviet and U.S. citizens, President Reagan voiced an "impossible dream" of a time when people of the two countries could travel back and forth freely. It turns out that the Kremlin also has an "impossible dream," one as characteristically Soviet as Mr. Reagan's is characteristically American, Moscow has just voiced its dream in negotiations to write a new exchange agreement. It is to enlist the U.S. government as an auxiliary police force to send home Soviet citizens who come to America on

an exchange program and want to defect. The basis of Soviet concern is not hard to understand, To gain prestige and hard currency. Moscow has sent abroad the most brilliant stars in its culture, only to find a seemingly endless succession of them deciding to enjoy the freedoms and favors of the West permanearly. It has been a tremendous embarrassment, and it must be doubly painful for the Soviet Union to come now to the U.S. government - not for the first time - and admit that the wicked capitalist state is not merely the source of Moscow's distress but also the single source of its ultimate possible relief. For while some defectors, such as Stalin's daughter, can

One could speculate on how the Soviets ever got the zany idea that Ronald Reagan might be recruited to moonlight as an enforcer for the KGB. It is more to the point to indicate other possibilities open to Moscow. On the level of the cultural superstars, if it relaxed a hit and granted that cultural folk tend to the footloose and the cosmopolitan, it could permit a more natural back-and-forth that would do much to moot the question of defection. On the more basic level of free travel, free

be lured bome, most artists, it seems, cannot.

emigration and the rights promised its citizens by its laws, the Kremlin simply needs to be reminded, again and again, of the inhumanity of its policies. Why is Yelena Bonner not permitted to go abroad? What about Anatoli Koryagin, the psychiatrist who protested against the use of psychiatry as a tool against dissent and who is reportedly in desperate condition in Chistopol prison? To Moscow's arrogant request to have Americans police Soviet exchanges, Washington needs to reply by asking how it is possible to have a decent program when official cruelties continue to be inflicted upon people such as these.

-THE WASHINGTON POST.

Three Filipinos Murdered

Benigno Aquino, Alexander Orcullo, Cesar Climaco. It may be that each crime came as a shock to Philippine President Ferdinand Marcos. But for these and other killings, no one bas been punished. It is as if Central America's death squads were taking distant root. Death squads are an especially ugly instru-

ment of terror. Recruited by security forces, the killers pretend to operate on their own. Government can disavow the marauders yet by protecting them still intimidate opponents. Is that what is happening now in the Philip pines? When Mr. Aquino was killed at Manila airport in August 1983. President Marcos blamed a lone Communist gunman. His own

impanial trials is not yet kept. The latest victims, ton, were prominent critics of Mr. Marcos. Mr. Orcullo, the regional secretary of an opposition party in Mindanao, was shot on Oct. 19 hy men in military fatigues. His family suspects gunmen belonging

inquiry has now found otherwise and accused

high military officers. The promise of swift.

Not one but three treacherous murders: to a paramilitary group trained by the army. There have been no arresis.

Last Wednesday, in what Mr. Marcos calls "a major blow" ag mayor in the same province was shot dead. Cesar Climaco was not an obscure victim. When martial law was imposed in 1972 be vowed not to cut his hair until it was lifted. Nine years later, when Mr. Marcos yielded a bit, Mr. Climaco cut his locks accordingly, to shoulder length. He was known for such flair

hut also for effective campaigns against crime. President Marcos has ordered yet another high-level inquiry. But the United States, bound to the Philippines by history and strategic interest, needs to do more than join in the hand-wringing. El Salvador makes the point. When the Reagan administration finally passed a blunt warning to its military, the

death-squad killings dropped off dramatically.

The U.S. influence in Manila is almost as great. A blunt warning about America's deepening concern might stop the bloodletting. - THE NEW YORK TIMES.

Other Opinion

Qadhafi's Ways Are No Mystery

Claude Cheysson deplored Sunday that Colonel Qadhafi had "not kept his word." The foreign minister's surprise is surprising. In 15 years the leader in Tripoli has had ample time to show just what he thinks of diplomacy and how he uses it. To put it briefly, he does not as a rule feet that his signature binds him.

The colonel's serious promises are to be found in his little "green book." One concerns France, of which it is said that it must be excluded from the African continent. In their

baste to normalize relations between Tripoli and Paris, were not French leaders a bit quick to forget that? This carelessness is all the more

surprising because there were warnings. By all appearances, a serious error of judgment was made in Paris about Colonel Qadhafi's personality. "Qadhafology" is a science without mystery. The colonel's actions derive from a simplistic world view. President Mitterrand's haste to pull out of Chad persuaded him that the balance of strength had turned in his favor, and he drew the consequences.

- Le Monde (Paris).

FROM OUR NOV. 20 PAGES, 75 AND 50 YEARS AGO

1909: No U.S. Backing for Nicaragua WASHINGTON - What practically amounts to an announcement that the United States is tired of the high-handed action of the Central American Republics is contained in a despatch sent to the Bluefields Steamship Company declining to extend aid in protecting steamers laden with arms for the Nicaraguan Government. The result of the conference between President W.H. Taft and Secretary of State Knox is practically a recognition of the revolutionisis. The message stated that if the blockade at Greytown was effective, the United States would not be disposed to interfere. Mr. Knox has determined to exercise moral suasion to bring the Central American Republies to a realization of their responsibilities.

1934: A Look at the Future of Movies HOLLYWOOD - Lucien Huhbard, noted producer, believes the movies will be in existence in 2034 without any radical changes. Richard Boleslavsky, director, says they will create a tremendous interest in the art of the theater. "Movies have reached such a stage of perfectinn that no radical changes can be expected," Hubbard said. Boleslavsky believes a century will pass before the world realizes the true possibilities of the movies. In the dim future, theatergoers will be able to see through the medium of films the great artists of the past. "Bernbardt, Mme. Modjeska, Duse and other greats of the past generation are only legends. There is no record of their artistry to live after them. It will be different now,"

INTERNATIONAL HERALD TRIBUNE JOHN HAY WHITNEY, Chairman 1958-1982

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Chile: A Chance for Washington to Apply Leverage

By Anthony Lewis

B OSTON — Around the world brutal governments torment their people and often the United States can do frustratingly little to stop them. But sometimes it does have leverage. Such an opportunity is at hand now: a chance in restrain General Augusin Pinochet's dictatorship in Chile.

This week the Inter-American Development Bank is due to vote on hundreds of millions of dollars in proposed loans to Chile. The U.S. vote will be crucial. By opposing the loans Washington would send a necessary message to General Pinochet — and, incidentally, serve political self-interest and law.

At a time when there is movement toward democracy in various Latin American countries. Chile is going in the opposite direction.
Eleven years after the coup that overthrew the
elected government of Salvador Allende,
General Pinochet is tightening the screws of repression. Two weeks ago he imposed a state of siege, shut down all opposition newspapers

and hanned political activity.

A press photograph last week illustrated the nightmare of General Pinochet's Chile. It showed 5,000 men and boys held at gunpoint in a Santiago football stadium. They had been taken en masse — every male between the ages of 16 and 60 — in a military sweep of the shantytown La Victoria. It was the second such raid on a crowded slum town in a week. Each time all the men were taken away in

huses and held for many bours while they were checked by secret police. Then hundreds

released and told to walk bome. "This is done to terrify and punish the population, a priest in La Victoria. Pierre Dubois, said. With political voices silenced, the Catholic Church has spoken out strongly against the intensified repression. The government has started to move against the church, among other things refusing to let the head of its buman rights office back into the country after he visited Rome.

were marched off to detention, and the rest

The arcbbishop of Santiago, Juan Francisco Fresno, is a conservative whose appoint-



ment was hailed by the government. Last week be called General Pinochet's repressive moves "a grave reversal for understanding and peace" in Chile and said they had pro-

voked "disquiet, fear and anguish What the archbishop and others fear is that the rigidity of General Pinochet — his refusal to countenance a gradual return to democra-cy — is working to divide Chile between extremes of left and right. And that obviously must be a concern for the United States. too. The United States has been involved in

Chile's political fate for a long time now. When the left-wing Allende government came to office, President Nixon vowed to do what he could to destroy it. He told aides to "make the economy scream." He had Henry Kissinger head a committee to see that international lending agencies cut Chile off.

In the Allende years, 1970-1973, the Inter-American Development Bank and the World Bank together lent Chile less than \$12 million.

In the first Pinochet years, 1973-1976, they lent Chile more than \$30 million.

The Reagan administration has been particularly friendly to General Pinochet. Jeane Kirkpatrick met him early on. Last September, when he celebrated the tenth anniversary of the coup, European diplomats stayed away but the U.S. ambassador was there. Indeed, Reagan gestures have gone so far as to strain — many would say to break — the law.

A law passed by Congress in 1977 requires U.S. delegates on international lending agencies to vote against loans to countries with a consistent pattern of buman rights violations: torture, for example, or prolonged detention without trial. Torture is endemic in General Pinochet's Chile. People are routinely de-tained and sent off to remote regions, or held without trial in prison camps.

The Carter administration, obeying the

law, opposed loans to Chile. President Reagan abruptly changed that policy in 1981. He also restored Export-Import Bank financing of Chilean purchases in the United States, financing that had been cut off when the Pinochet government refused to hand over to the secret police officials who planned the 1976 murder in Washington of Orlando Lete-lier, the former Chilean foreign minister.

Chile is beavily dependent on foreign loans. Four new ones, totaling \$340 million, are pending in the Inter-American Development Bank — two due to come up this week. For Washington to support them at a moment of flagrant tyranny in Chile would be not only indecent but stupid. The Reagan administration has said repeatedly that it wants Chile to move toward democracy. Here is a chance to show that those words mean something.

The New York Times.

Africa in Decline: More Problems Than Answers

PARIS — The meeting of African heads of state held last week in Addis Ababa, amidst Ethiopian fam-ine, was remarkable for the truths spoken. Peter Onu, interim secretarygeneral of the Organization of African Unity, told the meeting that "an unparalleled socioeconomic decline

is under way in Africa, "a general decline in practically every sphere. This is not the language politely employed at gatherings of this kind. The African chiefs of state listened. voted to re-examine what can be done about Africa's economies, set up a famine emergency fund and only then passed on to predictable and futile resolutions concerning South Africa and the Middle East.

They might bave taken note of a new kind of foreign exploitation that Africans suffer, notably there in Ethi-

Ethiopia:

Geopolitics

Of Hunger

By Jack Shepherd

This is the second of two articles.

WASHINGTON — The U.S. ambassador to the United Nations, Jeane J. Kirkpatrick, once complained about supplying food to the Marxist government of Ethiopia,

saying that the food might never

relief goods by a large number of

people between the donor and the

intended recipient is a very big prob-

Spokesmen for several internation-

al relief organizations contradicted

ber, saying that 90 percent of the emergency food aid was reaching

In March 1984 two U.S. aid offi-

cials in Washington asserted that do-

nated food was being diverted or

used to pay for Soviet arms. They

cited this claim to support adminis-

tration resistance to increased food

aid. They also contended that there

was no food shortage in areas con-

An investigation in April by the European Community found "no

conclusive evidence ... that food aid has been systematically diverted

to the armed forces." A U.S. congres-

sional investigation concluded that there was no evidence of food diver-

sion. "It is very clear," said Represen-

tative Howard Wolpe, a Michigan

Democrat, "that this administration

is very opposed to more spending on

misgivings in the case of Soviet-sup-

ported Ethiopia appear to have been genuine. The Marxist government has received more than \$2.5 billion

worth of Soviet weaponry and relies

on Soviet petroleum as a major energy source. Some 3,000 Soviet and 5,000 East German advisers serve in Ethiopia, along with 6,000 Cubans.

At the same time the Mengistu

government has often appeared more

interested in fighting guerrillas and

in glorifying its revolution than in

feeding starving peasants.
In September 1984 the government

formally created a Communist party

intended to institutionalize social-

ism: it celebrated the occasion with

large parades and outdoor displays

orchestrated by North Koreans, Esti-

mates of the cost range upward from

\$100 million, and include the \$45 million spent for a new Hall of Con-

gress. Some of the costs were covered

by gifts from Soviet-bloc countries.

but Ethiopian government ministries

were told that one-tenth of their an-

nual budgets would go to repainting

The importance of the celebration

cannot be understated. International

relief agencies complained that food

supplies to the countryside dropped

last summer while the Mengistu gov-

ernment gave priority at Assab, Ethi-

opia's principal port, to ships loaded

with paint and cement for the cele-

bration. Ships with relief food be-

came a low priority. Starving peas-ants do not live in Addis Ababa and

Despite its political presence, the

Soviet bloc's contribution to famine

relief thus far consists of only small

amounts of rice, as well as light

planes, trucks and helicopters to dis-

The guerrilla war, meanwhile, has

destroyed peasant farmlands and

complicated the relief effort. The ar-

cas where people are starving are only partially controlled by the Mengisti

tribute Western food aid

do not march in political parades.

and facelifting public buildings.

Yet the administration's political

food assistance to Africa.

lem," she told reporters.

Ethiopians who needed it.

trolled by the government.

"ine diversion o

By William Pfaff

Britain — all the states that sell to Africa absurd, irrelevant, obscene quantities of arms, and sustain its wars - be thought other than predators upon impoverished Africans?

A Freneb official active in devel-

coment matters, Paul-Marc Henry, writes that Ethiopia, "which has practically no tractors at all, nonetheless disposes of several armored divisions and a sophisticated aviation." The authoritative "Military Balance" says there are three mechanized and 21 infantry divisions in Ethiopia. with more than 100 combat aircraft and, of course, numerous Soviet and

other East-bloc advisers. All this is to fight secession in Eri-

opia. Can the Soviet Union, Cuba. trea, which has been struggling the United States, Israel. France, against Ethiopian domination since at least the sixth century and is unlikely to stop now. Meanwhile, Ethio-

pians and Eritreans starve. The total African population in-creases by nearly 3 percent yearly while food production increases at something like half that rate. The development policies followed in many parts of Africa actively reduce the continent's ability to feed itself. Traditional production is sacrificed, or artificially priced, in the interest of the urban minority and of dubious industrial development schemes. A high-technology agriculture depen-dent on chemical fertilizer, pesticides

and foreign expertise is substituted.

French never really left Africa, To-day that is virtually the only part of black Africa that really works. A part of tropical Africa simply is fading back out of the modero world, A profligate urbanization bas depopinto which the European powers forced it little more than a bundred years ago. Sub-Sahara Africa was then a complicated cultural mosaic, in many places made up of simple bunters' or gatherers' societies, or of

cattle-tending nomads, or fishermen. but elsewhere of preliterate cultures and kingdoms of formidable sophistication and aesthetic power, None had the ability to resist Euro-

ulated the land. There are 28 tropical

African cities of over a million popu-

breaking down in many of the tropi-

cal African states, often extending

major towns. The state's soldiers pil-

lage in the name of tax collection, or

simply to steal something to compen-

sate for their own failure to be paid.

Only the French African Community

franc has reliable value; it is coveted even in English-speaking Africa. It is linked to the French franc; the

The money economy deteriorates.

little more than a few miles outsid

Government and administration is

lation; in 1960 there were three.

penn penetration and partition. The colonialists, for good reasons and bad, set out to remake the social and political structures, and the religion, of Africans. They exploited Africa for its resources, and they acted to change it in the name of emancipation and progress. They believed they were "civilizing" Africa. Whatever they were doing, they

had scarcely begun when the post-1950 tide of liberation swept them over state and economic structures that Europeans had invented, imposed, run and in the end abandoned. In too many places, il hasn't worked. What solution is possible? Conven-

tional foreign aid? Africa already gets more aid than any part of the world (twice, per-capita, that given to Asia). The chief reason it does not get more is that no one really believes that more will make a serious difference. It certainly would make a difference if the superpowers could be constrained to practice restraint, to leave

Africa alone. Their rivalry has been one of Africa's main catastrophes. It would make a difference if the preposterous boundaries drawn by the colonial powers were adjusted to tribal reality. The war between the Ethiopians and the Eritreans, that in Chad, the Biafran war of 1967-69 and the struggle in the ex-Spanish Sahara

show how unlikely that is. Is some form of benevolent neocolonialism imaginable in the cases of the worst anarchy and social breakdown, as in Uganda — possibly under OAU or other international sponsorship? It seems most unlikely.

It might be better if some of tropi-

cal Africa's regions could return to the subsistence economy and tribal life of the past, but even that seems scarcely possible. The old way of life has been decisively undermined by a modernity that doesn't work. No answers are evident. What is

evident is that it is time for the international community to listen to what Africans like Peter Onu are saying. This is a crisis with profound consequences for how millions of people live. Europeans, above all, are implicated. It was the European powers that made the fateful choice to "open up" the Dark Continent. They could not have imagined what has followed, but they bear a responsibility. International Herald Tribune.
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overnment. In Eritrea the People's Liberation Front continues Africa's longest war. To the south the Tigre People's Liberation Front holds 90 percent of that province. Both guerrilla fronts run separate feeding stations for those starving in the areas they occupy. But the Mengistu government controls the only paved road through the provinces, and operates feeding stations along it.

This adds up to a hureaucratic nightmare for relief agencies. The guerrillas compete with the government for what international assistance there is. Getting food to the hungry means dealing with and supplying the guerrillas.

This cannot openly be done by

government or UN aid organizations which have to work with the central government. So only non-governmental agencies (such as Britain's Save the Children Fund, Oxfam and church groups) supply the guerrillas directly. Some of these groups use private donations of cash to buy grain in Sudan or Ethiopia and truck it to feeding stations in Tigre or Eritrea. The government-controlled feeding stations, meanwhile, have been bampered by guerrilla attacks. At this point the fate of the starv-

ing is in the hands of governments.

The Soviet Union, although a major food importer, is a rich country that could easily afford to buy more food for Ethiopia than the \$3 million worth of rice it has promised so far. The United States, for its part, bas pledged a total of 130,000 tons, worth more than \$45 million, and Western donors in all have promised almost 300,000 tons. The Ethiopian government says 600,000 tons are needed. Hungry peasants continue to walk from the bush into the towns along the Addis-Asmara road looking for

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unsolicited manuscripts

food. Relief workers in Korem are feeding 35,000 people, 17,000 of them children, at the Ethiopian govern-ment center there; another 110,000 wait nearby for food supplies. About 80,000 people camp around Mekelle, in the government-controlled area of Tigre, and perhaps 90,000 at Alamata, where even malnourished patients on intravenous drips must leave the camp at night because of the threat of guerrilla attack.

DING HERELOCK

History shows that Ethiopian peas-ants have always starved. But, given the warnings that the world had and the modern distribution and commu-nications facilities now available, it can no longer be said that they must starve. Governments have it in their power to prevent the misery, if only they put lives ahead of politics.

Carnegie Endowment for International Peace and author of "The Politics of Starvation." He contributed this comment to The Washington Post.

The writer is a senior associate of the

LETTERS TO THE EDITOR

No Psychosis in Bombay Regarding the report " We Know

We Will Be the Victims': Bombay's Sikhs Wait in Hiding for Violence to Spread" (Nov. 3) by Pranay B. Gupte: We are journalists who live and

work in Bombay. We were bere in the city right through the period preced-ing, during and following Indira Gandhi's assassination and have been closely monitoring events.

Contrary to the impression created by Mr. Gupte's highly speculative report. Bombay was perbaps the only major city in the country which renained calm in the wake of Mrs. Gandhi's assassination.

While it is true to say that the Sikh population in Bombay shared the trauma of the shameful violence in Dellti and other parts of the country, it is wrong to say that it cowered in its homes, fearing a reprisal.

On Nov. 1, the day after Mrs. Gandhis assessmation, the streets nere deserted and shops were closed not

just in the Sikh neighborhoods but in every other part of the city — because it was both a national boliday and a day of national mourning. To interpret the descried streets as a sign of lear psychosis is irresponsible.

A. PURI. A. PAREKH, S. GUPTA. A. MATHUR, A. MOKASHL V. SUBRAMANIAM, N. JHA, T. SETALVAD, S. BANA,

Anonymity Respected

Amid the many complex ethical issues involved in the "Baby Fac" heart transplant case, one element is quite clear. The Loma Linda Medical Center did a commendable joh in respecting the ethics of the parents' right to confidentiality. In their interest and concern for the moral aspects of such cases, journalists do well to

follow the hospital's example. Prof. EDWIN L. LISSON St. Louis University, St. Louis, Missouri

Ethiopia: America Is Helping

By M. Peter McPherson The writer is administrator of the U.S. Agency for International Development,

WASHINGTON — There are no words to adequately describe the magnitude of the tragedy occur-ring in much of Africa. At the request of President Reagan I recently went to Ethiopia for an assessment. I have seen hunger, pain and despair in many places, but nothing in my expe-rience matches the suffering or the complexity of the crisis in Ethiopia.

I am still convinced, however, that if the world works together hundreds of thousands of men, women and little children can be saved, My trip to Ethiopia led me to sev-

eral conclusions:

• In Ethiopia alone at least seven million people are at serious risk. In the next 12 months the total food assistance that donor nations need to provide for Ethiopia alone

will be in the range of a million tons. A massive logistical problem exists. A plan for deliveries must be agreed upon. The United States has developed some ideas, but there must

be a coordinated attack by donors. It is essential that a donor conference be convened within the next few weeks to coordinate activities. The United States is prepared to

continue to provide substantial aid. The United States has provided in a little more than the past 30 days. This represents 130,000 tons of food and other supplies. Other Weslem donor nations have provided another 200,000 Ions of food. Private individuals and businesses have committed valuable additional resources.

emergency food to Ethiopia in the past fiscal year than to any other African nation and was the largest emergency food donor to Ethiopia.

This outpouring of assistance bas resulted in massive logistical prob-lems. About 50,000 tons of food a month are being moved, and about

The United States provided more

twice that capacity is required. Automatic unloading and bagging equipment is needed. Many more trucks must be allocated by the Ethiopians to move the food inland. The United States and a few other countries are providing cargo aircraft to fly food to remote camps.

It is critical that the donor confer-

ence be convened quickly. There is 2 pressing need to come together and take up our share of the burden.

We would welcome the participa tion of the Soviet Union and other Eastern bloc countries.

While a great deal of public focus

has been centered on Ethiopia, the problem is widespread in Africa. There are at least seven countries only months behind the serious prob-lems that we see today in Ethiopia. The suffering is the result of circumstances of which the drought is only one part. For example, in many countries of Africa rural people have been discriminated against in the pricing

of agricultural production.

The development of high-yield seeds and other technology is needed. for dryland farming, as well as training and education. Our agency is devoting a great deal of attention and money to these and other goals. After the present emergency stage

a second stage will extend over the next six to 12 months; donors must allocate the million tons of food needed for Ethiopia, plus additional resources for other sub-Sahara nations. The third stage is for African countries and donors to continue to work for long-term development.

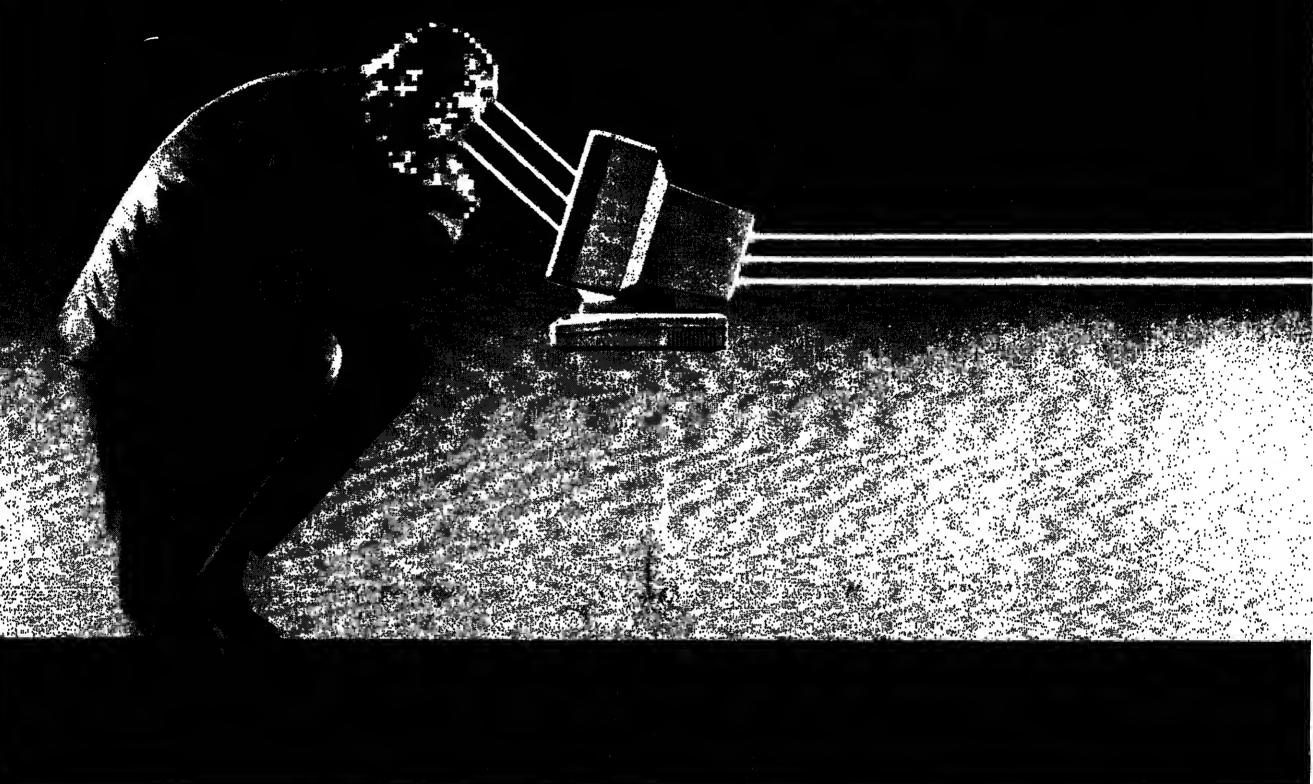
We must not lose the momentum of public interest and concern that has attended the crisis in Ethiopia. Above all, we must not lose hope. Despite the magnitude of the problem, it can be addressed. Twenty-five or 30 years ago India was the recurring scene of famine that took millions of lives. Today, because of improved policies, technology, training and determination, India is vit-

tually grain-independent. While we respond to emergencies loday, we must help create the circumstances in which people can help themselves. All of the short-term help of all the industrialized countries cannot be seen as a solution. Uliimately the developing nations must provide a policy climate that creates the conditions under which their own

people can prosper and he fed. This has been adapted from an urticle in The Washington Post

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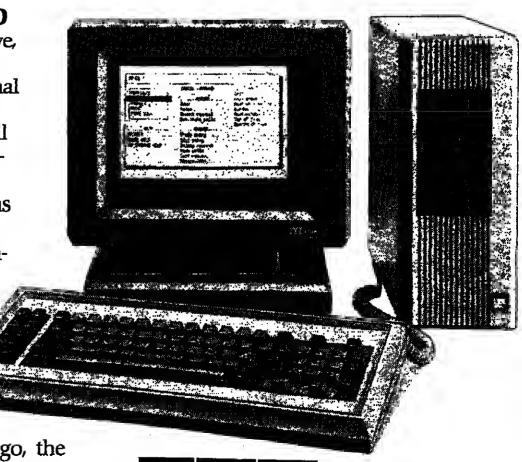
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ARTS/LEISURE

ing the folklore of his country.

haunting, frequently very sad mu-

Native African music is de-

Geoffroy Oryema: Musical Intermarriage

Africa." His father was ldi Amin's

minister of land and water re-

sources. The family belonged to the

ruling class of Uganda but this

could be more of a disaster than a

Oryema was 24 in February 1977

when his father, another minister and the Anglican archbishop were

killed in a suspicious car crash.

Shortly afterwards, Geoffroy spent

four hours hidden in the trunk of a

car until it crossed the border into

Exiled in Paris with his wife and

child, he perfected his lukeme

(thumb piano). flute and nanga techniques, while learning comput-

blessing under that regime.

By Michael Zwerin

PARIS — Someone who was once asked what age they would prefer to have lived in answered. The 16th century with penicillin."

Geoffroy Oryema has managed something like that, combining a career performing the ancient East African folklore of his native Uganda with a career operating computer systems. It's a matter of proper tuning, a sort of yin and yang balance between different forms of concentration, which be describes this way: "I feel a certain similarity between tuning up a computer and tuning myself before

going on stage."
Every night, when he was a child in Kampala, he would sit hy his father's side and listen to him play the nanga, a seven-string harp. And when he would put his voice on top of the harp. Oryema could not forget it. "So little by little I began to build up this interest, and at the age of five I went into his bedroom and caressed the harp and I caught

what I call the musician disease. "
He learned the flute in school, and how to notate Western music. But Ugandan folk music is passed on by aural tradition and he assimilated the repertoire by "studying with masters." He first used music as part of an African drama company, "Theatre. Ltd.," which he created. The stage pieces he wrote integrated his Acoli tribal sounds and the sounds of other tribes with improvisation and the Stanislavsky Method into what he calls a "theater of the absurd.

The way Stanislavsky looked at it, an actor's body is his instrument. We would make ourselves into objects, moving animals, entire tribes in migration. Each act was an im-provisation. Then we added other tribal languages. There was no meaning. Just sound. I guess I always was a musician first."

The troupe toured often, performing on every continent but

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"There is a place for all kinds of music."

By Raymond Gijsen

F RANKFURT — Ten Japanese silent movies from the 1920s and 1930s, forgotten for 20

years in a private collection, are

enjoying a second showing here.
The restored films had lain in the

Tokyo archives of Shunsui Mat-

Leading subsidy book publisher seeks monuscopes of all types, fiction, non-fiction, poetry, liveralle, scholarly and religious works, etc. New collector, but all are now on show hired by Japanese cinemas in the for the first time outside the counsulties welcomed. Send for live bookler H3 for the first time outside the counsulties welcomed. Send for live bookler H3 for the first time outside the counsulties and 1930s to explain the pictures.

Vontoge Press, 516 W. 34th St., New York N.Y.

Try as part of a festival in Frankfurt
featuring 102 Jananese films.

Turners. With the advent of talking
featuring 102 Jananese films.

Japanese Silent Films Shown in Frankfurt

cial aspect had gained the upper

Some of the films are accompa-

nied by original recordings of per-

Australia. His mother directed a er technology (he now works at the dance company, "The Heartbeat of International Herald Tribune). He identify with funk and punk. began to perform solo, singing and

"Some of my people want to be more Western than Westerners." playing. As far as he knows, he is Oryema speaks with the same exthe only person in Europe performpressive, dynamic range with which he sings: "They consider their cul-ture something to be thrown into the garbage. I feel sorry for those lost souls who are ashamed of their Oryema's voice is as soothing as a lullaby, ranging from a smooth falsetto to a resonant bass. It is inheritance.

sic with Oriental influences and a "There are two kinds of culture, uniquely lilting sort of polyrbyththe 'do' and the 'don't.' The former is discotheques, the Pompidou Center, films, TV. The don't cul-ture still flourishes in the villages of scribed by that mildly pejorative term "folklore," which implies "limited; dead; a museum piece." In Ugandan cities, like cities everymy country. It looks bad to some people because it includes certain practices like witchcraft. Westernized Africans prefer not to think about this, although it is very much where, young people play electric alive in the villages and the countryside. But, you know, medicine men can cure certain diseases which cannot be cured by Western medicine. And they use music in

their healing."

He has nothing against the currently popular marriages between African roots and various branches of contemporary Occidental music:
This is very important for man-kind today. Many people, African and European, have not had the opportunity to travel. When you are stagnant in one place, reading newspapers or books does not explain it all. So musical intermarriages can help us get to know each other better. There is a place for all kinds of music. Musicians should share it with everybody. I would feel selfish if I did not give my music to others.

"People tell me it's 'primitive' so why bother because the public wants to hear modern rock. I tell them I will keep on with this music.

"Music accompanies everything in my culture. There is music to dig in your garden, to accompany the dead to their final resting place, if there is a visit by a visiting head of state, it will be sung. This music is not dead, it will never die. It is constantly changing, renewing it-self. I even hear music when I am fixing a bug in a computer." Geoffroy Oryema: Theatre des

Déchargeurs, 3 Rue des Déchargeurs, Paris, Nov. 20-25.

the opening night of the festival

Maisuda, in Frankfurt for the the benshis, one by one, lost their opening night of the festival, said: jobs.

"Japanese directors of the 1930s were young and politically committed, but by the 1950s the commer
active benshi, revived the custom on

DOONESBURY









Barte

1:1)6

Limit

Diana's 'Do's', Donald Doings, Nouveaux Pauvres

ONDON - London is talking about the Princess of Wales's new hairdos. In the past two weeks, Princess Diana has changed her hairstyle no less than four times,

Her original hairdo — short, with bouffant bangs — was the princess's signature and a much copied one. Now, all is changed. At

which has spurred all kinds of spec-

HEBE DORSEY

the opening of Parliament about two weeks ago, she caused a mild sensation by appearing with longer hair, gathered into a very formal chignon. Last week, when she went to Southampton to launch a new cruise liner called the Royal Prin-cess, she looked more gamine, with her hair swept under a dashing beret — a style the press dubbed "nautical."

In between, she was photographed with still another hairdo - ber face framed by soft Edwardian waves. Pretty, but definitely

conservative.
All this has led fashion experts, not to mention all kinds of princess watchers, to speculate that Diana, whose style is young, personal and independent, is now giving up on being a fashion plate and is joining the royal fold. Her whole approach to fashion, including her hairdo, and to he fash on crafish in was said to be far too stylish in comparison with the way members of the royal family dress.

Even a cab driver could tell the difference. "Why," he said, "I saw her on the telly the other night and she's getting to look like Princess Michael of Kent. They're now wearing the same bairdo."

Some fashion experts claim that the princess yielded to practicality and that she occided a more sub-stantial coiffure to bold all those tiaras. "For the first time," a Brit-ish fashion writer ooted after Di-ence is more appropriate to a pop



Princess Diana's waves.

Diana for seven years, well before she became Princess of Wales. Lately though, she has switched to Dalton, who is responsible for all the changes. The two have a saloo called Headlines.

Dalton said the princess changed her hairstyle "because she's like any other woman. She felt like let-

"Yes," be said, "it was her decision and she offered oo explanation. The idea that every time she changes her hairdo, it's going to establish a new style is sort of ridio-ulous. She simply has to be coiffed differently according to different

Maybe what Dalton was trying say is that there are too many Diana look-alikes running around with a Japanese commentary on ana's appearance at Parliament, star than a royal princess. By the 1930s film "Ono Ga Tsumi" "the princess's tiara sat better on Cown Fault). "The princess's tiara sat better on the bead." The rest of the 102 films have. All of this was poob-pooled by been lent by Tokyo's National Museum of Modern Art and other institutes in Japan and Western Entert Merican Stanley in collection. scum of Modern Art and other in-stitutes in Japan and Western Eu-rope.

ton, who takes turns with his part-ner. Kevin Shanley, in coiffing Di-ana. Shanley has been coiffing but, as Daltoo said: "No, I do to women going to the super-

With thousands of American tourists in town. London is gearing up to Christmas. Prince Michael of Kent last week lit up festive Regent Street, decorated with giant replicas of Donald Duck in honor of the 50th anniversary of Walt Disney's character.

People are milling around the department stores. Harrods has its windows in all the colors of the rainbow. Liberty's has giant gold columns spread throughout the

The most unusual Christmas decorations are at Harvey Nichols, whose decorating team, Andrew Wiles and Paul Dyson, opted for black and white. This may sound macabre but it is not, mainly because it is spruced up with a lot of tody.

1984 The Sheraton Corporation

rhinestones and white feathers. The general effect is very Art Deco and comes as a pleasant relief after all the jingle bells and good-old-yuletide traditional concoctions. Dyson has also been asked to decorate Covent Garden for the Dec. 20 roy-al gala (in aid of the National Soci-ety for the Prevention of Cruelty to Children), an unusual honor for a store display artist.

There are all kinds of new books out, including one called "Les Nouveaux Pauvres: A Guide to the Downward Mobility," published by Quartet and written by Nichoas Monson and Debra Scott, n New Yorker who lives in London.

A bunch of the nouveaux paurres gathered recently at the Cheisea town hall to celebrate. Among them, the 30th baron of Kingsale, who is now a plumber; the earl of Uxbridge, who works in a London print shop, and Alastair Pirrie, who studied at Eton but now makes a living as a footman. He came to the party wearing his uniform.

According to Women's Wear Daily, which covered the event, nouveaux pauvres live in small, former gardener's cottages in the

wrong part of Fulham.

Pawre they may be, but they have their own set of priorities that they feel are aristocratically right. For instance, they would rather pay their gambling debts than their tailors and eat an egg at the club than a four-course meal at a cheap res-taurant. Some, like Monson, would



Tiara hairdo from rear.

rather wear exquisite clothes than

There was no trace of panyredom at Annabel's last Saturday evening, as Lily Safra (whose hubband, Edmond, is an international banker) gathered 130 socialites from all over the world to celebrate her 50th birthday. Mica Ertegun, John and Susan Gutfreund and Jerry Zipkin came from New York: Hélène Rochas, Drèda Mele and Kim d'Estainville bopped in from Paris, and Anita Smaga came from

There was a Brazilian band and eggs with caviar, and the women guests were treated like princesses. They had no hairdressing problem whatsoever as Safra had the deli-cate idea of flying in ber own hair-dresser from Rio de Janeiro.

Italian Leftist's Play in N.Y.: Too 'Silly' to Be Incendiary

By Frank Rich

EW YORK - Uotil the State Department at last lifted its ban and granted him a visa this month, the leftist Italian playwright Dario Fo was deemed too incendiary to be admitted into the United States.

Theatergoers who visit the first Broadway production of a Fo work, "Accidental Death of an Anarchist," at the Belasco, can't be ecuted slapstick bits were presumblamed if they wonder what all the ably devised by the director, Dougfuss was about.

This is an evening of strained silliness that defies even the herculean efforts of its star, the gifted English actor Jonathan Pryce, to singing "Look for the union label." Yet, for all these sbenanigans. galvanize it. Pryce, a perfect-pitch mimic, of ten seems to be playing all the Marx brothers at once: Every time there's a lull in the proceedings - which is to say during all of Act I and most of Act II - be will instantaneously try on a new wig, accent, costume and nutty person-

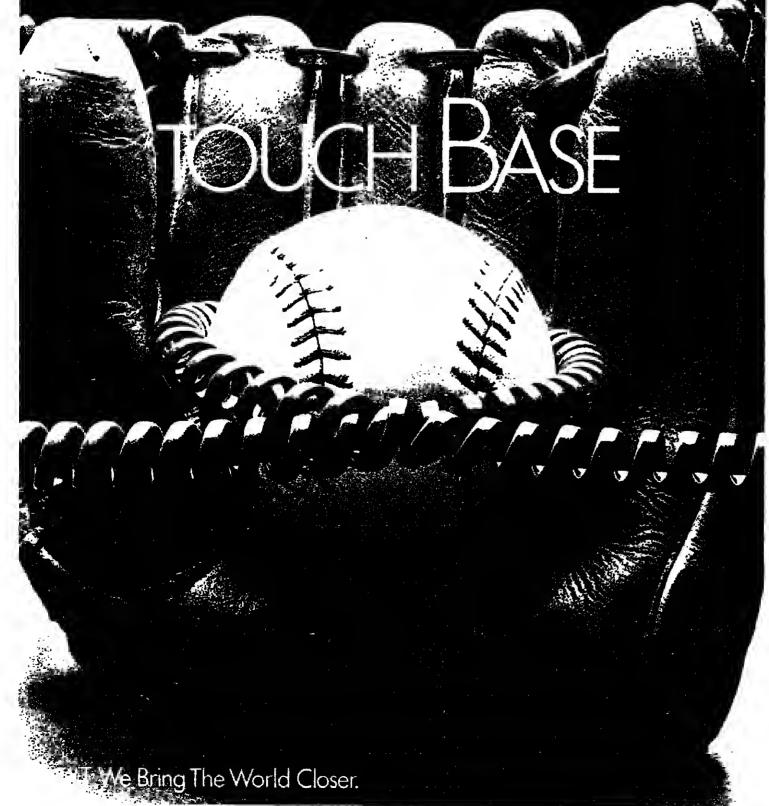
ality.
Fo's play was inspired by an un-savory incident that bappened in Milan in 1969. An anarchist train worker, charged in a terrorist bombing, mysteriously fell to his death from a window at the police beadquarters where he was in cus-

Pryce plays a lunatic confidence man, known only as "The Fool," who visits the site of the anarchist's fall. This Fool is a brilliant quickchange impostor: By impersonating a variety of characters, includ-ing a high-level judicial authority and a bishop, be tricks the addled police into reopening the anarchist's case and revealing all the doctored transcripts, false alibis and undercover schemes.

las C. Wager. The characters repeatedly stamp on one another's feet, and, when all else fails, don women's wigs and march around

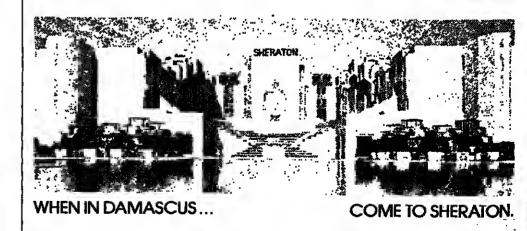
the director never figures out how to use the clown Bill Irwin, who plays one of the Milanese policemen. Wby cast Irwin, the most accomplished physical comic our the ater has produced in years, and then give him almost nothing to

"Accidental Death" is always Pryce's show, and from his charming opening monologue to his climactic appearance in an array of prosthetic devices, he never stops working to make us merry. Were anyone to try to revoke his visa, I'd



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Barter Trade Rises As Debts Impose Limit on Imports

By Robert Henriques Girling

tertrade is sweeping over Latin surplus dairy products and some America. And companies wishing cash. to do business with Latin America are having to adapt to a wide variety of barter and swaps. In the last few years, barter has grown to about 15 percent of all world trade. Among some of the major deals

 Costa Rica and Nicaragua have worked out an estimated \$5 million in barter this year. Costa Rica will export containers, drink-concentrates, dry-cell batteries and adhesives in exchange for Nicara-guan polyvinyl chloride and causoc

 Brazil's Campania Vale do Rio Doce agreed late last year to supply Malaysia with 300,000 tons of iron ore for 10,000 barrels of oil per day, about 1 percent of Brazil's consumption. The agreement will last five years.

 During the last year Ecuador traded coffee and bananas for jeeps, milk, urea, tractors, cattle, data-processing spare parts and re-frigeration equipment for the freshseafood sector.

 Ecuador traded bananas for \$470,000 worth of cattle from the United States.

· Colombia, in ongoing negotiations, is offering coffee in return for construction of a naval base. France, Sweden, Britain and Brazil are competing for the contract.

 Last year Uruguay traded beef for \$20 million worth of telecommunications equipment from Italy.

• Jamaica traded 1.6 million tons of battrite to the U.S. govern-

Robert Henriques Girling is a countertrade specialist with International Monagement Services of Berkeley, California, and professor of international business at California State University of Sonoma.

BERKELEY -A wave of coun-ment in exchange for 9,000 tons of

The surge in barter contracts began about 1980. There are several reasons for the growth in barter trade, but the primary one is the debt crisis, which left Latin Ameri-can countries with acute shortages of foreign exchange and interna-tional lines of credit. For an increasing number of Latin countries

— like the Dominican Republic. which owes suppliers nearly \$1 bilbon — countertrade is the only available source of trade credits.

Barter also allows countries to separate trade financing from their balance of payments.

And countertrade allows countries to push their goods onto world markets despite generally low de-mand for raw materials and some products, it provides countries with access to the sophisticated marketing networks of multinational corporations, and it allows countries to fight protectionism in developed countries.

The drive to preserve or enhance market shares in the present credit-constrained environment is compelling Western exporters to develop ereative marketing and financing strategies. To help U.S. exporters, the Department of Commerce is about to release a report "International. Countertrade: A Guide for Managers and Execu-

A further stimulus to barrer trade is the heavy hand of the International Monetary Fund, The IMF has required that debt-ridden Latin countries cut their imports, generally by 20 percent, before it will provide extended financing. Barter provides a convenient escape for countries and businesses to acquire needed imports, thereby avoiding IMF strictures. Barter deals nor-(Continued on Next Page)





Exports and imports: Loading exports at Santos, Brazil, left; oil being unloaded at the port of Buenos Aires, right.

Debt and Low Commodities Prices Leave No Alternatives to Austerity

By David Ernst

WASHINGTON - Latin American countries are going to have to dig their way out from their debt the hard way —by transferring real resources to their creditors. The prices of many primary commodities exported by Latin America have been hit hard by disinflation, cutting export earnings, aggravating the debt crisis and leaving little choice besides the austerity programs now in place over much of the continent.

Despite rapid industrialization during the 1970s and average gross national product growth in excess of 6 percent in inflation-adjusted terms, the Latin American nations still received half of their export earnings from about 11 commodities in 1982. The focus of commodity exports has shifted toward oil and away from other products, but this is no blessing given the current turmoil in the world petroleum market.

The lack of diversification is even more striking on a country-by-country basis. For example, Mexico, Venezuela, Ecuador and Trinidad and Tobago earned more than 40 percent of their export reve-

David Ernst, an international economist, is vice president of Evans Economics, Inc., in Washington, De

nue in 1982 from oil; Colombia, Costa Rica, El Salvador, Guatemala, Haiti, Honduras and Nicaragua earned more than 20 percent of their total export revenue from coffee. Chile depended on copper for 45 percent of export receipts; sugar provided the Dominican Republic and Guyana with more than a third of their exports.

Much attention has focused on the role of high interest rates in aggravating the debt service burden of Latin America. For the debt service ratio to temain constant, export growth must equal the growth of interest costs from higher interest rates or additional debt. Yet, during 1980-1983, Latin American exports stagnated while the cost of mon-ey as measured by the U.S. prime rate soared to an average of 14.9 percent. This was a tremendous setback from the 1970s, when the U.S. prime rate averaged 8.1 percent, compared to Latin American export growth of nearly 20 percent per year.

On top of the direct effect on debt repayment, high real estate rates have a major impact on Latin America through commodity prices and export earnings. The combination of high normal interest rates and falling inflation discourages the holding of stocks of commodities for legitimate purposes as well as speculation. And since about 70 percent of

(Continued on Page 11) ;...

Restructuring for Growth After the Ravages of Debt

and Brazilian debt crises of 1982 slowly recede from memory, one gets contradictory impressions of what is happening in the economies

On the one hand, there are several positive features: long-term refi-nancing and debt amortization by international commercial bank lenders, the recovery of exports especially manufactures, the con-tinued drive to adjust or tighten the belt internally, and the resulting belt internally, and the resulting buildup of large trade surpluses and of international reserves. On the other hand, the interest payments by the region on its external debt still are extremely high and will be equivalent in 1984 to about 47 percent of metchandise exports; inflation is rampant in Argentina, Brazil and Peru; and productivity remains severely depressed, despite remains severely depressed, despite some signs of revival in export-related manufacturing.

Will the 1980s be the lost decade of Latin American growth? Cer-tainly, even with fairly strong growth in 1985-89, it would not be until the end of the decade that Latin America would have recovered the per-capita income it had in 1980. In the meantime, it has fallen by close to 15 percent. The effect of the balance of payments has been highly positive, as imports have plummeted by about 40 percent in dollar terms since 1981. But the social cost has been high. The few numbers available suggest widespread unemployment, increasing malnutrition and infant mortality, and, in general, a dramatic drop in the purchasing power of urban lower-income groups.

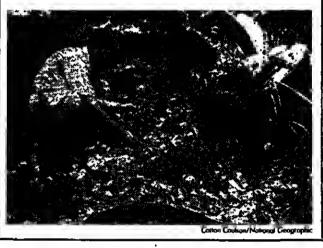
It would be innocent to think that such trends will not lead to

Pedro-Pablo Kuczynski is cochairman of First Boston International and managing director of The First Boston Corp. The views ex-pressed in this article are personal.

By Pedro-Pablo Kuczynski political stress. The question is sector through a badly needed em-whether growth can resume soon phasis on agriculture, efficient im-enough to limit these effects and port-substitution and especially exenable the major debtor countries port-led growth. There are to restructure their economies certainly encouraging signs in most along more efficient lines, avoiding of the big debtor countries that the huge state-directed investments these are indeed the policies purthat result from the easy money of sued by governments, but the jury the 1970s. There is an urgent need remains out on whether economic to promote growth in the private



Sorting potatoes on a farm in Patagonia, above; selecting nutmeg in Grenada, below. Agricultural exports are vital for Latin America.



Trade Figures Show Recovery Beginning

cally tied by documentation to a U.S. imports largely reflect greater little like the wind; when the sails In the Paris Club, the creditor trade transaction. They are essent purchases of manufactured goods billow, you know they are present. government multilateral debt-retial to economic recovery because and petroleum. It is important to they represent the foreign exchange "working capital" of the external "working capital" of the external has not recovered to 1981 levels. sector of a national economy.

In Latin America, adjustment and economic recovery have begun. The recovery can be seen from U.S.

Charles F. Meissner is a vice pres-ident of Chemical Bank. The views are not directly recorded in bal-

expressed do not necessarily reflect those of Chemical Bank, its officers, or its directors.

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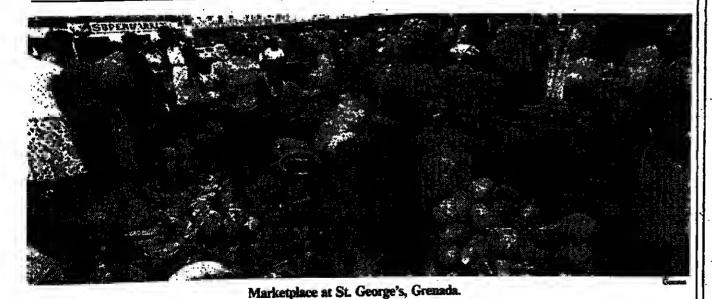
By Charles F. Meissner

NEW YORK — By definition, trade credits are those international credits extended with a maturity of one year or less — and specifically tied by decommentation [19.8] percent in the period January—list due in one year or less, regard—less of original maturity. Also, of debt made repayment impossible and restructuring inevitable. Sound micro-credit practices by banks contributed to macro-restructurings by borrowers.

trade statistics. According to the U.S. Department of Commerce, imports from Mexico, the Caribbean Basin and South America grew are elusive on two counts. First, are elusive on two counts.

dne primarily to the reduced level rity, a common pattern bas been that the creditor governments reof the U.S. exports to the area. The repeated over and over again in fuse to restructure this type of credU.S. trade deficit with the area for Latin America. As a country apit. Instead, they prefer to restructhe first six months of 1984 was proacties an international payment ture larger amounts of long-term \$10.3 billion.

The bank advisory committees handle trade credits differently. Be-



Caribbean: Trade Link to United States

By Kevin P. Power

WASHINGTON - The Caribbean Basin, two dozen territories in States. the Caribbean and Central America, is about to reap substantial economie benefits from its location as a link between the South American continent and the United States.

Although the waterways in this region bave long been considered vital shipping lanes, until recently of Commerce's Caribbean Basin the countries there seldom played Business Information Center credit While the CBI has been a good

While the islands will no doubt continue to serve this role in the future, there are a number of factors at work that will stimulate

imports coming through its waters.

Kevin P. Power is the author of The Caribbean Basin Trade and laveling announcement more than two of extraregional trade and have incorporated incentives in their development plans to encourage the establishment and maintenance of industries exporting nontraditional products. These incentives included.

on companies have used Caribbean locations to refine the crude before shipping on to the United States.

The CBI grants duty-free status for a period of 12 years to all products — except rum. ucts — except rum, oil, leather freedom from exchange controls goods and tuna —entering the U.S. and import duties on raw materials market provided that 25 percent of for free-zone operations. their value is added in the Caribbean. CBl trade for the first six months of 1984 totaled \$298 mil-

exports to the United States from Officials at the U.S Department the Caribbean Basin of \$9 billion, an active role in the trade passing by its doorstep. The islands in the Eastern Caribbean made ideal transhapent points for the estimated for the estimated

lion, small in relation to total 1983

among other things, tax-free holi-days, low factory rental rates and

The Caribbean Basin also is gaining trade advantages with the United States at a time when many other countries are losing theirs. . la Mareb 1984, William E. Brock, the U.S. trade representative, announced that \$11.9 billion of U.S. imports would no longer qualify for duty-free treatment un-der the Generalized System of Pref-

While CB1 trade is just begin-ming, there are indications that its impact is being felt across the board. GSP imports from the Caribbean increased by 30 percent for

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Mexico Needs Structural Changes to Realize Its Export Potential and Growth

By William A. Orme Jr. MEXICO CITY — A leading government economic strategist, known for his insistence that Mexico must develop an aggressive export sector, was invited to address a private-sector meeting here early this month on "Mexico: An Industrial Power of the Future." Bluntly challenging the premise of the con-ference, he suggested that without profound structural changes the Mexican economy may never realize its international trade potential.

Decades of protectionism do-mestically have led to a lack of competition in the private and public sectors that has [also] kept us from being competitive in the inter-national arena. warned the strate-gist, René Villareal, one of Mexi-co's deputy commerce and industry

"We have the capacity to be technologically advanced." be said, but added that the country had yet to adopt the infrastructural and industrial improvements essential "to the achievement of necessary international standards of competitivity

and efficiency."
Mr. Villareal is the chief architect of the government's five-year plan for developing new exportoriented industries. If Mexico is to resume steady economic growth while meeting its foreign debt pay-ments of \$10 billion a year, the country's income from manufactured exports must increase at least 10 to 13 percent annually through

1988, according to the plan, whieb was formally adopted last April. If the plan is successful, Mexico's manufactured exports by 1988 will pay for half the country's man-ufactured imports. In 1980, the government notes, they paid for

Mr. Villareal and his economic planning colleagues emphasize that if Mexico is to wean itself from its dangerous dependence on oil earn- competitiveness.

Petroleum Exporting Countries. A reduction of just \$1 a barrel would

of profitable export ventures, argues Mr. Villareal, can Mexico end its reliance on foreign lending and its vulnerability to the vagaries of the world energy market.

But such a step would require private and state industry leaders to decide where Mexico enjoys true competitive advantages, to anticipare protectionist barriers to their intended export markets and to invest scarce capital in imported

it also would demand tough political decisions about foreign investment restrictions and steep tarbusiness leaders ostensibly oppose both but often ignore their philosophical objectious in pragmatic defense of their economic interests. Echoing Mr. Villareal's message,

deputy industrial development minister, Mauricio de Maria y Campos, said this month at an assembly of Mexican electronics manufacturers — a group almost totally shielded from direct foreign competition — that they must soon

ings, new export industries are Electronics companies unable to co's northern duty-free border ty treasury minister. Francisco period for which statistics are availneeded urgently. Petroleum exports account for two-thirds of the of subsidies and tough import barnesses exporting their entire procontrol of form nonoil exports, up 31 percent of the of subsidies and tough import barnesses exporting their entire procontrol of form nonoil exports, up 31 percent of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting their entire prodescription of the of subsidies and tough import barnesses exporting the prodescription of the of subsidies and tough import barnesses exporting the prode

The short-term accomplishments of Mexican exporters, spurred by a depressed domestic market and a since of \$1S billion in 1984, a depu
The short-term accomplishments billion trade surplus in 1983, the last year's figure.

31 percent to \$1.03 billion while the in the economy."

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The short-term accomplishments billion trade surplus in 1984, the last year's figure.

The short-term accomplishments billion trade surplus in 1984, the last year's figure.

The short-term accomplishments billion trade surplus in 1 deprive Mexico of \$550 million in newly competitive exchange rate,

anticipated annual bard currency intake, an amount greater than its total earnings from such leading agricultural exports as coffee or toings jumped 34 percent above the record levels for the first balf of the officials note that for the first time Mexico is shipping out significant quantities of such hightech items as synthetic textiles, specialized steel pipe and petrochemicals, and a growing volume of automobiles and other finished capital goods.

Chrysler expects to to earn \$470 million this year from foreign sales of Mexican-built cars. Volkswagen is shipping auto kits from Mexico to Nigeria, and General Motors -which, like most Mexican automakers began exporting only last year — predicts it will ship more than 25,000 vehicles from Mexico iff walls in a country where next year. Ford is building an auto business leaders ostensibly oppose plant in northwestern Mexico that beginning in late 1987 will assem-ble about 100,000 cars a year for the U.S. and Canadian markets. of a debtor country, i.e. market establishing market confidence will Mercedes-Benz is considering investing in a truck and bus manufac-

turing plant in Mexico. Of even greater long-term significance, some analysts say, is the growth of the export-oriented auto parts industry. Nissan, Renault and the Big Three U.S. automakers are building engines in Mexico for export, Secondary auto parts suppliers make up one of the fastest foreign-exchange payments and re- from both private and official

An Extended Schellulif to A. Dezer Islands Tratading New Daily Service IC St. Thomas And St. Crox

ports account for two-thirds of the country's foreign exchange income, giving Mexico's postive trade balance a precariousness that was highlighted anew by the latest tremors in the world oil market.

To avert a price collapse, Mexico

This month joined the export product of the month joined the export production cut of the Organization of The short-term accomplishments

To avert a price collapse, Mexico

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n the economy." al operations for Ingenieros Mr. Gomez and other analysis Civilies Asociados, Mexico's larg-

Trade Figures Show a Latin American Recovery

(Continued From Previous Page) substantially finance itself before be covered by reserves or negated some banks' escaping restructuring the international market will again by other shifts in Mexico's external medium-term international capital. own volition, establish repayment while others stay to carry the burden, the committees usually have lored solution. However, the basic objectives remain the same - the preservation of credit access for the operation of external commercial

How to re-establish a voluntary market in export credit to an individual debtor nation is extremely difficult, it is no secret that bankers lend money to those that have foreign exchange necessary to service its debt. The first step is to

volunteer credit.

This is not an easy task. Only agreed to the freezing of trade facil- Mexico has recovered to this point ity. Each country, where a trade among the Latin American counfacility is included in the restructuring agreement, has its own tainesseement, bas its own ta Frost and Sullivan semi-annual 180-Day Foreign Credit Advisory Survey indicates that among all the major national economies in Latin America only in Mexico is a larger proportion of creditors offering better terms than harder terms. Of the 19 countries surveyed, creditors indicated the credit conditions of Panama as good, Mexico and Comoney. The issue, therefore, is how lumbia as fair and all other counto re-establish the creditworthiness tries as poor or extremely poor. Re-

In Latin America, the real test of the international financial system generate a current-amount surplus is just beginning. Mexico now by reducing imports and expanding needs more imports to generate the second step is to rebuild its presented by Mexico to its bank reserve position so that the central advisory committee envisions the bank can accommodate, from its raising of \$1.6 billion in "volunown accounts, mismatches between vary international credit in 1985 growing industrial sectors in Mexicoipts. In essence, a debtor must sources. The need for this sum may

accounts. However, should Mexico decide to raise medium-term funds on the international capital market in 1985, how the market reacts will be important. First, a lack of market confidence in lending mediumterm funds may impinge on Mexico's newly gained access to irade credits. Secondly, the reception of Mexico's re-entry to the market will have a psychological impact on the capability and timing of other

medium-term international capital. own volition, establish repayment Two posteripts to the above structures that regularize this debt thoughts are necessary. First, it for this class of creditors. In doing should be noted that one area of so, they will enhance the possibility trade credit lies almost ignored in of attracting new credit. ... the debt-restructuring process — suppliers credits. Unlike banks. suppliers cannot easily organize to of many Latin American countries open renegotiations with a debtor would be greatly enhanced if the country. They do constitute, how-market interest rate of the dollar

ever, an important source of trade would decline to its long-term hiscredit and they should not be ig-torical trend of 2 to 3 percent over noted by debtor government, the U.S. economic rate of inflation



West German automobiles at a Buenos Aires dock.

Caribbean: Trade Corridor to U.S.

(Continued From Previous Page)

the first half of 1984. South American exports to the United States. \$20 billion in 1983, dwarf the volume of U.S.-Caribbean trade; yet future trade figures can be expected to show the results of greater considered the main distribution point for goods entering the Caribbean from the United States, also has registered average appeal to the costs of t creases in trade with other Caribbean islands in excess of 20 percent for the last decade.

Shipping services in the Caribbean Basin, with the exception of the ably with the rest of the world in terms of frequency of calls, ship capacity, specialized equipment for loading and unloading, and the rate structure. The main advantage of shipping from the Caribbean Basin and vegetables require refrigerated advantage of the CBI.

considered to be comparatively high compared to other trade lanes. These higher rates can be attributed to a number of factors. Since the volume of trade in the Caribbean is relatively lower than in olber with a capacity for fewer containers than that of an average vessel in

Far East trade. Nontraditional exports of fruits

is its proximity to the U.S. market.
Sailing time to the United States averages about seven days, comsince these countries do not import pared to 15 days for goods coming large amounts of food requiring from the Far East. Because of this, refrigeration, the trailers are companies can work with reduced brought into port empty for refriginventories, thus lowering carrying eration of an outbound shipment, And although the ocean transportation portion of rates today are generally the same or lower than they were in 1977, port and handling charges are often much higher. This is partly a result of servicing debt on borrowing undertaken

for port capital improvements. There is considerable potential for joint trade or production opportunities between the Caribbean Basin and South American counfostering "twin plants" to share production with other Central American or Caribbean countries could serve as a model for South

Import Limits Spurring Barter Trade

mally are not registered in the balance of trade; consequently, they permit countries to continue to im-port and maintain their economic growth in the face of the IMFs deflationary prescriptions.

Barter deals come in several varieties and a host of terms are used to describe them. Most do not involve a simple swap of goods for goods of

Counterparchase involves parallet sales agreement in which the supplier sells a product in exchange for unrelated products. A typical example was Chrysler's exchange of several bundred vehicles in exchange for alumina from credit-starved Jamaica. An U.S. bauxite company provided the alumina to the government's Bauxite and Alu-mina Trading Co., which shipped it metals company. MG sold the alumina to a refiner, depositing the cash in the European American Bank. EAB then sent part of the money to Bauxite and Alumina Trading to pay the mining compa-nies. The balance went to finance a letter of credit made out to Chrysler, which then shipped the cars to Jamaica Commodity Trading Co., which in turn sold the cars to Chrysler's local distributor. Without this circuitous deal, Jamaica would have added the alumina to its unsold inventories and Chrysler would have sold fewer autos.

Countries seeking to expand their industrial infrastructure find compensation agreements to be an ideal mechanism. The seller of technology of a turnkey factory agrees to take back a portion of the resulting products as payment. One outstanding example is a joint ven-ture between the Peruvian company Mineroperu and Marubeni of Japan. In return for a \$35-million loan to develop a copper-mining complex, Marubeni takes 70 percent of the mines annual output.

Another variety is economic cooperation agreements (ECA), which typically last 10 or 15 years. The Canadian government agreed under an ECA to exchange Mexican oil for a wide range of industrial technologies, including technology for processing petrochemicals, wood products, food, coal mining and oilfield development as well as electric power-generation equip-

With the growing need to partici-pate in countertrade. Latin American countries are passing legisla-

tion that formally endorses and World Trade, established in Februencourages countertrade. Ecuador ary, it provides a range of services has a well-developed set of rules governing countertrade. One government official said: The use of established in response to a growcountertrade is the primary tool for ing number of requests from ease doing business in Ecuador because tomers.

of the foreign-exchange shortage." The president of the Dominican Republic recently issued a decree trade arrangements will be reviewed and approved through the award of a special barter liceuse.

In view of the increasing role of countertrade and the prospect of vast profits, banks are jumping in. One Paris merchant banker said:

The surprising consequence of the surge in barter is the simulus it has provided for trade between the that endorses countertrade opera-tions. Under the decree, counter-trade provides an avenue for developing countries to continue their industrialization in the wake of a declining world market. It provides an outlet for manufacturers in the industrialized nations to slice inventories without compromising wholesale values. It is an important We have one man and a secretary solution for developing countries working on this trade and we are short of cash and marketing skills. bappy when be brings in \$1 million. As more Latin American nations a year in fees." Bank of America is write countertrade laws, it will bea recent entrant to the growing come an essential component to all field. Through Bank of America future trading.



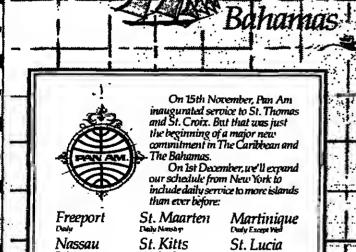
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Getting the Exports to the Markets

By Joan M. Feldman

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Section 1

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Alternative Annual Control

WASHINGTON — South America's export potential is staggering. In 1983, the 10 nations of the continent shipped \$40.6 billion worth of goods and services. The resources exist for much more, but the potential will not be realized without a dramatic improvement in transportation facilities.

There is no future for Latin America if it cannot deliver its goods to ports at a competitive world price, said Miguel Martinez, a World Bank official. According to his calculations, South America is only one-fourth along the way toward achieving the infrastructure necessary to reach its export

South America hardly lacks transport. Brazil, for example, had more than 21,000 kilometers (13,020 miles) of rail line installed by 1910. Much of that was designed to aid coffee shipments. More recently, transport projects known as "export corridors" have helped products such as soybeans get to markets. Brazil is the No. 2 exporter of that crop, behind the United States, with the belp of surface transport construction. Also, manufactured exports have risen several times in countries such as Argentina, Brazil, Colembia, Chile and Peru because of new infrastructure.

But the continent is so big, and its geographical barriers so imposing, that there are vast reserves of minerals, oil and gas and huge supplies of agricultural commodities nowhere near railheads or ports. Billions of dollars of investment are required.

The situation sometimes is so desperate that it breeds outlandish solutions. There are, for example, huge mineral resources in landlocked Bolivia, which depends principally on two rail links, in need of repair, via Chile for its outlets. Thus, a past study, written by "earnest nuts," according to a

World Bank official, to transport minerals by zeppelin across the Andes.

Brazil is almost as big as China. The giant Carajas, or "iron mountain," project illustrates the efforts required in develop exports. Carajas is said to have an annual capacity of more than 35 million tons of ore; but Carajas also lies 900 kilometers from the sea. It has taken approximately \$4 billion to develop the railroad, the mine, the port and other facilities necessary to bring the ore to its

export departure point, San Luis. Of the total, \$1.7 billion was spent on the railroad. It is the World Bank's biggest export-financing project. But the bank is not the sole source of the funds. Several companies around the world, as well as the European Iron and Steel Community, signed contracts guaranteeing purchases. First ex-ports, originally slated for 1986, may occur ahead

One Latin American export suffering from lack of proper infrastructure is Argentinian grain. Argentina's wheat production is increasing, due in the fairly recent introduction of fertilizer. But. while production is increasing, exports are not keeping pace. The problem: a too-shallow harbor at Bahia Blanca on the Atlantic coast. A 30,000ton ship is the biggest the port can accommodate.

· Expansion of Bahia Blanca is only one of many projects that could help increase South American exports. But the World Bank has become more bard-nosed lately, particularly in the rail field. It has spent more of its transportation money on Latin American railroads than on any other form of transportation in any other region of the world. But it got burned several times and has stiffened its criteria. That, combined with the financial problems of the less developed countries, may mean that some of them will never reach their potential.



A worker in a Brazilian textile factory.

Keeping a Wary Eye on Moves in U.S. Toward Protectionism

MEXICO CITY - During the barsher U.S. move to limit steel sources in repay the nearly \$400 U.S. presidential campaign, in Sep- imports. They had worried further billion owed to foreign banks. In tember, the Reagan administration that a new quota or tariff system in July, a bitter dehate broke out at a had to make a politically difficult the United States would set a pre- meeting of the Organization of decision about U.S. purchases of

Rejecting recommendations that the United States impose formal quotas on steel imports, but stopping well short of a free-market solution to the issue, President Ronald Reagan proposed a compromise that fully satisfied no one: the adoption of "voluntary" export restraints by the major steel-producing nations, which would agree to collectively supply no more than 18.5 percent of the U.S. market, down from 25 percent.

In the United States, the Reagan decision was attacked as insufficiently strict by unions and steel companies, and as ideologically unacceptable by many staunch freemarket proponents.

In Latin America, however, the

eign-made goods.

some U.S. sales," said an executive economic recovery through new at Sicartsa, Mexico's state-owned steel conglomerate.

Mexico bad negotiated a voluntary export restraint agreement with Washington, cutting U.S.-bound steel shipments by two-thirds in exchange for the withdrawal of dumping complaints filed by U.S. steelmakers.

Brazil, the biggest Latin target of the legal actions initiated by U.S. companies, is negotiating a similar agreement, as is Argentina, a relatively minor exporter.

Sensitivity in Mexico to U.S. measure was greeted with quiet relief. Government trade officials dramatically by the debt crisis, and executives in Latin American which has left Latin America desteel companies had feared a few companies had few c steel companies had feared a far perately searching for new revenue trade bill extending for 81/2 years

cedent for restrictions on other for- American States, with Latin delegates angrily accusing Washington "At least now we are assured of of jcopardizing their chances for

import penalties and restrictions. While tariff barriers in Japan Earlier in the year, threatened and Western Europe are also a with U.S. countervailing duties on matter of concern in Latin Ameria wide range of steel products, ca, the United States is by far the region's largest trading partner, and access to U.S. customers could determine the success of regional export initiatives, economists in

Mexico said. Historically, the United States bad enjoyed consistently comfort- cludes nations whose annual per ahle surpluses in its Latin American trade, a legacy many Latins believe should obligate the United States now to open its doors to

their products. In October, Latin American exthe machinery for removing import tariffs from the products of devel-as the exclusion of products from oping countries, known formally as the Generalized System of Prefer-

and Brazil were particularly concerned, according in associates, that their countries might be eliminated entirely from the duty exemption. Many smaller exporting nations in the region, more vulnerable than their big industrialized neighbors, had been warned by their diplomats that the system might not be extended at all.

The revised system affords the U.S. government more leeway in eliminating beneficiaries, and exexport levels at which products are dropped from the tariff preferences system were slashed in half; if an export item wins yearly sales of more than \$25 million or represents more than 25 percent of U.S. im-

The revised trade preference sys-

members of the Organization of Petroleum Exporting Countries nces. a provision eliminating Venezuela
The trade ministers of Mexico and an often overlooked factor in

Mexico's reluctance to join OPEC. One minor new U.S. import restriction appended to the bill and aimed mainly at Europeans could also adversely affect Chile, Argentina and Mexico: a rule permitting the limitation of wine imports. The measure has provoked a formal European Community protest through the General Agreement on Tariffs and Trade.

In the most controversial amendment to the system, beneficiary nations must guarantee "reasonable capita income reaches \$8,500. The access" to their own markets, "Reciprocity rears its ugly bead," muttered a South American delegate to a trade conference in Mexico City when the news came out. Regional trade experts, pointing

to the record \$120-billion trade ports it is automatically stricken, deficil, anticipated this, year, are from the duty-free list.

(Continued on Next Page)

Debt Crisis Brings In Austerity

(Continued From Page 9)

Latin America's commodity exports are destined for the industrial countries, the Western downturn, which accompanied tight monetary policies, choked off the major source of demand for exports.

High real interest rates also have contributed to the 60-percent rise of the dollar in trade-weighted terms since 1980, which has influenced commodity prices. Producers who get paid in dollars receive more local currency for their products and are more willing to cut dollar-denominated prices to compete for market share. Moreover, governments strapped for foreign exchange have stepped up output of commodity exports, sometimes adding in already excessive world supplies.

Thus, commodity prices tum-bled, while inflation in the West merely decelerated. The prices of major nonfuel commodities exported by Latin America fell 27 percent between the first quarter of 1980 and the final quarter of 1982, largely in response to the anti-inflation policies being followed in the West.

The effect of this decline in commodity prices is still being felt by Latin America. Prices of all of the 11 major commodity exports of the region are well below their peaks of 1979-1980. For example, coffce sells for \$1.37 a pound (.45 kilograms) compared with more than \$2 a pound in 1979. Copper prices on the London Metal Exchange are near 65 cents a pound, compared to almost \$1 per pound in 1980. Sugar prices are at their lowest point since in early 1970s, at less than 5c a pound, against 29 cents a pound in 1980.

This stands in stark contrast to the situation, which followed the recession induced by the first oil shock, when commodity prices rose by 28 percent in 1974, remained above pre-recession levels during 1975 and rebounded 39 percent in 1976-77. In a real sense, then, the exporters of primary commodities benefited from earlier commodity inflation but now are paying for the reduction in inflation enjoyed by

the industrial countries. The prospects for expanding export volume are modest, in light of the relatively unexciting recovery in demand outside of the United States. The volume of commodity exports from Latin America is expected to grow at 5.3 percent in 1985 and at 4.3 percent in 1986-1990, but Montague Lord, a foreign-trade specialist in the Inter-American Development Bank suggests that "it will take the entire

decade for the real value of Latin

American commodity exports to regain the peak level of 1980."

commodity prices are heading. close to 98 million tons in 1984-85 During the 1970s, commodity prices rose about one-and-one-half times the rate of inflation in the developed countries, plus some fraction of the depreciation of the dollar. Our forecasts indicate that inflation in the industrial countries will hold at 5 percent for the next several years, while surveys of currency traders suggest that the dollar could fall by 10 percent in both 1985 and 1986. If historical rela-

tionships were a good guide, world commodity prices could be expected to rise by 15 percent in each of the next two years. This still would leave commodity prices well below the trend line set in the 1970s; the ratio of commodity prices in out-put prices in the industrial coun-

However, this "normal" puttern of commodity prices is unlikely to occur. Interest rates are going to remain high in real terms under most reasonable economie scenarios, and the boom in the United States already has given way in a period of more modest growth. There are no bottlenecks in sight, in contrast to earlier experience. And with few exceptions, speculative hoarding will not be a factor.

tries would remain 24 percent be-

low the 1980 level.

On a commodity-specific basis, the outlook for prices is not encouraging for producers. Oil prices still are under considerable pressure, and it remains to be seen whether the latest across-the-board cut in production quotas set by the Organization of Petroleum Exporting Countries will be enough to forestall another cut in prices of \$2-4 only modestly, this suggests that per barrel. Latin America as a the total volume of commodity exwhole is a net exporter of 950 mil-\$1 billion to the current account

Coffee production is expected to rise slightly in the 1984-1985 crop year in 91.9 million bags, coinciding with a small increase in demand due to Western recovery and agfairly high compared with several rates. years ago, and early anxiety about For years ago, and early anxiety about the effects of the Brazilian frost has the land-rich countries of Latin faded. This will result in only a small rise in price of about 3 percent in 1985 and 7 percent in 1986, according to senior commodities

Sugar prices, now at less than 5 cents a pound, may be helped a bit cies — are removed. by recovery of world demand conditions. However, the breakdown of talks on a new International Sugar Agreement, a glul of world high-fructose corn syrups in the sures forced by the debl crisis.

This leaves the question of where United States and production of leaves little room for optimism for regaining the price levels of 1980 or even 1981 in the near term.

Beef prices have been weak due to a shift in consumption patterns away form red meat, but the decline in herd inventories cycle could yield shortages and sharp price increases by 1986 if not next

Low livestock herds are also a factor in weak com/maize prices. U.S. plantings have been strong. since the government offer of cash for idle land will not he in effect for the 1985 growing season.

The world recession dealt a hlow to metal prices.

Copper prices are not likely to rally much in the next year or so. According to Fred Demler, metal analyst with Drexel Burnham Lambert, "If demand or prices were to come back significantly, then a lot of the shutdown capacity would be restarted.

At prices of even 70 cents a pound, output would be stepped up sharply. Similarly, although the aluminum industry is recovering from the recession, supplies of bauxite are solid, so it will be 1986 before prices for bauxite regain the 1981 level of \$40 a metric ton.

Given these macroeconomic and supply/demand conditions, the outlook for most commodity prices is for only limited recovery, with price increase limited to 4-6 percent in 1985 and 7-10 percent in

With export volume extending ports of Latin America will grow lion barrels of oil per year, so each by 10 percent in 1985, which would SI cut in the price of oil adds nearly not be quite enough to contribute in a reduction in the deht-service

Export value could grow by 11-14 percent in 1986, though, which would exceed interest costs -- assuming that the United States takes sufficient action on the budget defgressive advertising. But stocks are icit to prevent a renewed rise in

> America have a great potential to increase production and exports of agricultural commodities, if structural obstacles to export - that is, overvalued exchange rates, export taxes, inefficient marketing agen-

Closing on a brighter note, the worst is over: both prices and ex-ports should be heating up, if slowly, and this should leave some room stocks, increasing competition by to relax some of the austerity mea-



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Eye on Protectionism

(Continued From Previous Page) tionist initiatives from the United States next year. The Republican Party platform, they pointed out, although less openly protectionist than the Democratic position, called on the government to fight the loss of U.S. jobs to foreign competitors in such specific areas as steel, textiles, mining and foot-wear — all critical Latin American

pendent on export trade. Moreover, in contrast with the United States, the Latin American nations now are running record trade surpluses, the analysts noted. Brazil anticipates a positive trade balance of at least \$12 billion this year, while Mexican officials recently predicted a 1984 surplus of

industries that are increasingly de-

first semester of 1984, these two have repeatedly been asked to excountries' economies, the largest in tend to Latin America the trade Latin America, also posted record favors that they awarded to their surpluses in their trade with the United States — \$2.5 billion for Brazil, \$4 billion for Mexico. Neither figure is likely to persuade entrance into the Common Market U.S. authoriues to extend concessions, diplomatic observers said.

Complicating matters, the United States and other industrialized lower barriers to foreign products and iovestors in exchange for trade breaks - demands that regional leaders rejects as unfair.

"The role of protectionism in the U.S. trade policies are viewed by development process must be rec-ognized, and for that reason reci-Latin American leaders as far more procity should not be imposed as a important, both for their direct condition for the opening of markets." Mexico's foreign minister. Bernardo Sepulveda, said in a recent speech to the United Nations General Assembly. "It is also nega-tive and unjustified to artificially link this opening to the treatment of foreign investment."

Perhaps most disturbing to regional trade analysts were such recent U.S. congressional initiatives as a move to penalize with countervailing duties all imports deemed to bave been produced with subsidized energy sources, a measure that could have hurt virtually all Latin American exporters of metals, petrochemicals and other energy-intensive goods. Finally elim-nated from the trade bill signed into law by Mr. Reagan in October, this provision could be revived when Congress convenes in Janu-

ary, analysis warn. The threat of U.S. steel restrictions spurred many Latin businessmen and diplomats into fighting chasing to former levels. vigorously and publicly for contin-ued Third World trade breaks in

chiefs — heavily dependent on ex-port markets — had traveled north to argue their case before U.S. lawmakers, while Mexico's steelmakers became the first Mexican industrial group to hire a full-time Washington lobbyist.

"We shouldn't begin our lobbying when the roof is falling in. Fernando Gomez, president of Mexico's oational foreign trade council, said later, reflecting on the experience. "We oced preventive lobbying, oot curative lobbying."

Other experienced Latin American trade observers agreed that the region must defend its commercial interests more forcefully through foreign political and diplomatic channels. In Japan, Latin businessmen complain of complex import requirements and tight restrictions 15 billion.

Of greater political import, in the oo outside purchases of agricultural commodities. The EC countries

will bring some advantages to us," said a high-ranking Latin Ameri-can trade official, who asked not to be named. But Spanish and Portunations are openly asking Latins to guese diplomats have assured their lower barriers to foreign products EC colleagues that they expect no such concessions to be granted to Western Hemisphere nations that severed their colonial ties a century

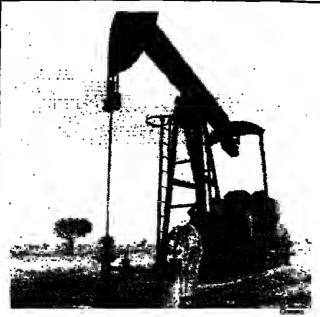
economic impact and as trend-setters for other industrialized na-tions. U.S. diplomats suggest that Washington is also more swayed by foreign criticism of trade policies than is Tokyo or Brussels.

Sebastian Allegret, permanent secretary of the Latin American Economic System, an organization promoting intraregional trade, assailed U.S. trade policies this month as "arbitrary dispositions that seek to limit Latin America's growth and development."

Other leading regional economic officials have made similar prooouncements recently about U.S. trade practices, but there have been few public attacks on the Europeans or Japanese, U.S. observers Since the 1982 debt crisis, it has

become a commonplace in the region to equate Latin America's export potential with its ability to repay debts and restore import pur-

In 1981. a year before Latin Americans shocked creditors with



Pumping oil for export in Venezuela.

for Latin America concluded in a the economists contended that toest loog-term growth strategy would be a major increase in manufactured exports. Such finished export products would be insulated from the gyrations of the commodities markets, provide more and better-paid employment and allow for greater diversification of the region's foreign markets, the comission economists argued.

Proposing that manufactured products be elevated to 42 percent of Latin America's exports by 1990, up from 15 percent in 1980.

detailed study that the region's sur- ral export income for the region could reach \$85 billion by the end of this decade. Some \$26 billion of this would come from manufactures, up from the scant \$3.4 billion earned by Latin American manufacturers as recently as 1975. By 2000, the report said, Latin American nations could earn \$57

billion from foreign sales of manufactures - but only if governments and businesses began to develop this export capacity aggressively at least 15 years earlier.

- WILLIAM A. ORME JR.

How the Export Partners Are Affected

By Daniel Solano

PARIS - The adjustment programs established by Latin American countries to be able to service their debt have resulted in a steady reduction of imports from the Eu-

ropean Community.
According to statistics from the Organization for Economic Cooperation and Development EC exports to Latin America reached \$16.7 billion to 1981 but declined by 22.5 percent in 1982 and a fur-ther 20.4 percent in 1983. Overall Latin American imports, according to data provided by the Inter-American Development Bank, fell from \$101 billion in 1981 to \$59 billion to 1983.

At the same time EC imports from Latin America were steady at about \$18 billion and the EC trade deficit with Latio America grew from \$1.8 billion in 1981 to \$7.9 hillion in 1983.

In the first half of this year, European exports to Latin America increased slightly, while imports from Latin America declined. Imports now are picking up in several Latin American countries. In Mexico, imports rose by 26 percent in January-June 1984 after two years of decline. EC exports to Mexico increased 11.2 percent in that peri-

Europe sells manufactured goods to Latin America and pur-chases raw materials. In 1982, machinery and transport equipment fee, soya, sugar and meat) and oil represented 64 percent of European imports.

The United States remains the main trading partner of Latin America; and the European market share fluctuates from country to country. In Mexico, the United States accounts for more than 60 percent of Mexican imports, while the European market share stands at around 15 percent. In Brazil, the situation is different, with the United States providing 15.6 percent of local imports, and the EC 12 per-cent. The EC is the main client of Brazil (with 25.5 percent of total exports in 1983) and the United States is just behind (23 percent).

Lauo American countries are hampered in their efforts to trade with Common Market countries by the Common Agricultural Policy and other agreements which restrict their access to the European markets.

So despite the promotion of tra-ditional as well as nontraditional exports to the EC, the market share of Latin America in European impons increased only slightly from 3.1 percent in 1981 to 3.4 percent in 1983. Only Brazil, Mexico and Venezuela have increased their market share since 1980. In the case Mexico and Venezuela, this can be explained by the rise of oil ex-

Latio American countries comaccounted for 45 percent of total plain about European protection-

EC exports while food (mostly cof- 15m. In October 1984, the Latin aid by 50 percent in the coming American Economic System, known as SELA, decided to suspend talks with the EC as no progress had been achieved in trade

> pursue the "dialogue" between Latin America and the EC. In fact, the results of this dialogue until now have been disappointing Latin America countries are interested in obtaining advantages, such as trade concessions that, for example, African, Carib-bean and Pacific (ACP) countries receive from the Lome Convention.

Although for European countries. Latin America is not a top priority, the EC Commission has been promoting a policy of cooper-ation. Agreements were signed with Mexico in 1975 and Brazil in 1980. In December 1983, an agreement was signed with the Andean Pact, but it has not been ratified by member countries.

At the end of September, a meeting was held in San Jose, Costa the eventual entry of both Spain increase the amount of economic in America.

On December 4, an investors' forum is to take place in Guadalajara, Mexico. Representatives of discussions. This decision shows European companies will meet their Mexican counterparts to disthe difficulties that exist in order to cuss the possibilities of industrial cooperation. A list of industrial projects has been drafted in the following activities: metalworking food. construction materials, the motor and pharmaceutical indus-

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In Lima, Peru, an investors' forum for agro-industry is planned for June 1985 and will cover the whole Andean Pact — Venezuels Colombia, Peru, Ecuador and Bo-

A new trend is emerging in the cooperation between Europe and Latin America. The dialogue is becoming less institutional, opening the way to the cooperation between firms. Joint ventures of European and Latin American corporations

Rica, in order to increase coopera- and Portugal, also could give new tion with the EC and Central impetus to the Latin American-EC America. An agreement is to be trade dialogue, as these countries signed next year and the EC will have special relationships with Lat-

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Brazil's Rapid Progress in Market Skills

RIO DE JANEIRO - Brazilian exporters have made rapid progress in developing their marketing skills, local businessmen and trade experts agree, even though Brazil only began exporting on a major scale in recent years.

Frans Johnsson, vice president of Mesbla Comercio Internacional, a trading company owned by a retail chain of the same name, said that "Brazil has moved very fast over the last 15 years, and that's a very short time in which to create a tradiog culture.

Michel Alaby, general coordina-tor of Funcex, a foreign trade study center, agrees: "Brazilian business men have undergone a radical change." he said. Until only a few years ago, he said, companies would wait to be approached by importers rather than go out and the capitals of the industrialized the news that principal payments importers rather than go out and world. In the month before the U.S. were being suspended, economists delitheir products. Worse still, they decision, many Brazilian corporate for the UN Economic Commission would often fail to reply to inqui-

the wrong products. Mr. Alaby said now has become the leading Latin that exporters have had serious dif- American nation in expon marketficulties overcoming Brazil's poor image on foreign markets.

Trade has become a vital lifeline for the Brazilian economy since the early 1970s to encourage exports. foreign-debt crisis broke two years Now, he said, "Brazil is far ahead ago. Exports have grown signifi-cantly since then. In 1983. Brazil ran a \$9.1-billion trade surplus, while this year the surplus could reach \$12 billion. Exports in the 12 months to last September were \$19.99 billion.

Nunzio Quraitem, superinten-dent director of Unef, a São Paulobased export consortium owned by six poultry companies, said that the company had to learn about marketing the hard way, from bitter experience. Unef began operating in 1975 and, Mr. Quraitem said, it immediately ran into serious trouble because of its total inexperience in exporting. He said that Unef "lost \$3 million over almost 10 years just through inexperience."

Mr. Johnsson said that Brazil ing. He said that this is mainly due the Middle East. He said that he to a series of government incentives and subsidies implemented in the of all other South American coun-

Mr. Johnsson said that most Latin American countries still bave to rely heavily on a few major commodity exports, such as grains in Argentina or copper and scalood in Chile.

tries in marketing."

Exporting companies also are paying more attention to other

adapted to meet Islamic religious rules in order to export chicken to studied the Koran carefully and took the trouble to learn about Arab culture. Arab countries take 90 percen

of the company's exports of 45,000 tons of frozen chicken a day. In addition, exporters now have to pay a \$100 a ton premium for Uncompany's superior service.
Intersales Ltda, a trading com-

pany specializing in trade with Chi-na, also has taken care to learn about the Chinese way of doing business. Up to two years ago, the countries' cultures as part of their approach to marketing. Mr. Quraina. Now, it has begun a cautious tem, of Unef, said that the compa- marketing campaign there.

Crisis Brings Restructuring for Growth

managers will have the political clout to enforce the policies and whether social pressures will be controllable enough to give time to

Two points can be made about the future. First, the short-term international focus will be on Brazil in 1984, because of its newly elected government. Secondly, it will be simplistic to think that over the next decade Latin America can get the kind of export-led growth that has characterized the countries on the edge of East Asia. Brazil illustrates well the impor-

tance of the international economic environment for the prospects of Latin America. In 1984, merchandise exports will reach about \$24 billioo; this is indeed an achievement after the trough of \$18.6 bil-lion in 1982, but it is still well below, in real terms, the \$22-billion exports reached in 1981. The reasoo is that while manufactured exports are racing ahead, because of unused plant capacity at home and a strong dollar abroad, that same strong dollar and its economic handmaiden, high dollar interest rates, are keeping commodity prices down.

Furthermore, restructuring of old homestock industries in Europe, North America and Japan does not in any case augur well for the long-term prospects of a num-ber of commodities. For example, he United States today uses about

(Continued From Page 9). and iron ore per unit of gross na- do not give them the long-term America, the cost of higher interest

ernment, which comes into office in determination as the poorer Asian front. No reduction in inflation is possible without a drastic cut in the public-sector deficit and some form of de-indexation: The indexing of and Latin America is, for the time domestic public debts account for virtually the whole of the 13 to 15 percent of GNP public deficit, so that in effect savers are being rewarded at the cost of the inflation, economies, nevertheless, face a which affects poorer economic choice in their economic policies groups the most. Sorting out such problems and their considerable difficult road of integration with social implications is going to be a the rest of the world economy, with

the full swing of discussion of how to tackle these thorny issues. Brazil also illustrates a second point, namely that there are limits efforts of the last two years and to the idea of some commentators, especially lenders, that the solution to today's economic troubles is simply to imitate East Asia, be-come "outward-oriented" and, in a flash become huge exporters of manufactured products. Without questioning the desirability of more export-led growth, we bave to be aware of serious limitations.

First, the large Latin American ecocomies of Argentina, Brazil and Mexico have relatively high percapita incomes, more than twice those of East Asia, and have labor and social security becefits important one-third less copper, lead, zinc ed from European practice, which

tional product than it did in 1970. wage flexibility necessary to sus-rates. The new elected Brazilian gov. tain an export drive with the same

sent administration on the external middle-class make domestic mar-

task indeed, but Brazil is today in greater reliance on export-led growth but also with difficult-to-to tackle these thorny issues. pline at home, or to let up on the listen to the siren song of protectionism and state enterprise and return to the bad old ways. The

> do everything it can to help that choice in the right direction. It is essential not to prolong that period of declining income, which will provoke social reactions that make it difficult to pursue out-ward-look-ing economic policies.

international community ought to

The present mix of a high dollar aged trig and high interest rates has been carried too far: It is simply not true that the high dollar and its suction for a sense. effects upon manufactured exports

Each percentage point in the prime rate or Libor, the London March 1985, faces major internal economies. Second, large internal interbank offered rate, cost Latin tasks after the success of the present administration on the external middle-class make domestic marnually during 1983-84, whereas export earnings of the region in 1984 will only have recovered to the \$100-billion level achieved three

Fortunately, we seem to be mov-ing in the right direction, if the softening of interest rates and the dollar, which occurred in the weeks before the U.S. election continues.

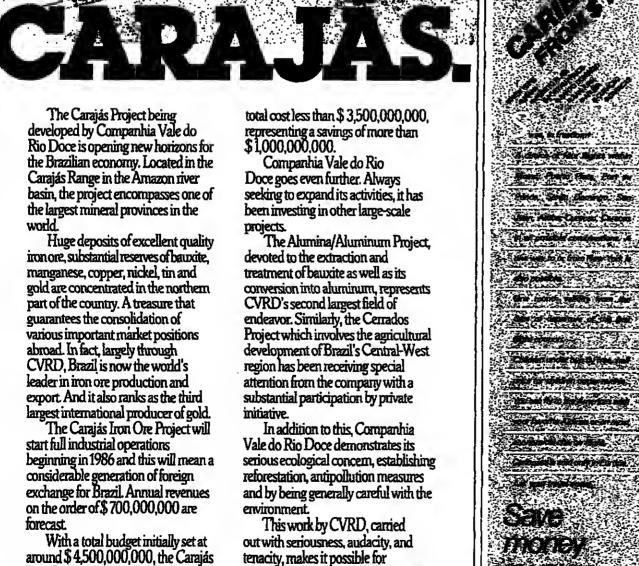
During the interim period to a more stable environment in the debtor countries, there is much that can be done internationally to fa-

cilitate the transition. It is not enough to talk about the need for private investment, when in fact countries have large excess capacity and entrepreneurs are in many cases "divesting" rather than investing. Working capital to reactivate economies is occided.

More quick-disturbing loans by the multilateral development banks are essential.

lmaginative new market financing techniques also are useful, such as project financing for export-oriented ventures, export-related trade credit and judiciously managed transport and export rede aged triangular and countertrade

Most important, there is a need for a sense of hope and opportunity, rather than negativism and pahas offset, in the case of Latin ralysis.



tenacity, makes it possible for

favorable prospects to be seen for the

recuperation of the Brazilian economy.

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TUESDAY, NOVEMBER 20, 1984

FUTURES AND OPTIONS

'Introducing Brokers' Bring New Business to Discounters

By H.J.MAIDENBERG

International Herald Tribune

EW YORK - Many of the full-service brokerage bouses may soon regret letting go large numbers of commodity account executives in belt-tightening moves brought on by shrinking business and the increasing competition from discount brokers. The reason: Many of the fired orokers have become "introducing brokers," and they are generating even more business for the discounters.

Introducing brokers, or IBs, as they are known to the trade, are not a new phenomenon. What is new, and promises to radically change the futures and options brokerage business, is the large number of experienced account executives who are becoming

IBs.
Herbert Young president
of Lind-Waldock & Co., the
largest futures discount broker, explained: "The growing
number of IBs is one of the major reasons discounters have been getting larger shares of the futures business. These are people with the kind of

"We have 771 IBs. A year from now, we think there will be more than 5.000."

experience you can't go out and buy. And they don't clear their clients' business through firms like ours just because they are mad at their former employ-

Lind-Waldock, for example, has attracted bundreds of former account executives, many of whom work out of their bomes, by offering them legal help in registering as IBs. Depending on the past record of the introducing broker, the company will advance the \$25,000 guarantee fee, and, if the IB generates enough business, the discounters will provide equipment that allows the IB to transmit orders from a bome or office directly to the exchange trading floor through the discount bouse's own com-

NOTHER reason wby the discounters cultivate the IBs is that they, not the brokerage bouse that clears the trade, are responsible to the client.

"For the 1B to make a living, be has to offer competitive commissions," Mr. Young continued. "With the rates charged by discounters, the 1B can offer competitive rates, tack on something for himself, and still give his client a lower commission than that offered by the full-service houses. Right now, we have 771 lBs. A year from now, we think there will be more than 5,000, and they

will all be clearing through discount houses."

Until the Futures Trading Act of 1982 became law, the typical IB was a small-town agent who would execute his client's commodity futures business through the nearest branch of a major brokerage house. As an agent, they were not liable for any mistakes to execution of orders, only the clearing brokerage house was. The 1982 law shifted that liability to the agent or IB.

Recoming an IB now requires passing stringent commetency

Becoming an IB now requires passing stringent competency examinations and registration with both the Federal Commodity Futures Trading Commission and the National Futures Association, an industry self-policing group created to 1982 with the blessing of the U.S. Congress.

Susan Philips, chairman of the regulatory agency said recently

that the futures association had "done such a great job" process-ing IBs and their associates, they will be given the whole responsibility on Dec. 3. "We will then be able to use our resources to crack down on shady operators as well as perform the other oversight duties mandated by Congress," she said.

Robert K. Wilmouth, the association's president, said his

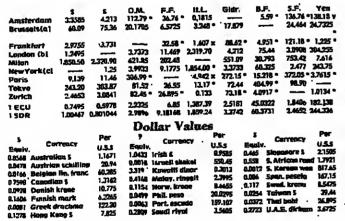
group would have responsibility for policing and registering utives, commodity pool oper-90,000 futures account exec ators, commodity trading advisers, futures commission merchants, and others involved in the industry."

Thomas A. Russo, partner in the Wall Street law firm of Cadwalader, Wickersham & Taft and one of the writers of the first regulations of the Commodity Futures Trading Commission

"For better or worse, the NFA is now the most powerful regulator in the commodity industry, and I must say that thus far it has been a force for good. But the NFA has also greatly speeded up and facilitated the process of becoming an IB. How they are going to police the tens of thousands of potential IBs is something

Currency Rates

Late interbank rates on Nov. 19, excluding fees. Official fixings for Amsterdam, Brussels, Milan, Paris, New York rates at 2 P.M.



E Sterling: 1.2035 Irish D

lai Commercial franc (b) Amounts needed to bu Units of 100 (A) Units of 1,000 (y) Units of 10,000 N D.: not quoted, N.A.. not available.

West Germany

France

Interest Rates

ù	rocurt	ency I)eposi	ts			Nov. 19
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Nov. 19 Asian Dollar Rates 1 year 10 % · 18 % 4 mos. 9 %, - 18 %.

Key Money Rates Close Prev Britain United States Bank Sase Rate Call Money 91-day Treatury BI Prime Role
Broker Loan Role
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3-month Treasury Bills
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Gold Prices AM, P.M. CH'00

Hons Kens 343.50 -- 1.10

Luxembours 343.50 -- 1.40

Paris (12.5 kilo) 341.59 341.51 -- 3.77

Zurich 343.50 343.65 -- 1.50

Lendon 343.00 343.40 -- 1.60

Divided fixings for Lendon, Paris and Luxembours, capaning and classing arises for Hone Keno

IBM Pursues Aggressive Path at Home, Abroad

Latest Computer Is Viewed as New **Industry Standard**

By David E. Sanger
New York Times Service
LAS VEGAS — International

Business Machines Corp. seems likely to face substantially less competition in the personal com-puter field over the next year. according to industry experts who say IBM's flurry of new products has left makers of IBMcomparible products far behind.
The comments came in the closing days of the Computer Dealers Exposition, the indus-try's premier trade show, in Las Vegas. Exhibitors and visitors to the show, known as Comdex, expressed amazement that not a single major IBM competitor showed a machine to challenge

logically advanced entry.

Some speculated that IBM's choice of a new, far more powerful microprocessor to drive the machine effectively created a sec-ond "IBM standard" for personal computers, one many competitors would find far too complex

the Personal Computer AT,

IBM's latest and most techno-

and costly to meet.

Most of those who are already in the IBM-compatible market won't have the cash to follow the AT," said Esther Dyson, editor of Release 1.0, an industry newsletter. "And in this climate, no one will fund a start-up. You just won't see the rash of clones" that were generated by IBM's first personal computer entry three

In fact, IBM's sudden entry into virtually every aspect of the personal computer business -



IBM demonstrates its PC-AT at Comdex, the personal computer show, in Las Vegas.

European Push Starts With Joint Venture

By John Tagliabue

New York Times Service
ROME — By almost any standard, International Business Machines Corp. and Sclenia-Elsag SpA would appear to be the odd

couple of European business.
Selenia, a batch of small but
scrappy Italian electronics and
machinery concerns, reached an agreement with IBM to September to jointly develop and manufacture industrial electronics. For IBM, which emerged rela-

tively unscathed last summer from a European Community antitrust action, the accord was the company's first joint venture with a European partner. It seemed to reflect the aggressive new tactics the company intends to use to widen its European activities into lucrative new businesses, like telecommunications and industrial electronies.

For Selenia, which buddles under the financial umbrella of the Italian state holding company, Istituto per la Ricostruzione Indus-(Continued on Page 19, Col. 4) triale, or IRI, the pact seemed to

afford the kind of U.S. expertise and financial clout it needed to survive in the fiercely competitive European electronics market.

But for all its incongruities, the IBM-Selenia accord says a lot about recent realignments in Eu-ropean industry as U.S. and Eu-ropean corporations choose partners and positions in emerging markets for electronic equip-

"For both companies," Roma-no Prodi, IRI's 42-year-old chairman, said recently, "the accord is the fruit of a broader strategy."

The agreement came less than one year after American Tele-phone & Telegraph Co. announced that it would acquire a 25-percent stake in lng. C. Olivetti & Compagnia, the Italian office-equipment maker. The ac-cord linked both companies to developing and marketing new technology, including small computers and other advanced office communication equipment. The Selenia agreement with

1BM stirred a storm of crincism

in flexible manufacturing sys-tems, the computer-controlled factories whose spread is expect-ed to generate multibillion-dollar But the agreement also foresees cooperation between IBM and Selenia's research arm, Centro Studi e Laboratori Telecommuni-

cazioni, in the development of

(Continued on Page 19, Col. 5)

in Europe. Italian companies

like Olivetti, which supplies in-

dustrial electronic systems, and

Coman, the Fiat subsidiary that

is a leader in factory automation

- protested loudly. Giorgio Pan-

attoni, an executive involved in

factory automation at Olivetti.

which competes directly with IBM, described Selenia's deal as

"It militates against Italian so-lutions," he complained. Under the agreement signed in September, IBM will cooperate

with several Selenia companies to develop and manufacture com-

puters and the software to run

them. The machines will be used

U.S. Spending Fell Last Month; **Incomes Rose**

The Associated Press WASHINGTON - U.S. per-

month but consumer spending dipped 0.1 percent, the poorest showing on the spending side in continued high level of consumer eight months, the Commerce Department reported Monday.

personal income followed a 0.7percent increase in September and matched a 0.6-percent August gain. The October decline in personal consumption spending, which in-cludes virtually everything except interest payments on debt, com-pared to a 1.7-percent spending

surge in September.

The September increase followed two months in which consumer spending had posted no gain at all and gave analysts hope that the economy was finally rousing from its summer doldrums. However, a variety of other eco-

nomic statistics have signaled that the current slowdown in growth may be a prolonged one, although few economists believe the economy is about to tumble into a reces-

[The chief Commerce Department economist. Robert Ortner, said the moderate rise in income place in recent months compared to the previous year of recovery, United Press International report-

[He noted the overall spending decline coincided with an advance government report of a 0.1-percent drop in retail sales in October.

["I think that the Christmas busi-WASHINGTON — U.S. perness is going to be good." Mr. sonal income rose 0.6 percent last Ortner said. "I think retailers month but consumer spending should be encouraged by the continued growth in income and the

The government will revise its It said the 0.6-percent gain in estimate of overall economic growth for the July-September pe-riod on Tuesday, Many analysts expect the new figure will be lower than the 2.7-percent current estimate. That growth rate is less than one-third the 8.6-percent rate turned in during the first half.

The drop in consumer spending, which has been one of the key forces driving the recovery from the 1981-82 recession, was the larg-est since a 0.9-percent fall in Febru-

Purchases of durable goods, items expected to last three or more years, were down \$3 billion, compared with an increase of \$10.2 billion in September. The decline in October and the big increase the month before were due largely to spending changes for motor vehi-cles and furniture, the report said.

[Commerce Department analysts said the decline in autos probably was due to the fact that recent was in line with the slower growth strikes in the United States and of the economy that has taken Canada lowered production, and people could not always find the kind of car they wanted. Furniture sales often fluctuate, UPI report-

Purchases of nondurable goods declined \$4.3 billion compared to a September increase of \$17.1 bil-

French Pricing Action Criticized as Inadequate

By Axel Krause

dustrial and consumer prices in margins through price increases.

sectors' where competition is intense, was immediately criticized whose members include governby business leaders as being inade- ment, business and consumer quate and politically motivated.

the Ministry of Labor that the number of unemployed people radios, personal computers, jewelry slightly surpassed 2.5 million in and pet food. They also will not October, a record and a 4.1 percent increase over September. Finance Minister Pierre Berego-

vov said that although the government was lifting controls on some prices, he remained committed to prices," Mr. Beregovoy said. reducing the current annual inflation rate of about 7 percent to 4.5 percent in 1985.

This means, according to govern-ment officials and business execulifted in sectors where competition percent of French industrial prices, force," one executive said

is intense, such as production of television sets, but will be main-International Herold Tribune
PARIS — The French government's announcement on Monday
to lift controls some domestic intained in other sectors, such as

The National Price Committee, groups, on Monday set 1985 price The lifting of some price controls, effective Jan. 1, 1985, followed the weekend disclosure by goods such as television sets, car apply to industrial products or services such as office computers and truck rentals. "Where it is possible, where

there is competition, we are freeing Guy Brana, vice president of the French employers' confederation, the Patronat, said the government had taken "a step toward price freedom." But he emphasized that rives, that price controls will be it was maintaining controls on 30

conservative in making loans.
"It's had a real chilling effect in

this place," said a senior officer of a

large bank in the South. "We're

nervous. We could have made a lot

more loans, but we've become

the regulators want. But some

bankers contend that the new

That, of course, may be just what

much more cautious."



Pierre Bérégovoy

the large majority of services and

on Monday, said that the finance last year to 4.5 percent from 4 perminister was seeking to appear flexible and beading the economy toward deregulation by reducing the role of the state to business.

The government wants to ap-pear more flexible, but in fact the controls on the economy remain in

on all retail price margins.
Patronat members, mainly business executives, speaking privately

Monday in its monthly report. 1982 level and net profits rose 35.3 percent The higher jump in net profit was due parily to reductions in

earnings in earlier years, it said. The Bundesbank said the percentage ratio of pretax profits to turnover, or return on sales, rose cent to 1982 but was below an average 6 percent recorded in the early 1970s and levels as high as 8.8 per-cent in the mid-1960s.

In this context, the 1983 performance of West German companies was "far from glowing," it added.
The deterioration of companies'

some local tax rates and unusually

low corporation tax reflecting weak

Bundesbank Reports Stronger Profits capital base halted in 1983 but cap-FRANKFURT - West Ger- italization still is very low and man corporate profits recovered about one third below levels in the strongly in 1983 but the return on mid-1960s. It is neither strong sales still is below levels at the be-ginning of the 1970s and structural trated by 11,700 insolvencies in problems such as under-capitaliza-tion remain, the Bundesbank said problems, the central bank said

"On the whole, companies last The West German central bank year did make progress on the path said that a study of 20,000 balance towards normalizing profits and fi-sbeets for 1983 showed pretax nancing despite serious weaknesses period. earnings rose 15 percent from the in capitalization," the Bundesbank said. The conditions for a lasting improvement to investment ... have without doubt become more

favorable." This in turn should help ease unemployment.

Latest tests of the business climate carried out by the IFO economic institute show manufacturing industry plans to continue higher investment through toto 1985, the bank said.

The recovery in 1983 earnings after weakness in 1981 and 1982 means profitability is back at levels it reached in the late 1970s. Aboveaverage increases in profits were recorded by wholesale and retail companies as private demand re-

emerged and by obemical, textile and electrical sectors, with exports aided by a high dollar. But profit continued to fall in the

steel and shipbuilding sectors. The Bundesbank also reported that the West German federal government cash deficit fell by 3 billion DM (\$1.01 billion), to 24.7 billion DM, in the first 10 months

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Regulators' Tough Approach Worries U.S. Banks

By Robert A. Bennett New York Times Service
NEW YORK — U.S. regulators are moving in new directions to arrest unsound tendencies in the

banking system. But their moves are raising ques-tions, and some bankers and ana-lysts fear they might further erode confidence in the banking system. The regulators have been advo-

cating a two-pronged approach, the first example of which came this week when two of the largest U.S. banks were forced to disclose that the Comptroller of the Currency had remired their directors to sign pledges to bolster the banks' financial underpinnings and change the ways they deal with problem loans.
As this action showed, on the

one hand the regulators are turning to "market discipline" to keep banks prudent: forcing banks to disclose problems that in the past they took pains to shield to the expectation that word of a bank's shakiness would force it to offer al of Chicago increase their primahigher interest rates to attract de- ry capital to 6 percent of total asposits, thus reducing profits. Yet, even as they advocate great-

lators have become tougher than and First National's at about 5 perever in their examinations and their cent. demands on particular banks. Rank of America and the First Na- cause of weak earnings and de-

and analysts astonished and puz-

NEWS ANALYSIS thrust might be too chilling and could seriously slow the economic recovery by discouraging bank

A greater problem than problem

loans, the bankers say, is the de-mand that they increase their primary capital, which consists mainly of the stockholders' investment in the bank and the bank's reserve for loan losses. The regulators have demanded, for example, that the Bank of America and First Nationsets by the end of next year. The Bank of America's primary capital er reliance on market forces, regu- now stands at about 4.8 percent,

Many banks are finding it diffi-The pledges extracted from the cult to increase primary capital betional Bank of Chicago left bankers pressed stock prices - a situation made worse by full disclosure of zled. Several bankers - none of their problems. An alternative whom would speak for attribution method of raising the ratio of pri-- said they feared that the harsh mary capital to assets is by reduc-

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anywhere. All Dassault Falcon and Learjet models available. growing number of banks have system; it will force all banks to been taking this route. system improve their balance sheets."

Many bankers and analysts said last week that they thought regula-tors should keep their criticisms of banks private.

dent and bank-stock analyst at Merrill Lynch, Pierce, Fenner & Smith, said. "My personal prefer-

senior bank analyst with Dean Witter Reynolds Inc., referring to public disclosure. Under the rules of the Securities and Exchange Commission, the banks had to make

to take that formal route.

reaction is that, within limits, pub-

James H. Wooden, vice presi-

"It's craziness," said Lawrence ence is along the lines of the Bank W. Cohn, first vice president and of England. When it's concerned about a bank, it says to the bank, 'Come on in, let's have a chat.' And it quietly and efficiently gets done what it wants to do."

Defenders of the regulators see i public the formal agreements differently, however. One said that signed with the comptroller, Bank-ers said that they did not think it common with smaller banks, most was necessary for the comptroller of which do not have to disclose the take that formal route.

"I'm worried about the public's publicly beld. "If these were \$10 perception of the seriousness of the million banks there would be no problems," said a senior officer of a question that this would be done,' New York bank.

question that this would be done,' an official said. I'm pleased to see an official said. I'm pleased to see Another banker said, "My first it's being done on a bank that's

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EASTERN CAPITAL THE STOCK & COMMODITY

Page 14 **NYSE Most Actives** 3174 1194 1194 274 274 274 184 274 184 184 ProtrP 18AA GTE Secrs FordAs MerLys Uploba AMR GMot BlairJin Exxon Chrysir GidWF

Dow Jones Averages

NYSE Diaries

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NYSE Index

Mondays Vol. of 1 P.M. 57.480.090 Prev. 2 P.M. yol. 67,520,000

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ried close 100,005,966

AMEX Digries

Standard & Poor's Index Close 194.17 134.81 72.88 17.79 164.10 184.16 134.44 72.83 13.77 164.09

NASDAQ Index 747 50 244 44 791 86 776 05 729 17 220 98 236 77

Dow Jones Bond Averages Prev. Close 71.59 68.67 74.51

6 MONTHS 800% PROFITS

Whenever the DOW dips, there are sages who mistake a burp for a death rattle, warning timid souls to retreat from hope to await the Apocalypse, reading Thomas Hardy instead of Penthouse. Most investors are unfortunately pre-conditioned to buy into strength and to sell into weakness.

flouting rational behavior. A pundit recently remarked that the real (after-inflation) value of the DJI fell 62% between 1964 and 1983 and that this fall is

The fallacy of his thesis is apparent; one need only remamber Disraelis

The greatest gains in equities between 1964 and 1983 were realized by "unlisted" shares or by stocks on the American Stock Exchange, not by behemoths on the N.Y.S.E., for the latter offer only arithmetical gain.

Dozens of legendary "winners" were incubated outside the embrace of

How many pessimists recall, to cite one example, that WANG - which a

AM Infi 11E Wongo Pronh Astrole Crumph Amdah Crumph CromeP Otorkh Braffa NPiaRi 7455 3318 2338 1884 1394 1159 1078 989 914 735 730 584 **光毛成形的图。在成员** AMEX Stock Index

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1.84 8.0 .40e 1.9 1.20 3.4 .20 1.1 3.00 8.2 1.10 4.3 3.50 3.2

Stock Exchange were slipping lower Monday afternoon, as investors passed up the chance to pursue bargains among issues that have lost ground in a prolonged slump.

GTE Corp. was lower at midday in active trading.

The Dow Jooes industrial average, which fell 18.22 Friday and 31.03 for all of last week, was down 2.43 to 1,185.51 an hour before closing. Declines led advances, 1,088-437, among the 1,964 issues traded. The five-hour volume eased to 57.48 million shares from 67.52 million in the same period Friday.

Analysts noted that volume has been relatively light during the slide that started the day after the president election on Nov. 6. suggesting a

lack of buyers rather than any rush to sell stocks. Although the Dow industrials slipped below 1,200 Friday, Jerry Hinkle of Sanford C. Bernstein co. said there is major support at the 1,170-1.175 area.

He said institutional investors were quiet Monday with many appearing to be waiting for answers from Washingon on any tax changes that may be proposed to deal with the Federal hudget deficit.

Some economists have been predicting a cut in the Federal Reserve's discount rate, now 9

Before the stock market opened, the Com- dard had losses at midday.

Trading Is Light on Wall Street merce Department reported that U.S. personal NEW YORK - Prices on the New York income rose 0.6 percent in October. But expen

Prairie Producing Co., which has entered into Development Ltd., moved higher. A block of 112,900 shares cross the tape at 1714.

Hewlett Packard slipped after reporting re-

ported fourth-quarter pet of 65 cents vs. 57

Elsewhere in the high tech group. Digital Equipment and IBM were lower at midsession. Texas Instruments moved higher. Monsanto was lower at midsession. The government is expected to announce new controls this week on use of the company's weed killer

product, Lasso. Pantry Pride was lower after a newspaper story said the company may be faced with heavy costs in defending present management in a

Levi Strass declined after it said fourth-quar-ter profit would be sharply lower.

Baster-Travenol Laboratories was lower after the company said it planned to record a \$116 The federal funds rate dropped to 9½ percent from 9.7-16 percent after the Federal Reserve entered into system repurchase agreements. dations, would help profitability. In the autos group, General Motors was frac-

in the Federal Reserve's discount rate, our percent. Such a reduction would give stocks a fractionally lower.

In the oils, Mobil, Philips and Indiana Standard P

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prestigious investment firm once dubbed "an absurd risk" – spiratled from 5/8 to a high of \$42. In 1982, when the DOW was being pulverized (under 800), C.R. mused... "BUY AMERICA, FOR THE DOW WILL TOUCH 1,000". BEFORE HITTING 750". And now? Despite tremors, the DOW will escalate above 2,000 before the feared 1,000 plateau is breached, an upswing characterized by surges in secondary and developing equities. Our forthcoming report reviews emerging corporations, analagous to prior "special situations" that dramatically outpaced the DOW, some vaulting 800% in less than six months. As a pièce de résistance, we focus upon "senior securities" that may be ingested by predators at premium prices. For your complimentary copy please write to, or contact... CAPITAL

Name

F.P.S. Financial Planning Services by Kalverstraat 112, 1012 PK Amsterdam, The Netherlands Phone: (020) 27 51 81

symbolic of the Sunset of free enterprise.

quip that there are "liars, damn liars, and statistics".

the DOW, companies ranging from APPLE to WANG.

Telex: 18536 fpsam

Address

Past performance does not guarantee future results

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4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 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MELBOURNE --- Australia

& New Zealand Banking Group Ltd. reported on Monday that

net profit rose 36 percent in the

year ended Sept. 30, after tak-

ing an extraordinary write-off

of goodwill involving the acqui-

sition on Sept. 7 of Grindlays Holdings PLC.

ANZ said net profit rose to

269.04 million Australian dol-

lars (\$230 million) from 197.90

million dollars in 1982-83.

Group income was 3.28 billion dollars, or 88.9 cents a share,

after adjustment for a 1-for-10

ANZ said the net extraordi-

nary loss, totaling 146.89 mil-

lion dollars, compared with a loss of 150,000 dollars last year,

was mainly the write-off in full

of goodwill arising from the acquisition of Grindlays and of Development Finance Corp. Ltd. ANZ said it represented

the difference between the cost

of the shares and the fair value of their net assets.

Grindlays earlier reported a

net loss of £51.78 million (\$64.7

million) after an £80-million

transfer to general provisions that mainly related to sovereign

risk exposure, for the nine

months ended Sept. 30. This

compared with a restated 1983

net profit of £10.56 million, af-

ter a £15-million transfer.

Grindlays results were not in-

'Significant Loss'

For Quarter Seen

By Helene Curtis

CHICAGO — Helene Curtis Industries Inc. said Monday that de-

spite record sales it expects to re-

port a "significant loss" for the

cluded in ANZ profit.

bonus issue.

BUSINESS ROUNDUP

Ericsson Predicts Lower Earnings

By Juris Kaza

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International Herald Tribune
STOCKHOLM — L.M. Erics-AME & Stock Inde son, the Swedish telecommunications and electronics group, said Monday that its 1984 earnings would be lower than in 1983 because of the effect of component shortages on the performance of

In an interim report, Ericsson said pre-tax earnings in the first nine months totaled 954 million % PROFITS kronor (\$112 million), up 6 percent from 896 million kronor in the like period in 1983.

Sales for the nine months were up 18 percent, to 19.4 billion kronor from 16.4 hillion kronor a year ago, Ericsson reported, Orders to-taled 21.6 billion kronor, up 30 percent from 16.6 billion kronor. taled 21.0 billion kronor, up percent from 16.6 billion kronor.

Looking to all of 1984, Ericsson

Looking to all of 1984, Ericsson said the increase in sales would fall short of the 24-percent rise predicted earlier. Earnings would fall be-Application of the state of the

COMPANY NOTES

its 50.5-percent stake in payer on Corning Glasswool of Belgium Fiberglas Corp.

The state of the Country of the United States for an undis-

Caressa Group Inc., the shoe manufacturer, said it and AEA Investors Inc. have received about

Bayer AG, the West German

3,455,915 Carresa shares, or 75.6

percent, in the tender offer that

expired Friday. Trading in com-

mon stock was suspended before

opening Monday on the New York Stock Exchange, which said it

would apply to delist the issue be-

cause fewer than 600,000 common

shares were beld by the public. Hewlett-Packard Co. said

fourth-quarter earnings of \$167

million were lower than expected

because of lower profit margins in

some high-volume products, dis-

counts and aggressive foreign pric-

ing to help offset the effects of the

strong dollar.

Hong Kong Land Ltd. says it will establish a wbolly owned subsidestablish

iary to manage its property opera-

tions. No further details were avail-

able, including the name of the new

BANQUE (NOOSUEZ

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components, or chips, for its key maker in a new light. information systems and radio sys-Inc., a U.S. subsidiary owned 50-50 for the Swedish group. by the Swedish group and Atlantic Richfield Co.

executive officer, Bjorn Svedberg, had risen 216 percent in the first six explained that high development months of 1984. He did not portray costs for new products in the United States also hurdened earnings. Sales in the United States and Canada increased 32 percent in the first nine months, to 2.6 billion kronor, Ericsson reported, but Mr. Svedberg said this was inadequate to keep up with rising costs.

Rumors of Ericsson's disappointing interim report sent the company's shares plummeting 22

food and hotel operations.

expects its total debts in top 10

several major projects in China.

The company also says it has se-cured a \$300-million loan for build-

hen special economic zone in

U.S. subsidiary, Metallgesellschaft

Services Inc., and First Boston Corp. have formed a joint advisory

ton Metaligesellschaft will offer ad-

vice in companies and government

partially replaces cash transac-

Placer Development Ltd. will ac-

Saipem S.P.A., the Italian ener-

joint statement.

-ADVERTISEMENT-

INTERNATIONAL FUNDS

Quotations Supplied by Funds Listed

19 November 1984

enst asset value austations shown below are supplied by the Funds listed with the certion of some funds whose quotes are based at issue prices. The following maryinal symbols indicate frequency of evolutions supplied for the INT:

[d) - dolly / (w) - weekly / (b) = bi-monthly; (r) - regularly / (l) = irregularly /

ANZ Reports low the 1983 figure of 1.8 billion kronor in Stockholm Monday and Profit Up 36% cast the company's recent agree-Ericsson blamed a shortage of ment with an Italian component After Write-Off

In early November, two Ericsson tems divisions for the poor perfor- subsidiaries signed agreements mance forecast. In addition, the with SGS-ATES Componenti Elecompany said that it took a loss of tronici SpA that essentially secured 154 million kronor from Ericsson supplies of key integrated circuits

A spokesman for Rifa, Ericsson's susidiary that makes chips, Ericsson's president and chief said at the time that Rifa's orders ponents that was behind a worldwide shortage earlier in the year.

Ericsson officials said the shortage had led in the agreements with SGS, but did not indicate at the time that Ericsson was being hurt by the lack of chips.

Analysts said the Ericsson re-

sults were worse than expected.

operation. The group previously es-tablished subsidiaries to manage its shares quoted Tuesday on the shares quoted Tuesday on the Rome and Milan stock exchanges. Hopewell Holdings Ltd. says it

> Wancoocha well in southern Australian company says the first ap-

Schen und Wirth AG, a producer company on countertrade transac-tions. The new company, First Boson the Municb stock exchange. The company has placed 70,000 noninstitutions negotiating for trade contracts in which barter at least voting preference shares with business partners through a banking consortium led by Dresdner Bank

quire Prairie Producing Co. in a cash tender offer of \$17.68 for each ion and clothing store, is in have shares floated on the Düsseldorf outstanding Prairie share, the two stock exchange. Deutsche Bank oil and gas companies said in a AG says it will lead an offering of 128,000 ordinary shares and the issue price will be announced Nov.

Barclays Bank Trims Base Rate

Compiled by Our Staff From Dispatches LONDON - Bardays Bank PLC said Monday it is cutting its base rate by 14 of a percentage point to 9% percent from Tnesday. Barclays was the first of the hig four High street banks to cut its rates and Midland Bank PLC, Na-tional Wesuminster Bank PLC and Lloyds Bank PLC were expected to

bank base rates within two weeks and reflected the gradual easing of rates in the money market.

Meanwhile, the Bank of England lowered the rate at which it intervenes on money markets from 10 in 14-day deposits to 15 percent from 9.75 percent, signaling its approval 14.1 percent. It also increased rates for a similar cut in interest rates for 15-to 22-day deposits to 16 percharged by clearing banks. The action had been anticipated by Bariclays.

(UPI, AFP)

snort-term interest rates for 7- to 14-day deposits to 15 percent from 15.5 percent and for 23-in 29-day deposits to 16.5 percent monthly from 16.3 percent.

The offering of 30 million ordinary shares is believed to be the largest involving new shares in Italian corporate history. Santos Ltd. says it believes the 3,752 barrels-per-day flow from its

billion Hong Kong dollars (\$7.82 billion) by 1986-87 as a result of ing a coal power plant in the Shenztralia is one of the most significant onshore in that country. The Aus-Metaligesellschaft AG says its praisal wells in determine the size of the new field will be drilled before the end of 1984.

Sinn AG, the West German fash-

third quarter ending Nov. 30 and reduced profits for the full fiscal The company attributed the loss to "unprecedented competition" in

the beauty and bair care products industry, including a record number of new products. It also cited substantial in roductory expenses for its new Atune line of shampoo, conditioner and hair spray.

"It is now clear that we cannot meet our previously announced goal of equalling or exceeding last year's per-share earnings," Helene Curtis said.

The company reported earnings in the quarter ending Nov. 30; 1983, of \$3.59 million, or 98 cents a share, on sales of \$86.1 million.

It was the second reduction in Argentina Raises Rates

BUENOS AIRES — Argentina's Central Bank said it has raised short-term interest rates for 7- to



Levi Strauss Expects 80% Profit Drop in 1984

By Nancy Yoshihara

higher expenses and a slowdown in sales. Levi Strauss & Co. says that Levi's was an official sponsor. it expects earnings for the fourth quarter to plummet 97 percent from the like period in 1983. The from the prior year.

In a filing with the Securities and Exchange Commission late Friday, the San Francisco-based company estimated that net income for the quarter ending Nov. 25 would be \$1.5 million, or 5 cents a share, compared with \$51.5 million, or \$1.22 a share, in the 1983 period. That would follow a 65-percent drop in third-quarter profits from the 1983 third quarter.

Sales during the latest three-month period are expected to be \$600 million, down 15 percent from

the year before.

Net income for all of 1984 is projected at \$40 million, or \$1.05 a share, down 80 percent from the \$194.5 million, or \$4.61 a share, in fiscal 1983. Levi's estimated fullyear sales at \$2.5 billion, down 9 percent from sales of \$2.73 billion in 1983.

The company incurred \$75 mil-lion in non-recurring costs related

to recently announced plant clo-income items in the fourth quarter Los Angeles Times Service sures, other consolidations and ex-LOS ANGELES — Battered by penses related to the 1984 Summer sures, other consolidations and ex- which are virtually offsetting." Olympics in Los Angeles, of which Levi's basic men's denim jeans,

"competitive price constraints." He

nificant non-recurring expense and cents.

Mr. Haas said that U.S. sales of

Robert D. Haas, the company's tion menswear products are stock transferred from the baseball president, attributed Levi's prob- "healthy" but that the company's company's majority owners, Evelems to higher production costs, other products "bave not been sellworld's largest apparel maker also "proportionally greater sales of less ing well." And the company's interpredicted that earnings for all of profitable products," markdowns national business is expected to committee. The Haas family and 1984 would be down 80 percent on slow-selling merchandise and post a loss in 1984.

Despite the problems, Levi's deadded, however, that "there are sig-clared a quarterly dividend of 46.25

registration was filed with the SEC on behalf of the Oakland Athletics Baseball Co., which was selling Bend-over women's wear and Ac- 250,000 shares of the company's lyn D. Haas and Walter A. Haas associates own 43 percent of Levi's stock. However, Levi's has no ownership in and is separate from the Oakland Athletics Basehall Co.

S&P Competes Against Heileman for Pabst

NEW YORK - S&P Co. has offered to purchase all the outstanding stock of Pabst Brewing Co. at SiO a share. The offer is valued at \$61.9

The S&P group, head by investor Paul Kalmanovitz, said in advertisements Monday that the offer will expire Dec. 17.

S&P said last week that it would offer \$10 B share for Pabst stock last week, but no offer directly to the public was made.

Pabst is also being sought by A.G. Heileman Brewing Co., a major brewer that also has bid \$10 a share for the company in an offer made public a

Pabst, a Milwaukee-based brewer, reported a loss a \$987,000 in the quarter ended Sept. 30. At the time of that Heileman offer, analysts said Pabsis' weakened financial condition may mean

that federal agencies will be less likely to challenge an offer from the other brewer. Federal opposition helped to thwart a previous Heileman takeover bid

Analysts believe there may be noticeable market overlap between Pabst and Heileman.
They said that either Heileman or Mr. Kalmanovitz, if successful in their bids, would probably institute sharp cost cutting at Pabst to make it profitable.

S&P said that it intends to merge with Pabst if it does not acquire all of Pabst common stock. S&P's offer is not conditioned upon any minimum number of shares being tenderd, the company said. S&P, a West Coast corporation, has a controlling interest in Pearl Brewing Co. and General Brewing Co. S&P describes itself as a real estate

ownership and management company.

Finland's Domestic Monopolies Draw Criticism

By Patrick Humphreys

Reuters
HELSINKI — Finland has nurtured a string of big companies able industry all are monopolies, he to hold their own in Europe, but at says, while in the engineering inhome there is growing concern that monopolies are stifling the econo-

my.

Consumer protection groups say monopolies and cartels are inflating prices and restricting trade.

There are monopolies and regulated prices throughout the economy," says journalist Aarno Lai-tinen, who specializes in reporting

on economics and politics. A country of 5 million situated between the Soviet Union and Sweden, Finland sometimes is called a free capitalist country between so-

Aided by a strong stock market are now 12 Finnish companies in Europe's top 500 by market capitalization, according to the Finan-cial Times, Britain's husiness news-in a letter

Capitalist definitely." Mr. Laitinen says of his native land, "but not free market."

Transport is completely regulated, he says, while paper, construction and pharmaceutical compaFostering competition is a state

broadcasting, sugar manufactur-ing, meat processing and the dairy dustry a number of companies have grown so large that they have virtual monopoly powers.

Criticism of previously sanc-Neste Oy, the only Finnish organi- at its disposal,

rope, according to September statistics produced by Shell Interna- lic good. tional, although the country buys crude oil, principally from the Soviet Union, at world market prices.

Energy industry sources say the difference, 16 percent above the and an appreciating currency, there average in Western Europe, is too great to be explained by higher freight costs due to Finland's dis-

In a letter to industrialists and politicians in September, Pentti Viita of the Ministry of Industry said Neste was headed for a crisis because of hlind diversification into unprofitable fields, paid for by

Fostering competition is a stated

nies operate cartels. Energy, aim of the present coalition government, the first ever to mention competition in its program. A new law now before the Eduskunta parliament seeks to broaden the definitions of harmful restrictions on

"At least it would set up a hind-Criticism of previously sanc-tioned monopolies has centered on ombudsman, Olavi Vayrynen, At recent attacks on state-owned present his office has no sanctions

zation allowed to import oil.

Finns pay the highest average pretax fuel prices in Western Euclarded agreements are sanctioned unless proved contrary to the pub-

"But the new law is not antitrust legislation," said Mr. Vayrynen, There's still no upper limit on bow large a market share one company may hold.

Mr. Vayrynen has been pushing for the right to investigate mergers hut be sees no prospect of government action against market con-centration. This is a very conservative country when it comes to the

rights of business," he says. Regulation is also deeply entrenched in communications. The Finnish Broadcasting Company is sole holder of the license to broad-

Delivery of mail is assigned by law to the postal authority.

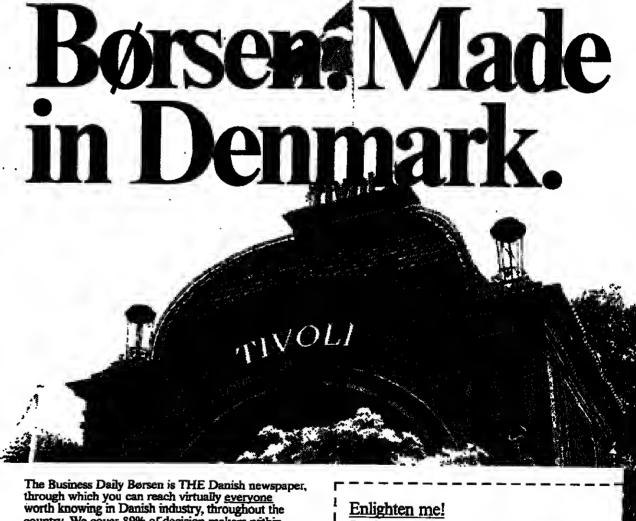
Bus routes and road haulage are regulated by the Ministry of Transport and Communications which fixes fares and prevents overlapping or competing routes. Finnair controls aviation and, through its subsidiaries, a large part of the package holiday trade.

Restrictive agreements are per-mitted among Finnish companies tendering abroad. "The rather Je-suitical philosophy is that cartels between exporters can be useful." Mr. Vayrynen says,

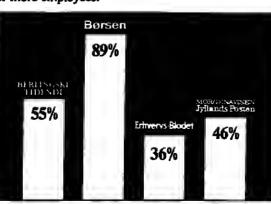
But there is growing criticism of the use of official regulations to protect Finnish firms from imports, particularly from Finland's largest trading partner, the Soviet

Some economic analysts say it is monopolies and cartels that have given the Finns the lowest salaries and highest prices in the north of Europe. Bul they warn that there are political as well as business interests keen to maintain the system.

"We have yet to see convincing evidence," Mr. Laitinen, "of real cast television and radio programs. political will for change."



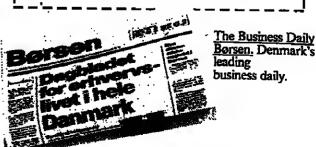
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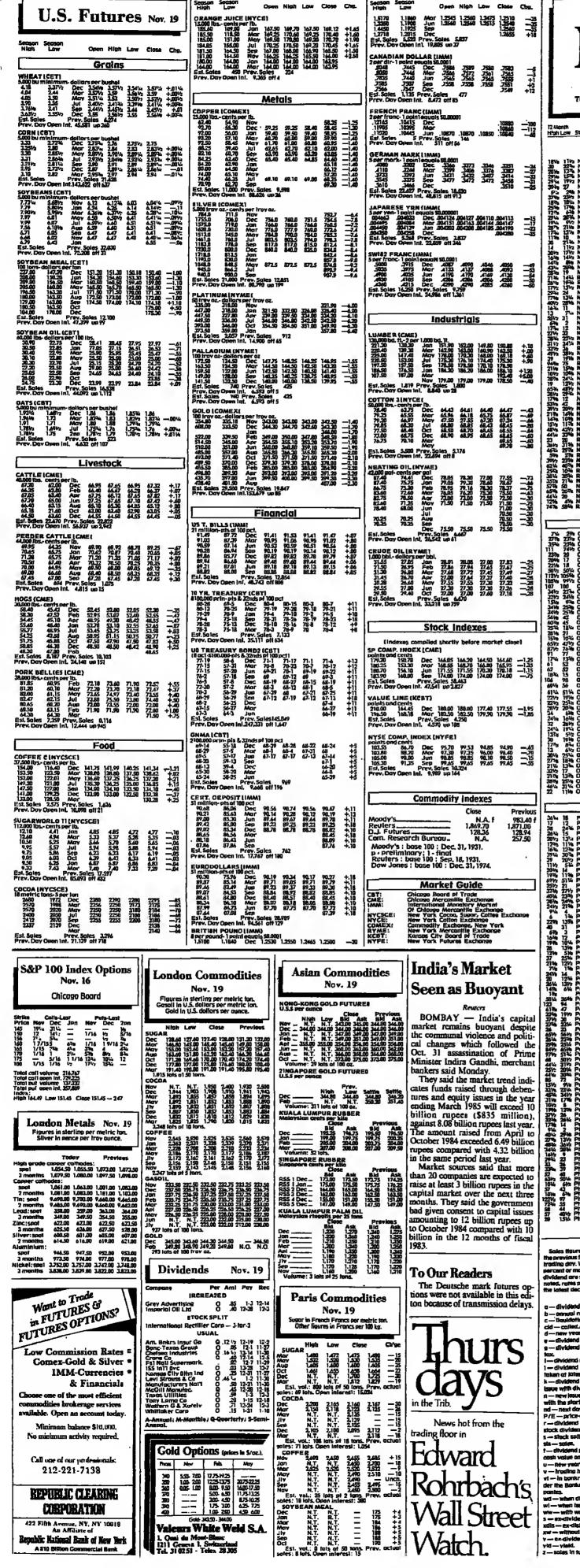
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Sales figures are unofficial. Yearly highs and lows reflect the previous 52 weeks plus the current week, but not the latest trading day. Where a spill or stock dividend amounting to 55 percent or more has been paid, the year's high-low range and dividend are shown for the new stock only. Unless attrevelse noted, rates of dividends are annual distaursements based on the latest declaration. 7. (a) prixa celo brablylb — o

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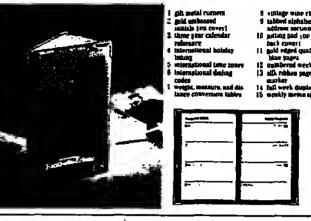
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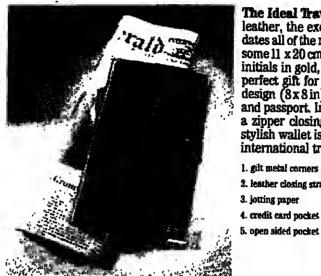
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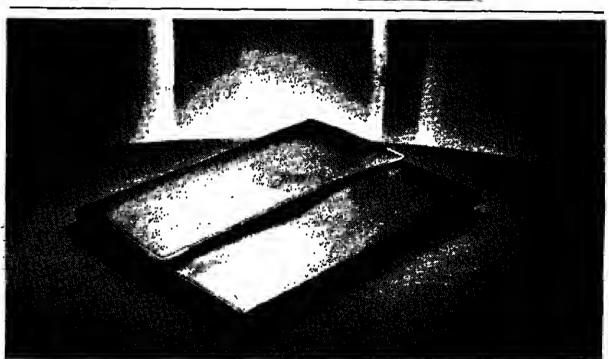


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1. gilt metal corners 2. leather closing strap 3. jotting paper



6. zippered silk lined pocket (full size) 7. full size wallet pocket 8. elegantly sewn folded 9. black silk-grain leather

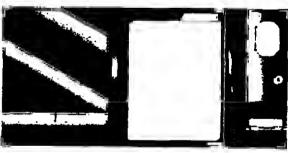


The Perfect Executive Folder Designed exclusively for the International Herald Tribune by Leathersmith of London, this superb dossier is the perfect organizer for the executive. Personalized with gold embossed initials and with gill metal corners, each folder is fashioned in fine silkgrain black leather and features a magnetic closing. Distinctive in appearance, its exterior dimension of 26x33cm (10x13in) opens to an impressive 66x33cm interior (26x13in), fully lined in blue silk and complete with an ultra-thin Casio solar powered calculator. A variety of pockets allows the easy arrangement of documents such as letters, airline tickets, credit cards, business cards and notes. A centrally positioned writing pad of high quality paper is bound in matching black leather and complemented by a rechargeable gilt metal pencil, stored in a sleek leather holder. The ideal practical gift for the businessman or woman, created exclusively for the international Herald Tribune by Leathersmith of London, renowned for elegant styling and craftsmanship since 1839.

2. half-size silk lined pocket 3. full-size silk lined pocket 4. space for business cards 5. leather bound note pad 6. full-size silk lined document 7. jotting pad

8. gilt metal rechargeable pencil in leather sleeve 9. credit card pockets 10. ultra-thin Casio solar powered

11. elegantly sewn folded edges 12. fine silk-grain black leather 18. gold embossed initials (on cover) 14. magnetic closing



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Iran Price Cuts Indicate Effort to Boost Exports

By Stephen Fidler

BAHRAIN - Iran appears to have launched a big effort to boost crude oil exports, according to diplomatic, oil and shipping sources. For three months, Iran refused 10 offer large discounts on official prices for its crude. But oil traders in London, Tokyo and New York now say it is trying to stimulate sales by offering price cuts on its

light crude of up to \$2 a barrel. The number of tankers calling at lran's main Kharg Island oil terminal has risen significantly since Oct. 15, the day of the last confirmed Iraqi attack on ships using Iranian ports. Oil industry sources say a large oumber of Iranian cargoes are starting to reach the world

In Tehran, diplomats said o dozen tankers were chartered to load oil at Kharg in early November. They said Iran appears to be trying to counter a drop in foreign exchange reserves, which may have reached levels it regards as unacceptably low.

Iran agreed to temporarily cut its 2.4 million barrel-per-day quota by 100,000 barrels at last month's meeting of the Organization of Petroleum Exporting Countries in Geneva. OPEC lowered its output ceiling to 16 million barrels per day from 17.5 million to prop up world

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Oil industry sources say the Ira-nian cut was widely regarded as symbolic because, since August, its output has been 1.75 million barrels per day or less, and exports have been at a maximum I million barrels per day. The export increase would not necessarily involve a breach of its new quota,

they said. Without big price discounts, Iran finds it difficult to sell oil because of high insurance premiums and freight rates charged on ships call-

raids oo tankers in the Gulf War.
Tehran diplomats said the trigger for the oil sales drive may be a fall in hard curreocy reserves, which they estimated could have dropped as low as \$4 billioo in liquid assets, \$500 million above what Iran considers sufficient to cover three months' imports.

■ Saudi Output Increases

Saudi Arabia's oil output increased to 4.2 million barrels per day in early November from 3.8 million in October, although some new production appears bound for floating storage, Reuters reported from Bahrain, quoting oil industry

The sources said the November figure appears to include more than 10 million barrels produced for floating storage in the early part of

Modern Sail-Assisted Bulk Carrier Delivered to Japanese Steamship Firm

LONDON — The world's first ocean-going bulk carrier designed from scratch with a modern sail-assisted system has been handed over o its new owners, the Japan Ship Center in London said Monday. The vessel, the 26,000-ton deadweight Usuki Pioneer, was built for \$11.25 million at the Saiki yard of Usuki Iron Works in Japan with sponsorship from the Japan Shipbuilding Industry Foundation for anaka Industries Ltd. of Oita

The Usuki Pioneer was launched Aug. 20 and will be operated by Nakamura Steamship Co. of Tokyo. The ship has completed trials and is scheduled to embark soon on its maiden voyage, traveling to Seattle, where it will be open for viewing Dec. 10, the ship center said. Later, the vessel will be in regular service carrying logs and grain

For IRI, the strategy is intended to boister the Selenia group, one of IRI's few profitable divisions, and the lynchpin of plans to return to profitability IRI's far-flung industrial activities, which range from

steel to spaghetti making. between Japan and west coast of the United States.

(Continued from Page 13)

networks -- dominated conversa-

ground rules are already beginning to change," because each of the new IBM products will establish

new standards. "Full IBM com-

patibility will become harder and

harder," he said. "Companies that thought they had a low-cost entry

into a high-growth, high-profit in-dustry are discovering that the fu-

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Japan GNP Seen Slowing in 1985

TOKYO - Japan's seasonally adjusted gross national product is expected to rise 3.6 percent in the fiscal year beginning April 1, down from the 5.4-percent growth rate forecast for fiscal 1984. Tokai Bank Ltd. said Monday.

Io its economic projections for 1985-86, the bank said the projected lower growth rate would be due mainly to an economic slowdown in the United States, resulting in a lower rate of expansion in Japanese exports there.

The bank said Japan's total exports in fiscal 1985 are likely to rise 4.1 percent against a projected 13.9-percent increase in 1984.

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(Continued from Page 13)

artificial intelligence. Moreover,

SGS-Ates, a Selenia unit that is

italy's sole maker of microchips, is

to develop new products for IBM

and boost its sales to IBM to \$54

million in 1985 vs. \$5.4 million this

including software and computer tion at the 1,400 bootbs that sprawled across the Las Vegas convention center. It even pervaded the keynote speech delivered by John Sculley, president of Apple Computer, whose machines now constitute the only clear alternative to IBM standards, dealers say. Mr. Sculley warned that "the

pag Computer Corp., said: "In the venture capital area, there is ex-

cord." But he added that "it can be

the prelude to other things."
One of Selenia's diversified

units. Elsag, with sales of \$106 mil-lion in 1983, is a European leader in

developing and manufacturing sys-

tems for computer numerical coo-

trol of machines, computer-aided

design and manufacturing and

flexible manufacturing systems.

Digital Electronic Automation

SpA, or DEA, another unit, is a

leading European maker of indus-

Many computer makers at the

with IBM, said Luigi Stringa, Se-

lenia's managing director, is indus-

trial automation. He estimates the

European market for computer-

controlled factories at between \$3.5

billioo and \$7 billion by 1990, and

he is aiming at a 2-percent share of

that market, assuring the Selenia-

IBM group annual revenues of be-

tween \$70 million and \$140 mil-

But the cooperation will not stop

show said privately that they would have great difficulty matching IBM's pricing. The new Personal Computer AT costs \$4,000 to \$6,000, only slightly more than similarly configured IBM models with far less power.

"Advanced Technology" -- is innovative in more than just its masketing. It allows several users at remole terminals to perform separate functions simultaneously. Until its introduction io August, the only comparable machines were considerably more expensive, and

The deal, Mr. Prodi said, "has a United States through a Detroit-validity in itself as a business accord." But he added that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the arrangement that "it can be The core of the co

eration."
IBM hopes its foothold in the factory automation business will open the way to other types of business. The company that supplies computer equipment and expertise, competitors fear, will have a head start in supplying other equipment, such as the communi-cations systems that might link manufacturing systems, or whole computer-controlled factories.

Moreover, Mr. Stringa observed. Italy plans to invest about \$13.5 billion in a five-year plan to renew its telephone system and install advanced telecommunications and

data transmission equipment. If Olivetu's link with AT&T gains it access to advanced telephone switching technology, Mr. Stringa said, IBM's agreement with Sclenia positions it nicely for some of the business the Italian telephone investments will create.

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or competitors, declined to com- New York and chairman of Comment. But several competitors were heard reviving the question of anti-

"It is only a matter of time," before IBM's role "begins to raise some very serious questions once again," said John J. Dougherty, executive vice president of marketing and sales for Televideo Systems of the same of

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New York Times, edited by Eugene Maleska

DENNIS THE MENACE



"I'M GLAD HIS GET UPAND-GO FINALLY GOT UP AND WENT!"

JUMBLE THAT SCRAMBLED WORD GAME
by Honri Arnold and Bob Lee **OEGOS** - 14,27 YETID CHINLE MUCH OF THE AUDIENCE AT THAT OPERA HOUSE WAS THIS.

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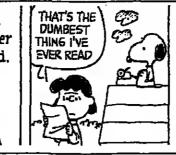
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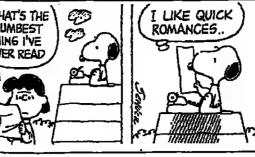
BLONDIE

SIR, I'M LOOKING FOR A MAN OF VISION

It was a crowded room. He was lonely. Then he saw her...

Their eyes met... Five minutes later they were married.

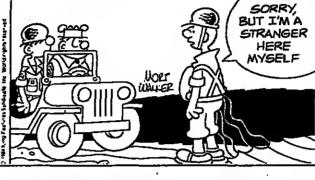




AND HE LIVES RIGHT



















Canadian Stock Markets



Nov. 16

Amsterdom





BOOKS

BRIARPATCH

By Ross Thomas. 332 pp. \$15.95. Simon and Schuster, 1230 Avenue of the Americas, New York, N.Y. 10020.

Reviewed by Jonathan Yardley

ONE of the oddities of contemporary cul-ture is that American writers have de-faulted, almost to a man, on their obligation to provide readers with witty, literate and intelligent popular fiction. American fiction these days is divided between the devil and the deep blue sea: between the cynical purveyors of exploitation liction on the one hand, and the ivory-tower academic novelists on the other. There's hardly any middle left at all.
There's hardly an American writer alive who writes escapist liction that a person of discrimination can read without wincing.

But there is Ross Thomas, and it is about time that he got the large, enthusiastic reader-ship he deserves. "Briarpatch" is his 20th book, a well-rounded milestone that, if there is any justice left, should get him over the bump and onto the best-seller lists. Thomas consistently turns out novels that, while providing the requisite amounts of suspense to qualify as genre fiction, are distinguished by expert prose, pen-etrating social commentary and a marvelous sense of bumor.

All of which are abundant in "Briarpatch." To begin with, you can't put the damned thing down. Its characters are real and interesting and there's not a piece of cardboard in the lot. his setting — "the capital of a state located just far enough south and west to make jailhouse chili a revered cultural treasure" -- is depicted with an impressive eye for small but telling

The central character is Benjamin Dill. He is 38 years old, and he works oo Capitol Hill as a consultant to "an obscure three-member Senate subcommittee on investigation and oversight." He is a native of the aforementioned state capital, to which he is drawn back by the news of the murder of his 28-year-old sister, a homicide detective in the municipal police department, in a car-bombing. So long as he is going there, and so he can put the trip on his expense account, the minority counsel suggests he interview a former CIA operative whose affairs the subcommittee is looking into. Thus we have two mysteries: the murder of Felicity Dill and the tangled past of Jake Spivey.

For openers, as Dill begins to look into his sister's life he discovers that there was a great deal about it she never told him: that she'd had

a love affair with a former pro football player turned private eye, for example, but that she'd broken it off for a fellow cop whom, before her death, she had said she would marry. More than that, as Dill observes: "She was leading a pretty strange life before they blew her away.

She bought a duplex she hardly lived in with
money she didn't have. She took out a two bundred and fifty thousand dollar life insurance policy, paid cash for it, and died three weeks later — right on schedule. Doesn't anyooc wonder... where the hell the money was coming from?"

By the time matters are more or less sewn up by the time matters are more or less sewn ap-just about everyone is asking that question, or trying to avoid answering it, and a great many people are in a great deal of tromble. Not merely are there Dill and the woman lawyer he has fallen for and a spaced-out fellow with a genius for electronics and the ex-footballer and genius for electronics and the ex-tootballer and a cast of cops; there are also all those "renegade spooks" Dill is trying to track down. Chief among these is Spivey, who was Dill's closest boyhood friend and who remains a person about whom he cares deeply. Spivey made himself a fortune in Victnam after the war by founding, with another apostate CIA agent, a company that bought surplus equipment from the new Vietnamese government and sold it on the open market to whoever wanted to buy it" - equipment along the lines of "defensive weaponry, transportation, com-munications." Now Spivey is wanted by Dill's subcommittee.

It's a difficult position for Dill, one that forces him, as his lover the lawyer puts it, "to choose between your friend and your govern-ment." As much as anything, that's what the

novel is about: Irrendship and loyalty.
His deepest loyalties, he discovers, are to his sister and his friend, although even this loyalty must ultimately be compromised.

This is serious stuff, but Thomas doesn't let himself get too serious about it. Thomas is always there in the background, though never obtrusively so, making wry, deflating comments on his characters, exaggerating things a bit just to emphasize their silliness, poking fun at the vainglorious and pompous. Certainly there are more certifiably "serious" American writers than he, but there's no one who gives more pleasure to the page. Ross Thomas is a craftsman, a professional in the most admirable sense of the word, and he does what only the best writers can: He leaves you wanting

Jonathan Yardley is on the staff of The Wash-

CHESS

By Robert Byrne

THE first United States Masters Open Tournament was woo by Larry Christiansen, put for a defense for his QP. a 28-year-old Los Aogeles Normally in the Benoni, it is grandmaster.

QR3, it would probably have been better to arrange for it with 22 Q-N3!

The tactical defense with PxN: 37 RxP, K-B2; 38 R/IxP, for . . . N-R3, so that Black 22 . . . R-N1 was occessary could later play . . N-B2 since Brito could oot abandon his positionally vital QNP without a fight. Still, Christianscullarly tame, especially since most of Black's counterplay in the Benoni Defense arises from a strong fianchettood KB.

N2: 35 NxBch, K-B3; 36 R·K1, PxN: 37 RxP, K-B2; 38 R/IxP, B-Q1: 39 RxP with a hopeless can game for Black. Brito gave up.

See poly a poly

a strong fianchettoed KB.

not well with Black's method of parity - rook, two bishops and development was bis a pawn to Christiansen's two other place to put the QB except here, where it could do out to be unfortunately awk-

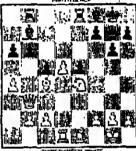
Other Markets Nov. 19

After Christiansen's 16 Q-N3, every one of the white pieces was functiooing efficiently, whereas Brito was hard ool good for Black to let White Christiansen's crisp play can alter the pawn formation by be seen in his encounter with 16...N-K4: 17 NxN, PxN; the Brazilian master Luismar 18 B-N5, but Brito had little

Brito. choice.
For Black to play . . . PQB4 before White has played ble to retreat with 21 . . . QP-QB4 is somewhat unusual K2? because 22 P-Q6! traps the

Rather than play 4 . . . P- for itself and Christiansen went P-N3. B-K2, 34 N-B7ch, K-QR3, it would probably have for it with 22 Q-N3! N2: 35 NxBch, K-B3; 36 R-K1.

While it is true that, after 30 An indication that all was P-R4, Brito nearly had material



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Control of the first of the fir

Page 21

Winnipeg Is CFL Titlist

frozen turf of Commonwealth Sta- said Cal Murphy, the wining coach.

dium, that turned the game, and Because Clements was nursing a the offense responded with three bruised chest, the strategy called

touchdowns and two field goals in for him to sprint out to avoid the

ford, intercepted a pass by Dieter Hamilton likes to sit back in a

SAN DIEGO - Bulord McGee ran 25 yards for a touchdown 3:17 into overtime as San Diego rallied to end Miami's unbeaten streak with n 34-28 National Football League victory here Sunday.

man and the same of the same

Starting ...

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Associated by

The Dolphins lost for the first time in 12 games this season and fell one short of the NFL record of 17 consecutive regular-season victories, set by the 1933-34 Chicago Bears. The loss also prevented Miami from clinching the American Conference Eastern crown.

The Chargers-trailed, 28-14, after three quarters, but quarterback Dan Fours's pinpoint passing produced two fourth-quarter scores that forced the overtime. Fouts, who set club records with 37 completinns and 56 attempts, good for 380 yards, hit Charlie Joiner with a 19-vard TD strike 1:31 into the final period, making it 28-21. He also directed a 19-play, 91-yard drive that ate up 10 minutes and culminated in his fourth scoring pass of the day, a 3-yarder to Eric Sievers with 51 seconds left.

Dan Marino moved Miami within striking distance of victory in the closing seconds, but Uwe Von Schaumann's 44-yard field goal attempt wohhled wide to the left. The Chargers started the overtime at their 31-yard line after a 25-yard kickoff return by Lionel James. Fouts moved the team upfield with 15-yard completions to Sievers and Pere Hulohan before McGee ended the game with his burst off right tackle to score all but untouched.

Marino completed 28 of 41 passes for 337 yards and 2 touchdowns. He hit Mark Clayton with a 12-yard TD strike in the second quarter, sparking a 21-point barrage that gave the Dolphins a 21-14 halftime lead. The other touchdowns came on two short runs by Pete Johnson and a 4-yard pass from Marino to Woody Bennett.

Fouts kept the 6-6 Chargers in the game with first-ball scoring passes of 3 yards to Sievers, who had 12 catches in the game for 119 yards, and 4 yards to Joiner.

"You've got to hand it to Fouts," said Miami Coach Don Shula. "He is one bell of a quarterback and he knows what he has to do to win." In the 1981 playoffs, Fouts passed for 433 yards in a 41-38 overtime victory over Miami.

Bills 14, Cowboys 3

In Orchard Park, New York, the left side for Winnipeg's first rookie back Greg Bell scored two. touchdown, at 7:28 of the second touchdowns, one on an 85-yard run on the game's first play, as the the Bombers also had TDs on quar-Buffalo Bills registered their first terback Tom Clements's 12-yard victory of the season, a 14-3 upset of Dallas. The Bills ended a 13game losing streak that began with the last two games of 1983.

Bell, who totaled a career-high 206 yards on 27 carries, broke and second-string quarterback through the middle of the line and John Hufnagel completed the rout named the Grey Cup's most outsprinted several defensive backs with a 4-yard pass to Jeff Boyd with able player. to score 21 seconds into the game. less than four minutes to play. Tre-

caught a 3-yard touchdown pass game after dislocating a shoulder in cepted two passes that set up field from quarterback Joe Ferguson the first period. He is expected to goals as they sent Atlanta to its early in the fourth quarter. 49ers 24, Buccaneers 17

In San Francisco, Fred Dean made two hig plays in his first game of the season but the 49er defense also lost a key player. Ronnie Lott. in a 24-17 victory over Tampa Bay that assured San Francisco of at

NFL ROUNDUP

least a wild-card playoff berth. The 49ers, at 11-1, have the best record in the National Conference and a four-game lead in the NFC West with four games left.

Dean, the defensive end who joined the team last week after a prolonged contract dispute, hit Buc quarterback Steve DeBerg early in the second period, forcing a wob-hly pass that linebacker Keena Turner intercepted; the 49ers then drove 44 yards and scored on Roger Craig's 2-yard run. In the closing minutes of the game, Dean killed off Tampa Bay's final threat by sacking DeBerg on a third-down play from the 49er 38-yard line. Lott, who recently switched from cornerback to free safety, left the

Compiled by Our Staff From Dispotches

EDMONTON, Alberta — The

Winnipeg Blue Bombers struck for

a Grey Cup-record 27 points in the

second quarter and went on to rout

the Hamilton Tiger-Cats, 47-17, in the Canadian Football League's

It was Winnipeg's first CFL uile

The Ti-Cats raced to a 17-3 first-

period lead before the Blue Bomb-

ers assumed control. It was Winni-

peg's defense, as unyielding as the

dium, that turned the game, and

Hamilton receiver Rufus Craw-

Brock and returned it 27 yards to

the Ti-Cat 28-yard line. Four plays

later Willard Reaves - last week

named the league's outstanding

player — ran three yards around

quarter. Before the ball was out.

pass to Joe Poplawski and tackle

Stan Mikawos's 22-vard return of a

a 3-yard run in the fourth quarter

Reaves added his second TD on

Brock fumble.

David Shaw stepped in front of flats.

the first half's final 10:02,

championship game.

miss at least two games.

Eagles 16, Redskins 10 In Philadelphia, Andre Waters returned a kickoff 89 yards for a touchdown and Paul McFadden kicked three field goals as the Ea-gles registered a 16-10 upset over Washington. Mark Moseley gave the Redskins a 10-9 lead on a field goal with 5:26 left in the third period, but Waters, a rookie free agent. bolted free on the ensuing kickoff, taking the ball at his 11 and sprinting up the right sideline to the 20 before cutting to his left and out-running Washington's defenders the rest of the way.

Browns 23, Falcons 7

In Atlanta, the Cleveland de-fense recorded an NFL record-tying It sacks and Paul McDonald threw two TD passes as the Browns beat the Falcons, 23-7. Cleveland nailed Steve Bartkowski 10 times for losses totaling 89 yards and backup quarterback Mike Morosti once for 6 yards. Sacks forced two Bartkowski fumbles, the second putting him out of the game with an injured right knee early in the final period. The Browns also inter-

and threw 7 yards to Rocky DiPie-

tro for the losers' only other TD.

Bernie Ruoff added two conver-

a game," said Clements of Winni-

peg's sporting Hamilton leads of 14-0 and 17-3 before roaring back.

"I think everyone was upset, but

everyone just started playing hard-

move the ball, we settled down and

went ahead with the game plan,"

pass rush and then throw into the

"We flooded the outside because

zone," said Murphy. "The sprint

action opened up a lot of things

when we were able to throw to

Kehoe caught five passes for 47

yards and rushed 12 times for 89

yards, complementing Reaves, who

ran 15 times for 64 yards and his

two scores before being hurt in the

A game matching teams that fin-

ished second in their respective di-

visions was also a contest of quar-

terbacks who were traded for one

another last season. Clements was

The Blue Bombers finished sec-

people like Sean Kehoe."

fourth quarter.

"Once we found out we could

"That's not the best way to start

sions and a 20-yard field-goal.

In Denver, John Elway tied a club record with five scoring passes as the Broncos thrashed Minneso-

threats.

the year.

ta, 42-21. Elway connected on scoring strikes of 26 and 13 yards to Steve Watson, 19 yards to Butch Johnson, 8 yards to Sammy Winder and 12 yards to Ray Alexander. Raiders 17, Chiefs 7

Broncos 42, Vikings 21

Seabawks 26, Bengals 6

In Los Angeles, linebacker Rod Martin returned a fumble 77 yards for a score and Marc Wilson hit Dokie Williams with a 12-yard scoring pass to help the Raiders end a three-game losing streak with a 17-7 verdict over Kansas City.

Giants 16, Cardinals 10

In East Rutherford, New Jersey Ali Haji-Sheikh kicked three third quarter field goals and Mark Haynes picked off two passes as the New York Giants topped St. Louis, 16-10. The Giants (7-5) took the ball away six times — un four inter-ceptions and two fumbles — giving the Cardinals 16 turnovers in their last three games, all losses.

In Chicago, Bob Thomas's third field goal of the day, a 19-yarder with two seconds left, lifted the Bears to a 16-14 victory over Detroit. The Lions dropped to 3-8-1, eliminating the defending champions from title consideration in the Central Division of the National Conference.

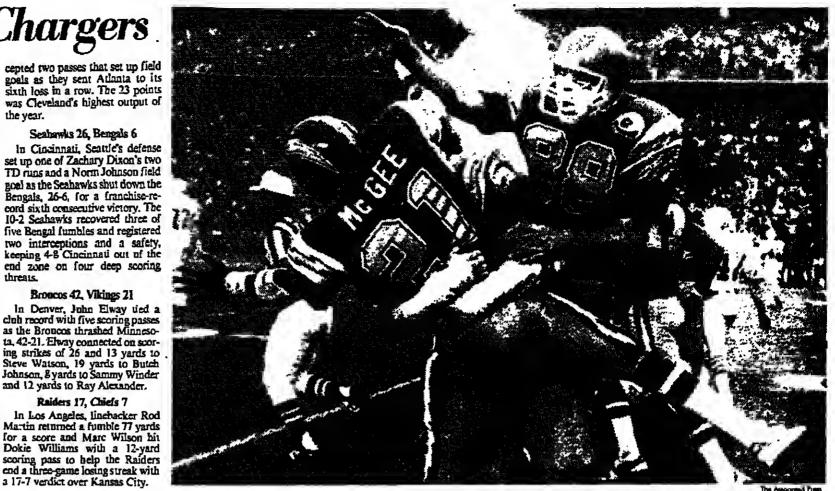
Oilers 31, Jets 20

In Houston, Warren Monn passed for three touchdowns, two to Tim Smith, in leading the Oilers to a 31-20 triumph over the New York Jets, It was Houston's second straight victory after 10 losses. Moon completed 20 of 28 passes for 207 yards in handing New York its fourth defeat in a row.

Packers 31, Rams 6

In Milwaukee, Eddie Lee Ivery ran for three touchdowns and Tim Lewis returned an interception 99 yards for another to spark the Green Bay Packers to their fourth Dickerson rushed for 132 yards.

Patriots 50, Colts 17



Buford McGee was mobbed by San Diego teammates after his overtime TD handed Miami its first loss of the NFL season.

More NHL Players Use Their Heads About Helmets

NEW YORK - Gord Lane claims that when he showed up wearing a helmet on Saturday night, referee Bob Myers told him to "take it off so I can tell where you are."

A defenseman who provided more muscle than finesse in the New York Islanders' four Stanley Cup champinnships, Lane had thought he might blend into the background with his new headgear.

Since he wears protection during the summer tending his 200 beehives in Manitoba, Lane figured, "Why not in the winter, too?"

He was talking about his new belmet after the Islanders trounced the New York Rangers, 10-4, on Saturday. Lane, Clark Gillies and Boh Nysfrom are the three Islanders who took advantage of the grandfather clause allowing players who entered the National Hockey League before 1979 to decide whether or not they wear hel-

"This will probably be my final season, and I didn't want to go out of bockey with an injury,"

Although junior and European players have worn belinets for many years, the NHL resisted. Jack Crawford, a defenseman for Boston, wore one because he was bald, according to historians; but Stan Mikita, the star of the Chicago Black Hawks, wore a helmet in the '60s, removing some of the stigma from it.

The major incentive for a rule change was the straight triumph, a 31-6 rout of the Los Angeles Rams. The losers' Eric death of Bill Masterton of Minnesota after be last bare-headed player in the league? was checked cleanly by two Oakland players in 1968 and hit his bead on the ice. It took bockey another decade to make belmets mandatory, but It was the longest run from scringthe was the longest run from scringthe was the longest run from scringthe mage ever against the Cowboys and
field goals, three in the opening
the third-longest ever for a Buffalo
runner. The first man to rush for
more than 200 yards against Dallas
of Hamilton's first touchdown
for Hamilton's first touchdown

The blue Bottlers finished Script
The blue Bottlers finished Scr

Terry O'Reilly, Rick Middleton and Mike Milbury, all of the Brains,
Milbury recently said in a Sport Magazine

interview that he had come to believe bare- the Denis Potvins and the Ken Morrows could headed players aren't subjected to the random not afford to do. spearing and elbowing that helmeted players

Langway said "a lot of extras" happen to players who don't wear helmets, "It's weird," he said. "It seems like people notice you more. The sticks seem like they're down more because the players seem like they know that you don't have a belimet on. I've only been hit a couple of times without a helmet on, and when I wore a helmet is seemed like I was always getting hit."

Few players wear helmets in practice, which led to two jarring accidents in Islander practices on consecutive days this month. On Nov. 7, Paul Boutilier took a slapshot on the forehead and required 66 stitches; the next day, Bob Bourne was skating near the goal when a casual shot caught him on the head, requiring 21 stitches.

coach, said, "We might make it mandatory," and Nystrom, the rugged old hand, went to the locker room and borrowed a belmet from Mais Halin. Lane later began wearing a belinet in practice too

"I've been thinking about it," Lane said.

"Maybe the injuries had something to do with Do the players ever wonder who will be the

"It's oot going to be me," Nystrom rumbled, Lane knows he's not going to win last-man honors, either. He has felt his bockey mortality during his nearly six years on Long Island, threw four TD passes, including them, although some of the most conceable playing at the edge of the roster. Last year he played only 38 regular-season games and four playoff games; early this season be was expecting a demotion to Springfield for a while.

He has scored only 12 goals in 334 games with the Islanders while taking 767 minutes in penal-ties, many of them for doing the dirty work that

He said he wore a helmet when he came up with Washington in 1976, but discarded it soon afterward. Has anybody ever suggested be go hack to wearing one? "A few psychiatrists." he said. "And my wife and family."

Gillies, who is having his best start in years, recalls wearing a helmet "as a joke in practice in 1982, when I pretended I was Wayne Greizky." Gillies says he doesn't feel superior to players who wear a helmet, nor does he feel he is making

So Lane has chosen safety in what might be his last season. But he discovered Saturday night that a belimet does not necessarily allow him to blend into the crowd. Referee Myers caught him doing something nasty and sent him After the second accident, Al Arbour, the off for two minntes, leading to the Rangers' third goal. But it took Myers 48 minutes to find Lane, which might be an extra blessing of his

This season, veteran referee Andy Van Hellemond became the first NHL official to wear a helmet on the ice. "You think of the reasons to do it, and there are a few. You think of the reasons not to, and there aren't any," said Van Hellemond, who was soon joined by linesmen Wayoe Bonney and Ron Asselstine. "When you think about it, the only reason you don't wear a helmet is because of the look. And really, that's no reason at all.

Despite Cold Shooting, Lakers Beat Bucks, 96-89

LOS ANGELES - Stop the Los Angeles Laker fast hreak and you stop the Los Angeles Lakers, right? Not always.

The Milwaukee Bucks, who last season gave up fewer points than my team in the National Baskethall Association, held the Lakers to 40 field goals in 90 attempts here Sunday night, but Los Angeles won, 96-89, for its fourth straight

victory.
"We're not always going to shoot under 50 percent and pull games out," said Laker Coach Pat Riley. "We won tonight because of our defense and we controlled the offensive boards. Both teams played

NBA FOCUS

well defensively. It was a very ag-gressive, physical game, which Mil-waukee always plays." The Lakers, now one game out of first place in the Pacific Division

after a 3-5 start, held the Bucks to 39 field goals in 86 attempts.
In other games, New Jersey trimmed Seattle, 102-97, and Portland outlasted the Los Angeles

Clippers, 113-105. The Lakers outscored Milwaukee, 17-2, in the last three minutes of the second period and the first three minutes of the third quarter to take a 56-46 lead. The closest the

to lead the winners with 24 points, ed goalie Ron Low, who stopped 35 while Milkwaukee's Terry Cummings was 14-for-20 from the field

to pace all scorers with 29. "Milwaukee played a controlled tempo game." Worthy said. "We weren't able to get our break going. but we did play good defense."

"I think both teams enjoy a challenge like this." Riley said, "Milthe league. They are committed to stopping the break.

some noise."

Division by one-half game over Chicago, cut the deficit to 27-26 at through the second quarter before the Lakers started their 17-2 tear.

vin Johnson scored 20 points apiece for Los Angeles, while Paul Pressey had 17 fur Milwaukee.

sas City, Missouri.

McKinney Quits Kings

Jack McKinney resigned late
Sunday as coach of the Kansas City
Kings and brought back Phil Johnson to replace him. United Press
The has since served as an assistant with the Chicago Bulls and Litah

McKinney's resignation came a day after 1-8 Kansas City had lost its third straight game. McKinney was in the first-year of a three-year contact after having been hired with the Chicago Bulls and Litah

McKinney's resignation came a day after 1-8 Kansas City had lost was in the first-year of a three-year contact after having been hired last May to replace Cotton Extrain. International reported from Kan- with the Chicago Bulls and Utah last May to replace Cotton Fitzsim-Johnson earned NBA coach of contract by the Kings.

Jazz Johnson was given a four-year mons, who resigned to coach the San Antonio Spurs.

Rangers Lose Maloney in 6-0 Shelling

The Associated Press
NEW YORK — The New Jersey

Devils hadn't won a game in nine tries. The first of those disappointments was an 11-2 home-ice shellacking at the hands of the New York Rangers. The Devils naturally had that in mind when they took on the Rangers here Sunday night.

"We didn't forget their embar-rassing us," said right wing Rich Preston, who registered the first three-goal game of his National Hockey League career as the Devils beited the Rangers, 6-0. Elsewhere, Quebec topped Chi-cago, 5-3, and the New York Is-

landers and Philadelphia played to a 3-3 lie.

Ranger performances have been

NHL FOCUS

Bucks got after that was 86-81 with 2:50 remaining.

James Worthy hit 10 of 16 shots scored, 26-10) and they rarely testshots in picking up his first shutout since March 28, 1978.

Even worse, New York lost left wing Don Maloney for at least three months when he fractured his left shin and left ankle. Maloney was skating into the New Jersey zone when he was checked by defenseman Bruce Driver, Maloney waukee is extremely good. Don Nelson is one of the best coaches in the land on his left ice under Driver, landing on his left leg. An all-star the last two seasons. Maloney bad six goals and nine "Milwaukee is going to make assists so far this year.

New Jersey dominated the game,

The Lakers opened a 23-16 mar-huilding a 3-0 margin after one gin in the first quarter, but the Bucks, who still lead the Central Division by one-half game over Chicago and coasting home. Preston set up Rick Meagher for the Devils first goal, then Tim Higgins made it 2-0. Preston scored on a 20-foot the end of the period. Milwaukee slapshot past goalie John Vanbiesthen built a 38-33 margin midway hrouck with one second left in the

In the second period. Preston put home a 10-foot backhander and

slot in the final period.

"I've had more opportunities," said Preston. "There's a difference between shots and opportunities. 1 seemed to be in the right place at the right time."

The Rangers have had no luck since rallying from a 4-0 deficit to beat the New York Islanders Nov. 9. "It's just a slump a team goes

trick with a 30-foot shot from the slot in the final period. "The last few games have been a struggle. This will not go away by



Nick Foths brushed aside New Jersey's Bob Lorimer Sunday night, but the Devils had no trouble sweeping New York off the ites, 6-0—the fourth consecutive defeat for the Rangers.

Same for the lates season.

FLORIDA—Named Goise Hall head leaf to the lates season.

FORT HAYS STATE—Announced the restance of Ton Strongues, athletic director, the itee, 6-0—the fourth consecutive defeat for the Rangers.

Same for the American Rockey Leopos.

COLLEGE
FLORIDA—Named Goise Hall head leaf tool the restance of Ton the 19th season.

FORT HAYS STATE—Announced the restance of Ton Strongues, athletic director, the Item States of Ton Strongues, at Item S

SCOREBOARD Packack-II

Basketball	
BA Standings	Selected

NO 1 10 .071

EASTERN CONFERENCE

Richardson 11-17 9-0 23, Cook 9-13 6-1 17; Wood 12-18 1-1 25, Sobers 9-143-4 31, Rebounds: New Jersev 46 (Ominsk) 91; Seothie 27 (Chombers B), Assists: New Jersev 28 (Cook 77; Seothie 31 (Sobers 13).

Allhoustee 24 18 19 25—99

LA Leiters 27 11 22 25—96

Worthy 10-19-4-124, Abdul-Josber 8-12-4-52, Johnson 9-15-4-4-24, Abdul-Josber 8-12-4-52, Johnson 9-16-4-20; Cummings 14-20-1-29, Pressey 7-17-2-17, Rebounds: Allhoustee 45 (Cummings 101; Los Angeles 55 (Cooper 0).

Assists: Milleroukee 20 (Pressey, Duniedry 6); Los Angeles 27 (Johnson 11).

LA Clippers 396 28 28 36—165

Purticus 397 25 32 25—113

Thomoson 11-24-9-12-13, Vondeweghe 7-147-8.

Rebooks: Las Angeles 60 (Donaldson 15);

Reboonds; Los Angeles 60 (Donaldson 151) Portiond 42 (Thompson 12). Assists: Los An-peies 24 (Nisco 7); Portiond 30 (Velentine Di.

Transition BASEBALL

BASEBALL
American Leaves
DETROIT—Accepted the resignation of
Gates arown, betting cooch.
BASKETBALL
National Besketball Association
CLEVELAND—Signed Mike Wilson, ward.
KANSAS CITY—Announced the resignation of Jack McKinney, head cooch, and named Phil Johnson to revious him.
POOTBALL
National Factball Leave
PITSBURGH—Reactivated Crain Wolfley, award.

Ser, overs.

WASHINGTON—Activated Mark Murphy, sofety. Placed Tany Peters, sofety, on the Injured reserve list.

PACIFIC-18
Conference Ali Gerne:
W L T PIS OP W LT PIS OP
7 1 0 148 107 8 2 0 193 127
S 1 0 190 103 10 1 0 324 128
S 2 0 139 121 8 3 0 226 211
4 2 0 132 94 4 4 0 259 182
4 3 0 232 187 6 5 0 317 319
2 3 0 147 74 5 5 0 267 187
3 5 0 170 214 5 5 0 267 187
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Hockey **NHL Standings**

N.Y. Islanders Adoms Division

1 3 2 34 42

10 7 1 21 48

9 7 2 20 75

0 10 1 17 69

7 0 2 16 51

Injured reserve list.

HOCKEY

Notiend Hockey League

LOS ANGELES—Acquired Sieve Shuit, left wins, from Montreal for Injure Considerations.

PHILADELPHIA—Reculed Tim Young.

l U.S. College Conference Standings

| 1 8 0 104 "19 2 9 0 150 244 |
| BIG TEN |
| Conference AJI Games |
| W L T PIs DP W L T PIs DP |
| 7 2 0 308 166 9 2 0 374 180 |
| 4 2 0 224 151 7 4 0 322 209 |
| 4 2 0 222 207 7 4 0 262 2256 |
| 5 3 1 711 137 4 4 1 287 178 |
| 5 3 1 161 138 7 3 1 222 186 |
| 5 4 0 164 142 5 5 0 197 176 |
| 5 4 0 163 168 4 5 0 127 173 |
| 5 4 0 163 168 4 5 0 127 173 |
| 5 4 0 163 168 4 5 0 127 173 |
| 0 9 0 167 259 0 110 185 338 |
| 10 167 359 0 110 185 338 |
| 10 167 359 0 110 185 338 |
| 10 167 359 11 374 153 |
| 4 1 1 153 117 7 2 1 272 183 |
| 4 1 0 194 80 8 2 0 324 222 |
| 4 2 0 153 116 7 3 0 228 178 |
| Nebroska |
| Ne

WALES CUNFERENCE
Potrick Division
W L T Pis GF (

phia 11 3 2 25 03 (

phia 17 3 1 21 95 (

phia 18 4 4 16 58 (

pers 7 8 1 15 73 (

phi 6 9 1 13 61 (

pers 4 10 2 10 53 (

Adoms Division Divi

Nerria Division

7 7 2 29 83

7 8 1 15 57

4 7 5 13 62

4 11 2 10 51

3 11 3 9 52

SUNDAY'S RESULTS

New Jersey

13 2 1—4

N.Y. Rongers

Accepter 111, Hispans 17h Prestor 3 [S],

Russell 111. Shela on youl: New Jersey Ion

Vanblesbrouch 17:5-16—27; N.Y. Rungers

(co. Low) 13:17:5—36

Vanisticsprouch) 17-5-19-27; N.Y. Rameers (on Lew! 13-17-5-35. N.Y. Islandders 2 1 6-3 Philogeiphia 1 1 1 0-2 Giotley 1e1, Potvin 131, Lariantoine (51: Auli-son 111, Cressman 111, Arawi 111, Shats on goal: N.Y. Islanders Inn Lindbergh) 19-8-19-3-40; Philodeiphia Ion Hrudey! 9-15-53-31. center, and Paul Guay, right wing, from Her-ster of the American Hockey League. COLLEGE FLORIDA-Warned Galen Hall head Leaf-

ATLANTIC COAST TLANTIC COAST
Conference All Gomes
W.L.T.P18.DP W.L.T.P18.OP
5 0 0 200 91 7 3 0 307219
3 1 2 155 110 7 1 3 264 164
5 2 0 245 150 7 3 3 225 193
3 2 1 142 102 5 4 1 261 183
3 4 0 105 141 4 5 0 205 232
7 3 1 114 130 4 5 1 217259
1 5 0 73199 2 8 0 113 284
1 6 8 131 214 2 8 0 263 211
lpible for championship

BIG EIGHT
Conterence All Games
WLTPH DP WLTPIS DP
6 1 0 226 71 92 0 299 105
5 1 0 155 75 8 1 1 265 122
5 1 0 151 70 9 1 0 277 110
4 3 0 148 185 55 0 218 278
3 4 1 197 190 3 7 1 310 301
2 4 1 114 201 3 7 1 185 300
1 6 0 101 225 1 100 172 364
0 5 2 76 149 2 7 2 149 263
STERN ATHLETIC

WESTERN ATHLETIC

Grey Cup Summaries

2 43-22 12-40,0 2-1 205 7-21 Postes
Punia
Funtities-lost
Net yords
Pensities-yords

Possing: Winnings — Clemenia 20-29-281-2 Son Diego 34, Microl 28, DT turnagel 3-3-0-30, Hamilton — Brock 21-42 Monday's Gan Hufnagel 3-3-0-30. Hami 298-1; Tedford 1-1-0-9.

a statement. He said: "A player shouldn't be belittled because he wears a helmet or because

be doesn't It's just a matter of choice."

new beadgear.

"It's coming, anyway, one of these years, and I thought it was time to give it a try. We protect our bodies with \$80 shin guards and protective girdles and elbow pads, yet we have nothing on our heads. Does that make sense?" (NYT, WP)

Football

3 2 0 109 115 5 2 1 259 210 5n.Oiep 51.
3 3 0 147 144 5 5 0 2x3 242 Wyoming
2 3 0 78 129 7 3 0 226 190 Air Facco
1 4 0 100 118 4 6 0 209 192 Colo. S1.
1 4 0 22 104 4 6 0 195 204 New Mex.,
0 5 0 97 145 3 4 1 170 200 Tx-Ei

4 3 1 203 145 4 5 1 248 232 4 4 0 237 217 5 5 0 334 342 3 3 0 177 119 5 4 0 308 179 3 5 0 165 267 3 0 0 230 360 1 4 0 119 228 4 7 0 236 31 1 4 0 118 275 2 8 0 167 336 SOUTHWEST Conference All Gomes
W L T Pis OP W L T Pis OP
5 1 0 147 100 7 1 1 225 145
5 2 0 203 103 0 2 0 341 214
5 2 0 167 114 7 2 0 322 129
6 2 0 167 14 7 2 0 322 129
6 2 0 111 97 5 4 0 176 179
7 Princeton
1 4 2 0 111 97 5 4 0 176 179
7 Princeton
2 5 0 95 135 4 0 0 183 180
Cornell
1 5 0 93 129 4 5 0 123 184
O 7 0 124 254 1 9 0 182 344

FLANTIC COAST

1 4 0 118225 2 8 0 167336
IVY LEAGUE
Conterence All Gomes
W L 7 PIS OP W L 7 PIS OP
7 0 0 254 70 8 1 0 224 152
5 2 0 169 165 4 3 0 710 165
5 2 0 155 139 4 5 0 185 121
3 4 0 162 137 4 5 0 185 121
3 4 0 162 137 4 5 0 185 121
2 5 0 144 150 2 7 0 174 226
2 5 0 12 114 2 7 0 96 161
0 7 0 17224 0 9 0 117282
OR INDEPENDENTS

PENDENTS
W L T Pid IP
9 1 0 335 216
7 2 1 372 220
7 2 0 312 242
8 3 0 320 228
8 2 0 244 127
7 3 0 213 155
4 3 1 282 301
7 4 0 228 156
6 4 0 260 205
4 4 0 190
4 5 0 191 199
4 5 0 151 151
5 5 1 301 178

NFL Standings AMERICAN CONFERENCE

Win. 27 177 311 4 32-23 4-43.0 NATIONAL CUNFERENCE AL CONFERENCE

East
7 5 0 581 227 221
7 5 0 582 295 224
7 5 0 583 213 226
4 4 0 500 215 269
5 5 1 458 215 234

Central
8 4 0 667 240 192
5 7 0 417 277 224
24 4 0 0 332 224 292
3 8 1 292 219 268
3 9 0 250 225 330

West

A—40.081.

A—40.081.

SCORING

First Period: Harn—Brock 15 ron IRuoff convertI. 8:83: Horn—OlPlein 7 pass from Brock IRuoff convertI. 11:24; Win—FG Kennerd Roy 5 7 0 .417 Tampo Bov 4 0 0 .323 Min—FG Konnerd 444:58; Win—Reaves 3 run IKennerd convertI .232; Win—Poplowskii 12 pass from Clemento (Kennerd convert) 11:58; Win—Mikowos 22 famble relum IKennerd convert 11:23; Win—FG Kennerd 19 14:60.

Roy First Period: Harn—FG Ruoff 29 3:29; Win—Boy 4 0 0 .323 Minnesold 3 9 0 250 Minnesold Min—FG Kennerd 19 14:60.

Roy First Period: Harn—FG Ruoff 29 3:29; Win—Boy 4 2 0 8 Minnesold 3 9 0 250 Minnesold Min—FG Kennerd 19 14:60.

Roy First Period: Harn—FG Ruoff 29 3:29; Win—Boy 4 2:29; Win—Boy 4 2:20 Minnesold 3 9 0 250 Minnesold 3 9 0 250 Minnesold 3 9 0 250 Minnesold Minnesold

Monday's Gar Pilisburgh at New Origons

The second secon

ART BUCHWALD

Joining Managua March

WASHINGTON — As is the going to let Nicaragua become another Cuba." rines, when I hear an alarm I wantto go to the fire.

So when word was leaked by the Defense Department that a Soviet ship was heading toward Nicaragua loaded in the gunnels with Soviet MiG-21s, I immediately put on my World War II uniform and

the Pentagon in re-enlist. I was in such a hurry 1 rushed

right hy a colonel in the park-He called me hack, "Don't you know when to salute an offi-

Buchwald "I'm sorry, sir. I was on my way

inside to volunteer my services for the invasion of Nicaragua." Where did you hear we were invading Nicaragua? "It's all over the papers, sir. The Pentagon said the Soviets are send-ing MiG-21s to Managua, and we're not going to stand for it."

"We didn't say they were sending MiGs, we said they might be sending them on a Soviet freighter." You mean there weren't any

MiGs on the ship? There weren't on this particular ship, but that doesn't mean there might not be some on the next

"But you people sounded so positive. There was even talk of sinking the freighter at sea. Why didn't you wait until you were sure there were no planes on hoard before you leaked the surry to the press?"

"Because we wanted to send a message to the Russians that we would not tolerate offensive weapons in Central America. We're oot

Gift for New York Opera

New York Times Service NEW YORK — The New York City Opera has received a \$5-million gift for the establishment of a spring musical-comedy season starting in 1986 at the New York State Theater, according to Beverly Sills, general director of the company. The gift, from Lawrence A. Wien amd his wife, will be made in annual installments.

"I can understand that, sir. But isn't it dangerous to put out unconfirmed information that could get us in a war?"

"If you read carefully, we said there were crates on the ship that could be MiGs." "I must have missed that in my

newspaper," I admitted. "I was certain there were lighters and that's why I rushed over to volunteer my

"We can't be responsible because the media goes overboard on a Defense Department leak. The fact is, even if there weren't any MiGs on board, there is an enor mous military buildup in Nicaragua that the public refuses to accept. The jet story at least got their

"You mean that was the purpose of the exercise?" "I can't discuss that with an en-

listed man," "I understand, sir, and I'm not questioning the Defense Department's reasons for scaring the hell out of the American people. But if I go to fight in Nicaragua, I'll be giving up a good joh and a very comfortable life. I'd like to be sure I won't be wasting my time on another Gulf of Tonkin incident."

"I can assure you. Corporal, that if we go into Nicaragua we'll have a damn good reason, and if we don't, we'll find one." Yes, sir. But the recent arrival

of the Soviet freighter — with or without fighters — isn't good

"It's good enough for us, hut it's not good enough for Congress."

"Well, there is no sense in re-

enlisting if Congress won't let me shont some Nicaraguans," I said. "They won't even let Nicaraguans shoot Nicaraguans. That's why we have to keep leaking highly classified intelligence about the Sandinists to the press. I wouldn't take off that uniform until the Soviet bloc gets the message that we won't tolerate them causing mis-

chief in our own back yard. "Good thinking, sir, I'll be down at the rifle range in the hasement if

"Come back here, Corporal."

"You forgot to salute."

George Burns's Secret of Life: Keep Joking, Keep Working

audience. Missed a lot.'

eternal elf he is. And maybe the

large scalloped ears, so large as to

would ever require a hearing aid.

He lonks you right in the face when he talks. The look is both

eager and sly. He wants to see

ries, even though hy this time he

could probably reel them off in

his sleep. He knows how they

work or what you have to do in

provoke the expected laugh, even

from an audience of one, his eyes

crinkle up with not-so-secret sat-

isfaction. A silent chuckle some-

"I think when humor has a ba-

INTERNATIONAL CLASSIFIED

times escapes from his mouth.

Burns is forever honing his sto-

how his material is going over.

By David Richards Washington Post Service

NEW YORK — It was harely past noon and George Burns was on his seventh cigar of the day, by actual count, and, by modest estimate, his 150th joke. He bought his first cigar when he was 14. "It was a seven-cent corona," he said. "You couldn't get it into this room. Big cigar. You had to wear a supporter to smoke it so you wouldn't hurt yourself. Took a week to finish it.

But I thought it made me look like an actor, like I was doing well. I smoked a lot of cigars before I got my first show." He's smoked a lot since. And cracked a lot of jokes. It's what the man does with his life smoke cigars and tell stories.

Then when the sun goes down, he

treats himself to a couple of mar-

At 88, the United States's favorite octogenarian is on a roll. He has a new book, "Dr. Burns' Prescription for Happiness." which is on The New York Times best-seller list, and a new movie, "Oh, God! You Devil," in which he plays both God and the Devil battling for the soul of a rock

He recently signed a five-year deal with Caesars Palace in Las Vegas. He does an annual television special for CBS. And who do you think managed to turn up alongside Vanessa Williams on the cover of the now notorious edition of Penthouse that revealed the bare truth about Miss America?

"Yeah, that sold millions of copies." Burns said. "Didn't make it seem unlikely that he know I was so popular. Somehody asked me, 'Are you suing the magazine?' I said, 'What for?' I loved it. Pretty girl. She sings very good. She's going to be a hig

Looking ahead, which is something George Burns says he has done every day of his life, he is booked to play the Palladium in London on his 100th hirthday, get them to work. But when they That doesn't mean I'll make it. he says, "But I think I will. 'Cause they're paying me enough."

Show husiness is Burns's life. What has he learned in nearly nine decades on the planet? "I

found out that the straight line is sic honesty, you can use it all your more important than the punch life," he said. "If it's got a phony line. Let me tell you something foundation, you can use it that season, I'm not a jokesmith. I tell else. It's very important to know humorous anecdotes, things that happened in my career. Everywhat's wrong with your material, even if you can't fix it. You can thing I talk about is hasically true. It doesn't finish that way. You always pay somebody else to make it better. I've got that talent: gotta exaggerate it, you gotta lie I know what doesn't work for me, what's out of character, what about it, make it funny. I'm not Lincoln. Or was it Washington, doesn't fit my mouth." who always told the truth? Wash-You were expecting philosoington never lied. Lincoln never

phy, perhaps?
"The only thing I know about is show husiness," he said. "I've had a very successful life, and I expect pressed his pants." Burns credits all his success to his partner and wife of 38 years, the second half to be just as suc-Gracie Allen. They met in 1923. cessful. I'm working. I'm doing something I love. That makes you He had already been through dozens of flop vaudeville acts under dozens of aliases, including one live a long time. At seven years old I fell in love with show busion roller skates, another with a trained seal. She was an unemness. I wanted to sing I wasn't very good at it, but I thought I was. From 7 to 27, I was a comployed 17-year-old Irish American dramatic actress. Together, plete failure. Couldn't get a job. they were a smash. Meeting Gracie was my hreak But I loved what I wasn't doing. Never got discouraged. I just

in life. That was the great mo-ment," he said. "In the first show, thought the audience didn't nnderstand good singing. Whenever I was canceled, I'd think, 'Poor I was the comedian in a funny tie and little coat and Gracie was the straight woman. The audience didn't laugh. But they loved Gra-cie, you could feel it. So when I "Imagine, getting up every day hating what you have to do. That's what shortens your life, It's came offstage. I put on my regular better to be a failure at something suit, switched the jokes around and gave Gracie some funny lines. The audience didn't laugh at the you enjoy than a success at something you hate. And I don't think sarcastic ones, but whenever she anyone should retire. Ridiculous. said something silly, they did. The Retire to what? Sit there and fonl around with your cuticles? audience found her character for her, which they do anyway. The There's no money in that. Get out audience finds everything. They of bed. Do something. Talk to make you a star, and they make The eyes give him away for the

you a flop. "What made us a good combi-nation was that I knew entrances and exits and how to switch a joke around. I was able to do it offstage and Gracie did it on stage. And I was always careful the cigar smoke didn't go into her face. I'd he sure to notice which way the wind was blowing when we walked out on a stage. Because you couldn't touch Gracie. The audience would have hated me. With Lucille Ball you can do anything. You want to throw a pie at her, O.K. She'll throw one back. But, no, you couldn't touch Gra-

cie. Something about her." He is lost in a moment's reverie. "Something about her . . ." he re-

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"The straight line is more important than punch line."

Burns and Allen went on to become one of the great vaudeville teams, played themselves in more than a dozen movies, had one of the top 10 radio shows from 1932 to 1950. They found even greater popularity on television with "The George Burns and Gracie Allen Show."

They were always too busy. Burns said, to have children, but they adopted a son and a daughter, who have since given him six grandchildren. When Allen retired from show husiness in 1958, Burns went solo using "my cigar as a straight man." Allen died four years later.
"I'll never have a relationship

like that," Burns says. "I think people work too hard at being married. We didn't. We might have had a few disagreements about show husiness, hut never about marriage. We had a wonderful life.

"For a while after her death, it was awful. Then I did something that really worked. The last 15 years Gracie and I were married. we slept in twin beds. Three or four months after she died, I went and slept in her bed. That helped a lot. You know, I still talk to her, Every month I go see her at Forest Lawn and talk to her. People may think I'm out of my skull, but I'm not. I enjoy it. I might tell her that I was interviewed today. Or that I was at a party and Danny Thomas said a very funny thing. And I'll say, 'I hope you haven't heard it before.' You see, Gracie has never left me. She was a great lady. She made everything possi-

Burns's career took another leap forward in 1975, when he appeared in the movie version of "The Sunshine Boys," as an aging ex-vaudevillian. Al Lewis. The role was to have been played hy his close friend Jack Benny, who died just before filming began. Burns's performance won him

an Oscar for best supporting actor. He followed it up by playing God in "Oh, God!" opposite John Denver, and was an even bigger The sequel, "Oh, God! Book

II" didn't fare so well, but Burns

has good feelings in his bones about "Oh, God! You Devil," which gives him two juicy roles. Gracie may be the great love of Burns's life, but she is not the only one. There is also Cathy Carr, the 40-year-old Dallas socialite, who

suite to remind him that it is time for his nap. "I've been going around with Cathy for the last four years," Burns said. "She's a lovely girl. If I was younger, I'd marry her, but I don't think I'll ever get married again. I'm almost 50 years older than she is. But I love her and she loves me. We're very good friends. More than friends. We dance to-

pops her head in the door of his

PEOPLE

Bernard-Henri Lery Gets Medicis Prize in France

Bernard-Henri Levy, a 37-years old philosopher and essayist best known for his stinging attacks on fascism, on Monday won France's Medicis literary prize for his novel "Le diable en tête." Italy's Em Morante, 66, received the prize for the best foreign work for "Are-coeli." The Femina Prize which is given to "new, young takent," went to Bertrand Visage, 32, based in Rome, for his third novel, "Tousies soleils," (All the Suns). Hay riet Doerr, 74, whose first book was published at the beginning of this year, has won an American Book Awards prize for her critically ac-claimed work, "Stones for Ibarra" a novel set in Mexico. A best seller in the United States, it is to be published in Britain next year. El. en Gilchrist, who is a painter as well as a writer, won the overall fiction award for "Victory Over lapan," a collection of 14 stories about Southern women set in the period from World War II to the present. The nonfiction award was won by Robert V. Remini for "Alldrew Jackson and the Course of American Democracy, 1833-1845 Volume III." . . Robert Wilson a Cornell University professor emeritus, and Georges Vendryes of France are the co-recipients of the U.S. Energy Department's Enrico Fermi Award for contributions to nuclear research.

Sally Burton, the widow of Rid-ard Burton, will receive the bulk of his \$4.58-million estate, dispelling the talk of some friends who believed the actor was penniless because of his extravagant lifestyle, London's Sunday Mirror reported Burton died in Switzerland on Aug. 5 at age 58.

Dr. Michael DeBakey, the car-diovascular surgeon who helped design the artificial heart, was in "very good condition" Sunday after doctors determined that he has an intestinal ulcer, a spokesnian said. Doctors at Methodist Hospital in Houston found that DeBakey, 76, has a benign ulcer on the duodenum, the upper section of the intestine that adjoins the stomach, said a hospital spokesman, David Blackshear. . . The actor James Cagney, 85, has been released from a New York hospital after a nineday stay for treatment of lung cou-

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